1. QUESTION: Is there an incumbent providing the services described in the RFP (e.g., economic impact reporting)? If there is, can MEDC provide the contractor name?

   ANSWER: There is not currently an incumbent.

2. QUESTION: Does MEDC currently receive any Federal funding? If so, for what programs and projects? Would any Federal funding being used to fund this RFP, in whole or part?

   ANSWER: Yes MEDC does receive federal funding however this project is not projected to be funded with federal funds.

3. QUESTION: One of the RFP objectives is to develop and maintain a database of Michigan companies, not currently engaged in Federal work, that are capable of competing in defense markets. Can MEDC clarify the intended use of this database? Does MEDC intend to reach out to these companies for advocacy purpose or does MEDC simply use this database to better understand the current defense industry in Michigan?

   ANSWER: Database will potentially be used to reach out and introduce companies to federal contracting or the defense supply chain with the intent of assisting them in growing their portfolios. Contact information for these companies is required. Ongoing maintenance of the database is not required. We are seeking identification of Michigan companies with capabilities in the following areas: Cyber, Space, Hypersonics, Emerging Technologies, Autonomous Platforms, Artificial Intelligence, Advanced materials.

4. QUESTION: Is there any citizenship/permanent residence requirement for people who will work on this contract?

   ANSWER: Individuals who work on this contract must be authorized to work in The United States.

5. QUESTION: Can MEDC confirm the contract type? Is it a firm fixed fee contract or a time and material contract?

   ANSWER: This is anticipated to be a firm fixed fee services contract.

6. QUESTION: Does MEDC have an existing database of Michigan companies that can serve as a starting point for the new database of Michigan companies that are capable of competing in defense market?

   ANSWER: A database is maintained of all Michigan companies registered in the System for Award Management (SAM). Cross referencing with this database via NAICS codes will be possible. For this project, a database of Michigan companies with capabilities in the following areas and that are not registered in SAM is sought: Cyber, Space, Aerospace, Hypersonics, Emerging Technologies, Autonomous Platforms, Artificial Intelligence.

7. QUESTION: How many facilities will be identified by MEDC to generate economic impact reports?

   ANSWER: Economic indicator reports should be generated using federal and publicly accessible statistics and reports. Methodologies and modeling systems should be included in your

proposal. Reports that will show the impact of possible losses or gains will be performed on approximately 7 facilities/communities.

8. QUESTION: Can MEDC provide more details about the MEDC compatible modeling modality for economic impact reporting?

   ANSWER: Previous year modeling has utilized EMSI. Also, see Question 7.

9. QUESTION: One of the RFP qualifications is "assessment of Michigan industry with capabilities that meet the supplier or prime contracting needs of the areas as identified by the MDC". Can MEDC clarify specific capabilities the contractor will assess?

   ANSWER: Experience and workforce in the following areas: Cyber, Space, Aerospace, Hypersonics, Emerging Technologies, Autonomous Platforms, Artificial Intelligence.