



**MICHIGAN  
ECONOMIC  
DEVELOPMENT  
CORPORATION**

---

PURE *M*ICHIGAN®

# **SMALL BUSINESS SUPPORT HUB**

**Office Hours – March 2026**

---

# Office Hours Agenda

<b>Topic</b>		<b>Page</b>
<b>1 Welcome / Intro</b>	<b><i>Jay Williams ,Director Small Business Services</i></b>	<b>3</b>
<b>2 MEDC RFI's</b>	<b><i>Bobby Chasnis , Director of Supply Chain Resiliency</i></b>	<b>4</b>
<b>3 MiLEAP Proposal</b>	<b><i>Joy Milano, PhD ,PDG Manager , Office of Early Education</i></b>	<b>5-8</b>
<b>4 SBSH 2.0 Updates</b>	<b><i>Jay Williams ,Director, Small Business Services</i></b>	<b>9</b>
<b>5 Spend Down Survey Overview</b>	<b><i>Teri Hunter , SBS Program Manager</i></b>	<b>10-11</b>
<b>6 Hub Updates</b>	<b>SBSH Hubs</b>	

***Bobby Chasnis ,Director, Supply Chain Resiliency***

# Timeline

**\*2/10/26**

RFI Submission form  
Opens

**\*2/10-4/10**

\*Rolling applications  
being reviewed  
(BDM/CDM  
involvement)

**\*4/10/26**

RFI Submission form  
Closes

**\*5/10/26**

Synthesize submission  
forms and data for  
budget determinations

## Small Business Support Ecosystem Request for Information Timeline and Objective

**Program Objective:** We are seeking expert industry guidance for programs, services, and/or investment strategies that foster resilience and growth acceleration for Michigan small businesses. This RFI seeks innovative, scalable, and implementation-ready solutions from for- and non-profit industry leaders- - either as individuals, or as part of a strategic consortium-- to best serve:

- Small-Medium Manufacturers (SMM)
- Second Stage Companies (SSC)
- Capital Needs for Small Businesses

### Submission Notes:

- Michigan organizations submit through [AirTable Link](#) on [Separate RFI Small Business Page](#)
- Submission window open for 2 months
- Submissions will be reviewed on rolling basis to ensure adherence to timeline.
- Submissions will allow for up to 2 pdf's (charts, graphs, etc.) to support narrative

# Timeline

**\*2/10/26**

RFI Submission form  
Opens

**\*2/10-4/10**

\*Rolling applications  
being reviewed  
(BDM/CDM  
involvement)

**\*4/10/26**

RFI Submission form  
Closes

**\*5/10/26**

Synthesize submission  
forms and data for  
budget determinations

## Small Business Support Request for Information Input Targets

### Program Objective Through this RFI, we seek input and information on:

- Effective model(s) for accelerating resiliency in small and medium-sized manufacturers; *evidence of impact in regions of Michigan, national, or international markets highly preferred*
- Opportunities to expand or improve current resources and/or service delivery
- Means for better peer-to-peer, industry, and/or entrepreneurial ecosystem partner coordination and connectivity
- Cost of pilot implementation (if applicable)
- Cost of statewide execution
- **Short- and long-term Key Performance Indicators (KPIs)**

# Timeline



**\*2/10/26**

RFI Submission form  
Opens

**\*2/10-4/10**

\*Rolling applications  
being reviewed  
(BDM/CDM  
involvement)

**\*4/10/26**

RFI Submission form  
Closes

**\*5/10/26**

Synthesize submission  
forms and data for  
budget determinations

## Small Business Support Request for Information Marketing/Promotion

### Marketing Efforts:

- MIIM Newsletter inclusion (February & March)
- Social Media Blast
- Individual LinkedIn Posts promoting links
- In-Person/Virtual Speaking Opportunities (Regions 2,3,6,7,8)
- SBSH Office Hours
- Promotion through Quarterly MiHub Partner Meeting (LEO/CWETO)
- Included in email signature
- Please help share submission form to technical assistance providers, other partners, associations, chambers of commerce and other organizations that would like to provide feedback and guidance on the next small business investment for MEDC.
- For any questions, please reach out to Bobby Chasnis ([chasnir@michigan.org](mailto:chasnir@michigan.org))

# MILEAP

Michigan Department of Lifelong  
Education, Advancement, and Potential

Child Care Small Business and Economic Development Integration  
Grant

# Overview of the Project

**Foundation: Childcare is a strategic economic development issue.**

**Objectives:**

- **Support development and sustainability of childcare businesses**
- **Support small business owners to connect with childcare infrastructure for their employees**

# Problems to Address

- **Childcare as viable small businesses**
- **Start up and expansion challenges (licensing, funding, zoning, infrastructure)**

**When early childhood works, we all work!**



# Overview of the Grant



## **Create an early childhood sector-specific SBSH**

**Bridge childcare supports and economic/small business development supports to:**

- *increase grantees' knowledge of and support for childcare*
- *aid access to small business and economic development supports tailored to the needs of childcare businesses*
- *help educate and connect businesses to childcare, build the essential economic infrastructure of childcare*
- *work collaboratively to build and align small business, economic development, and childcare systems across the state.*

# Grant Activities

- 1. Understand the needs of childcare businesses that EDO/SB can address**
- 2. Create and/or employ tools and resources to help align EDO/SB to aid and promote childcare**
- 3. Support Michigan employers to access, support, invest in childcare**
- 4. Leverage relationships, tools, resources at the local, regional and state levels to connect and align with EC supports**

# Funding

## ***Federal PDG B-5 Grant***

***Expenditure Period: April 29, 2026 - September 29, 2026***  
**Potential 1-year renewal dependent on continued federal funding**

***Funds can be used for personnel, contracted activities, supplies, travel, creation of assets, subgrants, convenings, professional development, etc.***  
**Funds cannot be used for capital purchases, construction, food.**

# Submitting a Proposal

**Complete three forms: Cover Page, Narrative, Budget and Narrative.  
Email to [milanoj2@michigan.gov](mailto:milanoj2@michigan.gov) by 3 pm on April 2.**

## **Narrative specifies**

- ***No more than 15 pages***
- ***8 ½ x 11 page***
- ***Verdana***
- ***23 point***
- ***Single Spaced***
- ***1" margins***

# Narrative Nuts & Bolts

## Three Sections

- **1: Qualifications & Experience**
  - Partners, specialized hub focus, staffing level
  - Connections to EC system
  - Summary of your work/services
- **2: Proposed Services**
  - Plan to achieve goals of grant
  - Timeline
  - Perceived limitations, constraints, special considerations
- **3: Budget and Narrative**

# Questions??

## Contact:

**Joy Milano PhD**

**PDG Manager**

**Office of Early Education**

**Michigan Department of Lifelong Education, Advancement, and Potential**

**[milanoj2@michigan.gov](mailto:milanoj2@michigan.gov)**

**517.730.8817**

***SBSH 2.0 Updates***



# Small Business Support Hubs

SBSH Office Hours - March 18, 2026

- ✓ **MSF Budget Approval** - 11/14/2025
- ✓ **MSF Program Guidelines Approval** - 02/24/2026
- ✓ **Notice of Funding Opportunity** - 03/06/2026
- ☐ **Regional Strategy Development** - 03/31/2026
- ☐ **Application Window** - 04/01 through 06/01/2026
- ☐ **Final Award Approvals** - 06/29/2026
- ☐ **MSF Board Selection Approvals** - 07/31/2026
- ☐ **Issue Contracts** - 08/31/2026

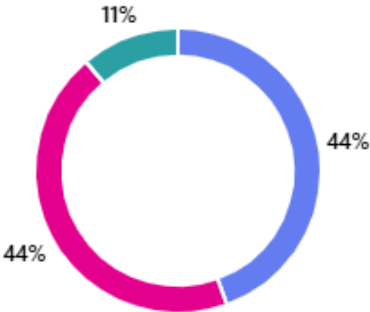
**Sign Up For Updates!**

[www. https://www.michiganbusiness.org/services/small-business-support-hub/](https://www.michiganbusiness.org/services/small-business-support-hub/)

***Survey Overview & Next Steps***

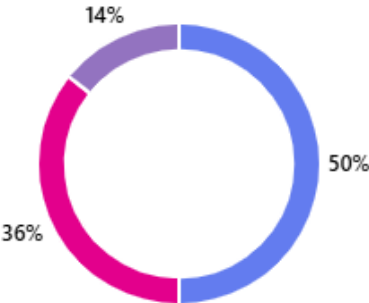
Based on current expenditures 44% of Hubs anticipate underspend by July 31<sup>st</sup> 2026

● Yes	12
● No	12
● Unsure /technical assistance required	3



Out of the 27 Hubs surveyed 14% requested a mitigation strategy that included voluntary de obligation

● Expanded technical assistance or service delivery	14
● Administrative & compliance closeout activities	10
● □ Voluntary de-obligation	0
● Combination of the 3	4



# SBSH OFFICE HOURS

Total Hubs Surveyed	High Risk	Medium Risk	Low Risk	No Risk
27	11	4	2	10

Risk Level	Risk factors
No Risk	Hubs project \$0 surplus or 100% of funds are already obligated an/or spent.
Low Risk	Projected surplus is \$0; requested technical assistance
Medium Risk	Projected surplus is less than \$100k
High Risk	Projected than s greater than \$100k; Hub selected de-obligation as possible mitigation stratgy

# SBSH OFFICE HOURS



**MICHIGAN ECONOMIC  
DEVELOPMENT CORPORATION**

**THANK YOU**

**Next Office Hours –April 2026**

---