



# AEROSPACE & DEFENSE TRADE MISSION TO POLAND AND CZECHIA

March 23-27, 2026

Join the MEDC, ODAI and Michigan Europe Trade Center for a trade mission to Poland and Czechia (formerly Czech Republic) with visits to Warsaw and Prague. Participants will receive a customized schedule of B2B meetings with prospective buyers, partners, and distributors. The mission also includes a welcome reception and group hotel rates in each city.

## Why Poland?

- Poland is a strategic NATO Member on the alliance's eastern border serving as a major hub for military logistics, equipment, and operations across Eastern Europe.
- Poland allocated 4.7% of GDP to defense in 2025 with a pledge to reach 5% in 2026, one of the highest rates in NATO creating a robust pipeline of procurement programs.
- The country is undergoing a massive military modernization, prioritizing air defense, missile systems, UAVs, and high-tech military equipment.
- With U.S. producers already supplying a significant share, ongoing and future procurements will continue to favour U.S. defense suppliers.
- In 2023, Poland imported approximately US \$2.68 billion in arms and ammunition and related parts. Of that total, 32% (US \$870 million) originated from the U.S., making America the largest single supplier of military goods to Poland

## Matchmaking Opportunities

- Kick-off conference call to establish company's goals and support requirements
- Pre-visit market research
- Customized appointments with prospective partners, distributors, and/or buyers

## Space is limited - apply now!

- \$2,000 participation fee includes customized B2B matchmaking, group hotel rate at each location, and a group welcome reception.
- \$500 fee per additional company representative.
- Eligible Michigan SMEs may be eligible for 75% reimbursement for participation fees and travel expenses through [MI-STEP](#).

## Why Czechia?

- Czechia has a highly industrialized defense sector specializing in land systems, radar, command-and-control, ammunition and small arms, military vehicles, and aerospace subassemblies.
- High and rising defense spending; 2.09% of GDP in 2024, rising towards 3% by 2030
- Czech firms are increasingly looking for international partnerships in advanced manufacturing, dual-use technologies, and systems integration.
- Czechia remains significantly import dependent for high-tech defense systems, creating steady export potential for U.S. companies across command & control, cyber, UAV, avionics, and logistics domains.
- Flagship procurement deals relying on advanced U.S. systems and services including aircraft, training, munitions, and base upgrades.
- Defense modernization plans prioritize cybersecurity, surveillance, smart defense, air defense, and integrated communications.

**REGISTRATION DEADLINE IS  
DECEMBER 5, 2025**

**For registration and more  
information, contact**

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**REGISTER NOW**



**MICHIGAN ECONOMIC  
DEVELOPMENT CORPORATION**