

Teijin Advanced Composites America Inc.

Approved: March 15, 2012

Michigan Business Development Program: \$375,000

COMPANY HISTORY

Teijin Advanced Composites America Inc. (“Company”) engages in the research, development and prototyping of carbon fiber reinforced thermoplastic composites for automotive and other large-volume applications. The Company is a subsidiary of Teijin Holdings USA Inc., a holding company for Teijin Limited’s North and Latin American subsidiaries, which was incorporated in the United States in 1993.

The Company has developed a proprietary method of producing carbon fiber parts which significantly reduces the product’s cycle time and makes use of these fibers in high volume production. The Company has announced a co-development program with General Motors to use the technology for their vehicles.

The Company has not previously received incentives from the MSF.

PROJECT DESCRIPTION

The Company plans to open a new operation in Michigan, make investments and creates jobs related to the research, development and prototyping of carbon fiber reinforced thermoplastic composites.

- a) The Company is a “Qualified Business” that will locate and operate in Michigan.
- b) The project will be located in the City of Auburn Hills. The City of Auburn Hills has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement for eight years.
- c) The Company has demonstrated a need for the funding based on a higher personal property tax burden in Michigan and a larger economic development incentive package from other states.
- d) The Company plans to create 25 Qualified New Jobs above a statewide base employment level of zero.
- e) The project meets the program guidelines as follows: the proposed project involves out-of-state competition, a net-positive return to Michigan, near-term job creation, and high wages, among other benefits to the state.

MBDP INCENTIVE

This project involves the creation of 25 Qualified New Jobs and a capital investment of up to \$7.9 million in the City of Auburn Hills. The MSF approved \$375,000 in the form of a performance-based grant on March 15, 2012, with a ROI of 4.5.

Lacks Enterprises, Inc.

Approved: March 26, 2012
Michigan Business Development Program: \$350,000

COMPANY HISTORY

Lacks Enterprises, Inc. (“Lacks”) is a privately held, S Corporation that was incorporated in 1961 and is headquartered in Grand Rapids, Michigan. Lacks has annual sales of \$360,000,000. At the time of application the company had 2,221 employees in Michigan.

Lacks is an automotive supplier that specializes in trim systems, wheel trim systems, and plastic plating. The company has long-term relationships with global partners such as Audi, Mercedes-Benz, Toyota, Nissan, Ford, Chrysler, and General Motors.

The Company has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Company plans to construct a new plant in Michigan, make investments and create jobs related to manufacturing and warehousing plastic plating for the automotive industry.

- a) The Company is a “Qualified Business” that is located and operates in Michigan.
- b) The project will be located in Cascade Charter Township. The township has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The property tax abatement is for twelve years and has an estimated value of \$1.38 million.
- c) The Company has demonstrated a need for the funding based on competitive economic development packages from Indiana, Kentucky, South Carolina, and Virginia.
- d) The Company plans to create 120 Qualified New Jobs above a statewide base employment level of 2,221.
- e) The project meets the program guidelines as follows: the proposed project involves out of state competition from Kentucky, South Carolina, and Virginia. Additionally, this project is shove-ready if located in Michigan, as capital investment is expected to begin May of 2012. This project is expected to result in total capital investment of \$31.9 million.

MBDP INCENTIVE

This project involves the creation of 120 Qualified New Jobs and a capital investment of up to \$31.9 million in the Charter Township of Cascade. The MSF approved \$350,000 in the form of a performance-based grant on March 26, 2012, with a ROI of 21.5.

Computerized Facility Integration, LLC

Approved: March 26, 2012

Michigan Business Development Program: \$434,500

COMPANY HISTORY

Computerized Facility Integration, LLC (“Company”) is a comprehensive provider of consulting and systems integration for real estate and facility management. They provide facility management solutions to business clients by providing software services, consulting, implementation and product support. They work with several software applications including IBM Maximo and TRIRIGA. The Company has been in operation since 1998 and has operations in Southfield, Chicago, and New York. They currently employ over 45 people in Michigan.

The Company is the largest national technological implementation company for the TRIRIGA product, which will be used to service new contracts for the Company. TRIRIGA, which was recently acquired by IBM, is based near Las Vegas and has a niche skill set that makes Nevada an attractive site for the Company’s expansion.

The Company has not previously received any incentives from the MSF.

PROJECT DESCRIPTION

The Company plans to expand their existing operations in Southfield, Michigan, make investments and create jobs related to real estate and facility management tools.

- a) The Company is a “Qualified Business” that is located and operates in Michigan.
- b) The project will be located in the City of Southfield. The City of Southfield has offered a commitment to the project in the form of a three-year property tax abatement, estimated at \$17,000 in value.
- c) The Company has demonstrated a need for the funding based on the location of the TRIRIGA, which will be used to service their expected business growth. The product is headquartered in Las Vegas, Nevada and could find qualified employees by locating in that region. In addition, the Company conducted a cost analysis, which indicated higher costs for the Michigan location based on additional employee expenses and higher property taxes.
- d) The Company plans to create 79 Qualified New Jobs above a statewide base employment level of 46.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Company indicates that job creation will begin immediately; Michigan is competing for this project with an out-of-state location; the jobs will pay high-wages; and the project results in a positive return on investment for Michigan.

MBDP INCENTIVE

This project involves the creation of 79 Qualified New Jobs and a capital investment of up to \$908,000 in the City of Southfield. The MSF approved \$434,500 in the form of a performance-based grant on March 26, 2012, with a ROI of 9.1.

Magna Seating of America, Inc.

Approved: March 26, 2012

Michigan Business Development Program: \$732,000

COMPANY HISTORY

Magna Seating of America, Inc. ("Magna Seating") is a subsidiary of Magna International. Magna International and subsidiaries represents themselves as the most diversified global automotive supplier. Magna International designs, develops, and manufactures technologically advanced automotive systems, assemblies, and components, and engineers and assembles complete vehicles primarily for sale to original equipment manufacturers. Magna International and subsidiaries have over 7,500 employees in Michigan.

Magna Seating is a Delaware C Corporation and was incorporated in 1985. Magna Seating, a wholly-owned operating unit of Magna International, is an innovative leader in the development and manufacture of high quality complete seating systems, seat structure and mechanism solutions as well as foam & trim products for the global automotive industry. Magna Seating has 877 employees in Michigan.

Magna Seating was awarded a seven year Standard MEGA Tax for its Highland Park facility in 2009. The tax credit had a maximum qualified new jobs number of 420, which has been exceeded by the company.

PROJECT DESCRIPTION

The Company plans to expand its present facility from 150,000 square feet to 200,000 square feet in Highland Park, Michigan, make investments and create jobs related to two new automotive seating contracts to two major automotive original equipment manufacturers.

- a) The Company is a "Qualified Business" that is located and operates in Michigan.
- b) The project will be located in the City of Highland Park. The municipality has offered a commitment to the project in the form of an existing property tax abatement under PA 328 of 1998 as well as proposing a new Property tax abatement under PA 198 of 1974. The PA 328 abatement has five years remaining and has an estimated value of \$215,602. The estimated value of the PA 198 abatement is not known at this time.
- c) The Company has demonstrated a need for the funding based on the company's ability to locate this project at its sites in Kentucky, Missouri, or Tennessee, or at a new facility in South Carolina.
- d) The Company plans to create 244 Qualified New Jobs above a statewide base employment level of 877.
- e) The project meets the program guidelines as follows: the proposed project involves out of state competition from sites in Kentucky, Missouri, Tennessee, and South Carolina. Additionally, the project is shovel-ready with support from the MSF with potential to create up to 144 jobs in 2012.

MBDP INCENTIVE

This project involves the creation of 244 Qualified New Jobs and a capital investment of up to \$2.2 million in the City of Highland Park. The MSF approved \$732,000 in the form of a performance-based grant on March 26, 2012, with a ROI of 13.3.

Huntington Foam, LLC

Approved: April 30, 2012

Michigan Business Development Program: \$340,000

COMPANY HISTORY

Huntington Foam, LLC (“Huntington Foam”) is a custom foam molder that began operations in Greenville, Michigan in 1997. The company moved to its current location in Greenville in 2000.

Until 2005 Huntington Foam’s primary customer was Electrolux. Since Electrolux closed its Greenville facility; Huntington Foam has diversified its customer base to service the bath, plumbing, furniture, and automotive industries.

Huntington Foam has five plants throughout North America and 330 employees, including 48 in Michigan.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand their operations in the City of Greenville, Michigan, make investments and create jobs related to the increase of its manufacturing, warehousing, and office space. The company plans to purchase the facility they currently lease and expand it by 70,000 square feet.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Greenville. The City of Greenville has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974 for 12 years. The estimated value of this abatement is \$153,000.
- c) The Applicant has demonstrated a need for the funding based on competitive economic development incentive offers from competing states, as well as competition from locations that are closer to Huntington Foam’s largest customers. The company considered Indiana, Ohio, Iowa, Illinois, and Arkansas for this project.
- d) The Applicant plans to create 30 Qualified New Jobs above a statewide base employment level of 48.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The project is located in a distressed community, the company plans to begin hiring for the project in 2012, the company plans to make all the investment related to the project in 2012, and the project has a net positive return to Michigan.

MBDP INCENTIVE

This project involves the creation of 30 Qualified New Jobs and a capital investment of up to \$2.56 million in the City of Greenville. The requested incentive amount from the MSF is \$340,000 in the form of a performance-based grant on April 30, 2012, with a ROI of 5.8.

HCL America, Inc.

Approved: April 30, 2012

Michigan Business Development Program: \$875,000

COMPANY HISTORY

HCL America, Inc. is a wholly-owned subsidiary of HCL Technologies headquartered in India. Established in 1976, HCL Technologies is a leading provider in business transformation, enterprise and custom applications, infrastructure management, business process outsourcing and engineering services. HCL Technologies provides services for a wide range of industries including financial services, manufacturing, consumer services, public services and healthcare.

HCL America, Inc. has locations in many states including Michigan, New York, North Carolina and California that serve various customers including Xerox, Paragon Networks, Advoco Software, CISCO, Ericsson Qualcomm, and many others. HCL Technologies has a worldwide presence with locations throughout Asia, Europe, Australia and the Americas.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

HCL America, Inc. plans to expand their footprint in Michigan by locating a Development Center in the City of Jackson, make investments and create new jobs related to computer programming services.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088(9)(b), that will locate and operate in Michigan.
- b) The project will be located in the City of Jackson. The City has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement. The abatement is anticipated to be a 12 year PA 328 personal property abatement. The value is estimated to be \$1.5 million.
- c) The Applicant has demonstrated a need for the funding based on creating a business case strong enough for their Board of Directors to invest in a larger Development Center operation in Michigan.
- d) The Applicant plans to create 200 Qualified New Jobs above a statewide base employment level of 91.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the company indicates that investment and job creation will begin in the Spring of 2012, the company had competing incentive offers from other states including New York and Ohio and the project will result in a positive ROI for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 200 Qualified New Jobs, though the Applicant anticipates this opportunity can create up to 300 new jobs and estimates a capital investment of up to \$3.35 million in the City of Jackson. The requested incentive amount from the MSF is \$875,000 in the form of a performance-based grant on April 30, 2012, with a ROI of 9.8.

Hark Orchids, LP

Approved: April 30, 2012

Michigan Business Development Program: \$500,000

COMPANY HISTORY

Hark Orchids, LP (“Hark Orchids”) was incorporated in 2012 as a subsidiary of Hark Orchids, GmbH & Co. KG, a successful orchid propagation company based in Germany. Hark Orchids was set up to establish an existing successful concept from Europe in the United States, the laboratory production of young orchid plants.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to build a new operation in Michigan, make investments and create jobs related to mass propagation of orchids. The laboratory constructed by Hark Orchids will be the first professional laboratory for orchid production in the United States.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in Comstock Charter Township. Comstock Charter Township has offered a “staff, financial, or economic commitment to the project” in the form of property tax abatement under PA 198 of 1974 for twelve years. The estimated value of the abatement is \$277,000. Portions of the site also are in an existing Renaissance Zone that will remain in place for the next six years and the Company will receive the benefit during that time.
- c) The Applicant has demonstrated a need for the funding based on a competing economic development incentive offer from Elkhart, Indiana.
- d) The Applicant plans to create 80 Qualified New Jobs above a statewide base employment level of 0.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: Hark Orchids indicates it will begin making capital investment related to the project in 2012 and begin hiring in 2013. This project faced significant competition from a competing site in Elkhart, Indiana. Additionally, this project has a net positive return on investment for Michigan.

MBDP INCENTIVE

This project involves the creation of 80 Qualified New Jobs and a capital investment of up to \$5,000,000 in the Charter Township of Comstock. The requested incentive amount from the MSF is \$500,000 in the form of a performance-based grant on April 30, 2012, with a ROI of 4.2.

Muskegon Castings Corp.

Approved: May 2, 2012

Michigan Business Development Program: \$540,000

COMPANY HISTORY

Muskegon Castings Corp. was founded in 1981 in Muskegon, Michigan, as Port City Die Casting and Machining Company. Since that time that company has grown into a group of seven related companies with the primary products and services of aluminum die casting, zinc die casting, plastic injection molding, tool and die design and production, aluminum recycling and smelting, and LED lighting and assemblies.

Muskegon Castings Corp. currently has 186 employees in Michigan. The Applicant and its related entities currently have 463 employees in Michigan.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation and expand in Michigan, make investments and create jobs related to adding an additional facility to provide aluminum die casting and machining in the City of Muskegon. The new facility will also result in growth at Muskegon Casting Corp's related companies.

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in City of Muskegon. The City of Muskegon has offered a "staff, financial, or economic commitment to the project" in the form of a property tax abatement under PA 198 of 1974 on real property for twelve years and a property tax abatement under PA 328 of 1998 for twelve years. The estimated value of the PA 198 tax abatement is \$210,000 and the estimated value of the PA 328 tax abatement is \$1,456,000.
- c) The Applicant has demonstrated a need for the funding based on a competitive economic development incentive offer from a South Bend, Indiana.
- d) The Applicant plans to create 55 Qualified New Jobs above a statewide base employment level of 186. The Company anticipates job creation of up to 85, with an additional 100 jobs at related companies in the City of Muskegon.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company indicates it will begin making investment and creating jobs related to the project in 2012, the project involves the re-use of a currently vacant manufacturing facility in the City of Muskegon, and the project had out-of-state competition from South Bend, Indiana.

MBDP INCENTIVE

This project involves the creation of 55 Qualified New Jobs, with the opportunity to create up to 185 by the Company and related companies in the City of Muskegon. The Company anticipates this opportunity can result in capital investment of up to \$10 million in the City of Muskegon. The requested incentive amount from the MSF is \$540,000 in the form of a performance-based grant on May 2, 2012, with a ROI of 6.1.

Center Manufacturing, Inc.

Approved: May 14, 2012
Michigan Business Development Program: \$300,000

COMPANY HISTORY

Center Manufacturing, Inc. (“Center Manufacturing”) was formed in 1969 as a metal stamping company serving the automotive and consumer electronics sectors. Center Manufacturing also established relationships with industry-leading manufacturers of ATV’s, motorcycles, and automobiles to produce complex welded assemblies and components.

In 2006 Center Manufacturing was acquired by Industrial Opportunity Partners, L.P. and immediately refocused its growth strategy toward the commercial vehicle, power sports, agricultural, and industrial markets.

Center Manufacturing currently has 488 employees in Michigan.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in Michigan, make investments and create jobs related to a transfer of the Company’s Honda Power Sports contracts from South Carolina to Michigan. Center Manufacturing will primarily supply frame components for several Honda ATV’s.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Byron Township. Byron Township has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The estimated value of the abatement is not known at this time.
- c) The Applicant has demonstrated a need for the funding based on competition from other Honda suppliers located in North Carolina, South Carolina, and Georgia. These competitors have a geographical advantage because the products will be shipped to Honda’s plant in Timmonsville, South Carolina.
- d) The Applicant plans to create 80 Qualified New Jobs above a statewide base employment level of 488.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company indicates that investment and job creation will both begin in 2012 if this project locates in Michigan. This project also results in a positive return-on-investment for Michigan.

MBDP INCENTIVE

This project involves the creation of 80 Qualified New Jobs, though the applicant anticipates the opportunity can create up to 100 jobs, and a capital investment of up to \$1.02 million in Byron Township. The requested incentive amount from the MSF is \$300,000 in the form of a performance-based grant, with a ROI of 9.1.

MedDirect, Inc.

Approved: May 21, 2012

Michigan Business Development Program: \$750,000

COMPANY HISTORY

MedDirect, Inc. was formed in 2000 and has been located in the Grand Rapids, Michigan area since that time. The company focuses on managing patient customer service and patient pay accounts receivables for the medical industry. MedDirect, Inc. serves medical providers in 37 states and patients in all 50 states.

In 2011 MedDirect, Inc. was acquired by BCP MedData Holdings, LLC and is now a member of the MedData, Inc. group of companies. This new relationship with MedData is expected to significantly increase business volumes and revenues for MedDirect.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new facility in Michigan, make investments and create jobs related to their growth in patient customer service and patient pay accounts receivable management.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Grand Rapids. The City of Grand Rapids has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 328 of 1998 for seven years. The community has estimated the value of this abatement at \$80,895.
- c) The Applicant has demonstrated a need for the funding. The Company received competitive economic development incentive packages from Ohio and Indiana.
- d) The Applicant plans to create 300 Qualified New Jobs above a statewide base employment level of 52.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company has the prospect of near term job creation, with 106 jobs expected to be created in 2012. The project involves out-of-state competition from sites in Indiana and Ohio. Additionally, this project is expected to result in a positive return on investment for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 300 Qualified New Jobs and a capital investment of up to \$2.1 Million in the City of Grand Rapids. The requested incentive amount from the MSF is \$750,000 in the form of a performance-based grant, with a ROI of 7.8.

Hyundai America Technical Center, Inc.

Approved: May 23, 2012

Michigan Business Development Program: \$2,500,000

COMPANY HISTORY

Hyundai America Technical Center, Inc. (“Applicant”) was established in 1986 and is a wholly owned subsidiary of Hyundai Motor Company of Korea. The company conducts emissions testing, engineering, research, development and design for Hyundai and Kia automobiles. Hyundai Motor Company was established in 1967 and is South Korea’s leading carmaker.

The Applicant plans to build a new addition to their existing facility. The new addition will contain testing space and associated mechanical and electrical rooms that will accommodate new EPA emission testing procedures.

The Applicant will continue to collect on a twenty year MEGA credit awarded in 2003 for the creation of up to 400 new jobs and a minimum investment of \$35 million.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in Michigan, make investments and create jobs related to the research and development of automotive components.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Superior Township. Superior Township has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement. The abatement is anticipated to be a 12 year real property abatement. The total value of the tax abatement is estimated to be \$1.5 million. Additionally, Superior Township has created a Local Development Finance Authority (LDFA) district at the project site. The incremental tax capture collected through the LDFA will be used to pay a portion of the grant back to the MSF.
- c) The Applicant has demonstrated a need for the funding based on inadequate power supply to accommodate growth of the company. The DTE substation, built in 2005, needs to be replaced to allow for the Company to expand operations. Hyundai must pay for any improvements to the substation.
- d) The Applicant plans to create 50 Qualified New Jobs above a statewide base employment level of 141.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the company anticipates that investment and job creation will begin in the spring of 2012, and the project results in a positive ROI for Michigan

MBDP INCENTIVE

This project involves the creation of 50 Qualified New Jobs and a capital investment of up to \$15 million in the Township. The requested incentive amount from the MSF is \$2,500,000, with a ROI of .7.

Sakthi Automotive Group USA, Inc.

Approved: May 23, 2012
Michigan Business Development Program: \$1,500,000

COMPANY HISTORY

The Sakthi Group is a \$1.2 billion industrial conglomerate and one of the fastest growing business groups in South India. The Sakthi Group has a strong market presence in a number of markets with a host of group companies operating under its umbrella. Sakthi Automotive Group is one of the vertical operations of the Sakthi Group. Sakthi Auto is a major supplier of critical components to auto OEM's. These components include steering knuckles, brake drums, brake discs, hubs, brake calipers and carriers. This project represents Sakthi's first North American manufacturing operation.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation in Michigan, make investments and create jobs related to the manufacturing of automotive components.

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in the City of Detroit. The city has offered a "staff, financial, or economic commitment to the project" in the form of a 12 year property tax abatement with an estimated value of \$903,000.
- c) The Applicant has demonstrated a need for the funding based on having a competitive economic incentive package from South Carolina and a higher property tax burden in Michigan.
- d) The Applicant plans to create 183 Qualified New Jobs above a statewide base employment level of 2.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the company has indicated that investment will begin in 2012, job creation will ramp up beginning in 2013, the company had solid out-of-state competition for this project from South Carolina and the project involves the re-use of an existing building in the City of Detroit.

MBDP INCENTIVE

This project involves the creation of 183 Qualified New Jobs and a capital investment of up to \$18.6 million in the City of Detroit. The requested incentive amount from the MSF is \$1.5 million in the form of a performance-based grant, with a ROI of 19.6.

Credit Acceptance Corporation

Approved: May 23, 2012

Michigan Business Development Program: \$1,800,000

COMPANY HISTORY

Credit Acceptance Corporation (“Applicant”) was formed in 1972 and provides auto loans to consumers, regardless of their credit history. The Applicant partners with automotive dealerships throughout the United States to provide loans to individuals who otherwise would not have access to the automobile credit market. The Applicant’s customer base is spread throughout the U.S., with significant sales in Michigan, New York, Texas, Ohio and Pennsylvania. The Applicant maintains a physical presence in Southfield, Michigan, its headquarters and in Henderson, Nevada. It also outsources functions to service centers in India and Costa Rica.

The Applicant received a Michigan Economic Growth Authority tax credit in 2007; however, the credit was not activated and no disbursements were made for that award. The Applicant has agreed to forego that incentive.

PROJECT DESCRIPTION

The Applicant plans to grow their employment at two existing company facilities in the City of Southfield in order to meet future staffing needs of the entire organization, make investments and create jobs related to the servicing of automotive consumer loans.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in City of Southfield. The City of Southfield has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement for three years.
- c) The Applicant has demonstrated a need for the funding based on reduced wages, lower fixed costs and a reduced tax burden at their location in Nevada. In addition, the Applicant has experienced easier recruiting at their other locations.
- d) The Applicant plans to create 274 Qualified New Jobs above a statewide base employment level of 668.
- e) The project meets the program guidelines as follows: the proposed project involves out of state competition with an existing facility in Henderson, Nevada which the Applicant currently leases, the Applicant has indicated that investment will begin in 2012 and job creation will begin in 2013

MBDP INCENTIVE

This project involves the creation of 274 Qualified New Jobs and a capital investment of up to \$10.2 million in the City of Southfield. The requested incentive amount from the MSF is \$1.8 million in the form of a performance-based grant, with a ROI of 7.2.

Access Business Group, LLC

Approved: May 23, 2012

Michigan Business Development Program: \$1,600,000

COMPANY HISTORY

Access Business Group LLC (“Access Business Group” or “Applicant”) is the supply chain entity for Alticor and its affiliated companies, including Amway Corp, a large multi-level marketing company.

Access Business Group was formed in 2001 to focus on providing and executing global supply chain for the family of companies to distribute finished products throughout the world.

Access Business Group currently has 1,631 employees in Michigan.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation in Michigan, make investments and create jobs related to the manufacture of nutritional products in the Township of Ada. The operation is planned to produce compressed tablets, hard shell tablets, and softgel capsules. Approximately 75% to 80% of the volume will be exported to foreign markets.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Ada Township. Ada Township has offered a “staff, financial, or economic commitment to the project” in the form of property tax abatement under PA 198 of 1974 for twelve years. The estimated value of this abatement is \$6.18 million.
- c) The Applicant has demonstrated a need for the funding based on competitive economic development packages from several competing states. The main competition for this project was Georgia and South Carolina.
- d) The Applicant plans to create 180 Qualified New Jobs above a statewide base employment level of 1,631.
- e) The project meets the program guidelines as follows: This project is a shovel ready project with support from the MSF. The company anticipates beginning preliminary engineering in the summer of 2012 and construction prior to the end of 2012. This project involves significant out-of-state competition from at least eleven other states, including Georgia and South Carolina. Additionally, this project results in a positive return on investment for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 180 Qualified New Jobs, though the Applicant anticipates this opportunity can create up to 200 jobs, and a capital investment of up to \$80.95 million in the Township of Ada. The requested incentive amount from the MSF is \$1,600,000 in the form of a performance-based grant, with a ROI of 10.4.

A.G. Simpson (USA), Inc.

Approved: May 30, 2012
Michigan Business Development Program: \$900,000

COMPANY HISTORY

The Applicant is the U.S. subsidiary of A.G. Simpson Automotive Inc., which is based in Canada. These entities and others are branded as AGS Automotive Systems, which has over 60 years of experience in the manufacturing of automotive components, specifically related to impact system assemblies (especially with chrome plating of bumpers), stamping and complex welded assemblies. AGS Automotive Systems operates manufacturing facilities throughout southern Ontario as well as Sterling Heights, Michigan and Shreveport, Louisiana.

The Applicant is assessing its manufacturing operations throughout Ontario and Michigan to determine the location for new business the Applicant has acquired. Without the location of new work to Michigan, the future viability of their Sterling Heights location is at risk. The Applicant is considering the purchase of an existing vacant building that requires significant upgrades to become productive. In total, the Applicant anticipates a capital investment of up to \$21.2 million related to this project.

The Applicant received an employment tax credit through the Michigan Economic Growth Authority (MEGA) in 2006 for their facility in Sterling Heights. The estimated value of that credit was \$622,000. The credit was never activated and no certificate was issued.

PROJECT DESCRIPTION

The Applicant plans to expand their Sterling Heights operations in Michigan, make investments and create jobs related to the manufacturing of automotive components.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in City of Sterling Heights. The City of Sterling Heights has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement. The value of a 12-year abatement under P.A. 198 of 1974 is estimated at over \$1 million and will be considered by City Council at a future date.
- c) The Applicant has demonstrated a need for the funding. The Applicant has identified available space in southern Ontario versus the need for building improvements at the proposed facility in Sterling Heights.
- d) The Applicant plans to create 90 Qualified New Jobs above a statewide base employment level of 51.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Applicant expects job creation and investment to begin immediately; the project involved out-of-state competition with southern Ontario; the project will reuse and rehabilitate an existing facility in Michigan; and the project has an expected net positive return to Michigan.

A.G. Simpson (USA), Inc. (continued)

MBDP INCENTIVE

This project involves the creation of 90 Qualified New Jobs and a capital investment of up to \$21.2 million in the City of Sterling Heights. The requested incentive amount from the MSF is \$900,000 in the form of a performance-based grant, with a ROI of 4.4.

Altronics Energy, LLC

Approved: June 6, 2012

Michigan Business Development Program: \$450,000

COMPANY HISTORY

Altronics Energy, LLC (“Altronics”) was formed in 2010 by the owners of Altron Automation. The company’s business plan was to manufacture component parts for the small wind turbines of Windtonics, LLC and to distribute small wind turbine systems through a sub dealer network. The company is headquartered in Byron Township, Michigan and currently has ten employees.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in Michigan, make investments and create jobs related to a new opportunity to conduct complete manufacturing of small wind turbines as well as serve as the lead North American distributor of these turbines. The company was awarded a contract to be the manufacturer of the Honeywell wind turbine.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Byron Township. Byron Township has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The estimated value of this abatement is not known at this time.
- c) The Applicant has demonstrated a need for the funding based on the costs of moving the manufacturing of this product from Windsor, Ontario to Byron Township, Michigan. The primary competition for this project was from Windsor, Ontario and Charleston, South Carolina. Both sites offered competitive economic development incentive packages.
- d) The Applicant plans to create 80 Qualified New Jobs above a statewide base employment level of 10.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The company indicates job creation and capital investment will begin in 2012. Additionally, this project has a positive projected return on investment for Michigan.

MBDP INCENTIVE

This project involves the creation of 80 Qualified New Jobs, though the Applicant anticipates this opportunity could create up to 90 jobs, and a capital investment of up to \$2,560,000 in the Byron Township. The requested incentive amount from the MSF is \$450,000 in the form of a performance-based grant, with a ROI of 8.9.

FIAMM Technologies, LLC

Approved: June 13, 2012
Michigan Business Development Program: \$500,000

COMPANY HISTORY

Originally, the Cadillac operation, which was founded in 1982, was known as Signaltone and was a subsidiary of a French company named Klaxon. In 1990, FIAMM Technologies purchased Klaxon and in 1992 moved FIAMM's horn operations from Brownsville, Texas to the recently purchased Cadillac facility.

Today, FIAMM Technologies is focused on the manufacturing of automotive horns, the mainstream AM80 trumpet horn along with a long life disc horn, the HK9E. According to the company it is the only major horn producer in North America and currently has a 65% market share. Their customers include GM, Ford, Chrysler, BMW, Mercedes Benz, Mazda, Nissan, Hyundai/Kia, Mitsubishi, Freightliner, Kenworth, and Peterbilt, Mack and many other heavy truck and industrial aftermarket customers.

The Applicant was approved for a \$500,000 MBDP Performance-based grant earlier this year, however the approval was withdrawn when the MEDC was informed that the Company was not prepared to announce publically the location decision for the project. The Company has received the final clearance from their Board of Directors and is prepared to move forward with the project in Cadillac, pending the approval of the MBDP Performance-based grant from the MSF.

PROJECT DESCRIPTION

The Applicant plans to add a sixth manufacturing line (in its existing facility) related to automotive horns to provide additional capacity to support the growth of FIAMM Technologies automotive business.

- a) The Applicant is a "Qualified Business" that is located and operates in Michigan.
- b) The project will be located in the City of Cadillac. The City of Cadillac is supportive of a financial commitment to the project in the form of property tax abatements. The estimated value of the abatements is \$252,000.
- c) The Applicant has demonstrated a need for the funding. The alternative for the project was to place the additional work at an existing facility in Wuhan China. The company represents that they could do the project in their China facility for approximately 30% of the required Cadillac investment.
- d) The Applicant plans to create 31 Qualified New Jobs above a statewide base employment level of 139.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the company anticipates that investment will begin in the fall of 2012, job creation is expected to commence in June of 2012 and the project results in a positive ROI for Michigan.

MBDP INCENTIVE

This project involves the creation of 31 Qualified New Jobs and a capital investment of up to \$4.4 million in the City of Cadillac, with a ROI of 3.8.

Quality Edge, Inc.

Approved: June 25, 2012

Michigan Business Development Program: \$310,000

COMPANY HISTORY

Quality Edge, Inc. is a privately held Michigan C-corporation that was formed in 1991. The company was acquired by MISA, Inc. in 2006. Quality Edge, Inc. is an innovative manufacturer of residential building products such as soffit, fascia, drip edge, gutter protection, and siding. The company's products are made from aluminum and steel and are sold to building product distributors throughout the United States.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand an existing facility in Michigan, make investments and create jobs related to the launch of a new metal roofing line. The product will be designed at developed at the project. It is anticipated that this product will serve as a catalyst for other new product offerings.

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in City of Walker. The City of Walker has offered a "staff, financial, or economic commitment to the project" in the form of a twelve year property tax abatement under PA 198 of 1974. The estimated value of this abatement is \$149,000.
- c) The Applicant has demonstrated a need for the funding based on requirements from the Applicant's parent company that require a certain projected rate of return on any new project before internal financing is authorized. Without the incentive the parent company would've required the Applicant to pursue this project at one of its alternative locations.
- d) The Applicant plans to create 70 Qualified New Jobs above a statewide base employment level of 75.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company anticipates that this project will result in job creation and investment in 2012. This project was in competition with competing locations in Nevada and Arizona. Additionally, this project has a positive projected return-on-investment for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 70 Qualified New Jobs and a capital investment of up to \$10.48 Million in the City of Walker. The requested incentive amount from the MSF is \$310,000 in the form of a performance-based grant, with a ROI of 6.6.

Barracuda Networks, Inc.

Approved: June 27, 2012

Michigan Business Development Program: \$1,200,000

COMPANY HISTORY

Barracuda Networks, Inc. is the worldwide leader in email and Web security appliances. The Company also provides world-class IM protection, application server load balancing and message archiving appliances. Established in 2004, Barracuda Networks is a privately-held corporation with its international headquarters and manufacturing facility based in Campbell, California. Barracuda Networks has offices in eight international locations and distributors in more than 80 countries worldwide.

The Company received a Michigan Economic Growth Authority tax credit in 2008 and collected a small portion of that credit for two years. The Applicant has agreed to forego that incentive as part of this incentive request.

PROJECT DESCRIPTION

The Applicant plans to expand their footprint in the City of Ann Arbor to enable the Michigan office to capture future growth in employment versus HQ space in California, make investments and create jobs related to computer product engineering and innovation.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in City of Ann Arbor. The City has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement. The City of Ann Arbor will consider a 5 year PA 198, estimated value of approximately \$85,150.
- c) The Applicant has demonstrated a need for the funding based on the critical need to be located in downtown Ann Arbor to attract the right talent and competing with premium downtown lease rates compared to available office capacity at the headquarters building owned by the Company, as well as investing in additional space in the lease at the project site to accommodate future growth.
- d) The Applicant plans to create 174 Qualified New Jobs above a statewide base employment level of 148.
- e) The project meets the program guidelines as follows: the proposed project involves out of state competition with the Applicants headquarter facility in California, and the Applicant has indicated that both investment and job creation related to this project will commence in 2012.

MBDP INCENTIVE

This project involves the creation of 174 Qualified New Jobs though the Company anticipates the project will create a total of 184 new jobs, and a capital investment of up to \$6.02 million in the City of Ann Arbor. The requested incentive amount from the MSF is \$1.2 million in the form of a performance-based grant, with a ROI of 5.1.

Brose New Boston, Inc.

Approved: June 27, 2012
Michigan Business Development Program: \$3,500,000

COMPANY HISTORY

Brose New Boston, Inc., one of seven entities under the larger Brose North America Group (Brose North America Holding, LP), is a leading manufacturer of mechatronic components for vehicle bodies and interiors. The companies currently have two facilities in Michigan, Brose North America, Inc. located in Auburn Hills and Brose Jefferson, Inc. located in Warren. Brose International GMBH, the parent to the North American Group, is an international supplier to automotive markets worldwide.

The Applicant has not received any incentives from the MSF previously. Brose North America Group previously received employment tax credits through the Michigan Economic Growth Authority (MEGA) in 2002 for its facility in Auburn Hills and in 2008 for its facility in Warren. The estimated value of the 2002 credit for the Auburn Hills location was \$14,417,536. The 2008 MEGA for the Warren facility was never activated and will be forgone as part of this MBDP request.

PROJECT DESCRIPTION

The Applicant plans to open a new facility to expand its existing operations in Michigan, make investments and create jobs related to the manufacturing of high-technology mechatronic systems for automobiles. The project will supply Ford Motor Company and Chrysler with systems that include door modules that include power locks and latches and window regulators.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Huron Charter Township. Huron Charter Township has offered a “staff, financial, or economic commitment to the project” in the form of property tax abatement under P.A. 328 of 1998. The abatement will run for 12 years and has an estimated value of \$3.7 million.
- c) The Applicant has demonstrated a need for the funding based on a cost disadvantage of not leasing space next to the Chrysler Toledo Facility. The Ohio location would offer the Company a competitive package of tax incentives in combination with no personal property tax.
- d) The Applicant plans to create 350 Qualified New Jobs above a statewide base employment level of 513. As requirement of the performance based grant, the project will create or cause the creation of 100 additional jobs over the statewide base at the project site, or the Auburn Hills or Warren facility.
- e) The project meets the program guidelines as follows: the proposed project involves out-of-state competition with Ohio; has a net positive return to Michigan; reuses an existing facility; and has the prospect of near-term job creation.

MBDP INCENTIVE

This project involves the creation of 350 Qualified New Jobs and a capital investment of up to \$61,773,500 in Huron Charter Township. The requested incentive amount from the MSF is \$3,500,000 in the form of a performance-based grant, with a ROI of 6.1.

Artic Ax US Ltd.

Approved: June 28, 2012
Michigan Business Development Program: \$220,000

COMPANY HISTORY

Arctic Ax US Ltd. is a subsidiary of Arctic Dx Inc., a Canadian based molecular diagnostic company that commercializes genetic markers for the testing of diseases. The Applicant was formed in 2008 to pursue the commercialization of a test called Macula Risk that can determine whether or not an individual will develop macular degeneration, which causes partial or total blindness.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation in Michigan, make investments and create jobs to open a CLIA laboratory for patient testing for its Macula Risk product. The laboratory will be approximately 7,500 to 10,000 square feet.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in the City of Grand Rapids. The City of Grand Rapids has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement.
- c) The Applicant has demonstrated a need for the funding based on a competitive economic incentive package to locate this project in New York.
- d) The Applicant plans to create 28 Qualified New Jobs above a statewide base employment level of 0.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The company indicates that this project will result in capital investment and job creation in 2012. The jobs created as a result of this project are high wage positions with an average annual salary of \$64,883. Additionally, this project results in a projected positive return-on-investment for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 28 Qualified New Jobs and a capital investment of up to \$1,859,500 in the City of Grand Rapids. The requested incentive amount from the MSF is \$220,000 in the form of a performance-based grant, with a ROI of 7.6.

Gary D. Nelson Associates, Inc.

Approved: July 13, 2012
Michigan Business Development Program: \$400,000

COMPANY HISTORY

Gary D. Nelson Associates, Inc. (also known as The Nelson Family of Companies) is headquartered in Sonoma, CA and is one of the largest privately held staffing and recruiting firms in the U.S. The company, through its various divisions, provides a wide variety of direct placement and contract staffing services for their customers.

Nelson Interactive will be the IT/gaming support services arm of Nelson Staffing, a division of the Nelson Family of Companies. This new business model will provide customers with the facilities, infrastructure, hardware and human capital to augment many phases of software development in a satellite studio.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation that will provide full service flex staffing, temp to hire and direct hire placement models in the video game industry in Michigan, make investments and create jobs related to the video game industry.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in the City of Ann Arbor. The City has offered a “staff, financial, or economic commitment to the project” in the form of a one-time grant of up to \$25,000 for accelerator assistance through the Ann Arbor Local Development Finance Authority.
- c) The Applicant has demonstrated a need for the funding based on a lower cost for class A office space in Toledo, Ohio versus Ann Arbor, Michigan; competing incentive offer from Toledo Ohio; a highly competitive talent pool specifically for software engineers in the video game industry which is mostly concentrated in Austin, Texas and Montreal, Canada.
- d) The Applicant plans to create 95 Qualified New Jobs above a statewide base employment level of 0.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: company indicates that this is a brand new presence for them in Michigan, investment will begin in the fall of 2012, job creation is expected to commence in 2013 and the project results in a positive ROI for Michigan.

MBDP INCENTIVE

This project involves the creation of 95 Qualified New Jobs, though the Applicant anticipates this opportunity will create up to 110 new jobs, and estimates a capital investment of up to \$1.2 million in the City of Ann Arbor. The requested incentive amount from the MSF is \$400,000 in the form of a performance-based grant, with a ROI of 18.4.

Cooper-Standard Automotive FHS Inc.

Approved: July 23, 2012
Michigan Business Development Program: \$235,730

COMPANY HISTORY

Cooper-Standard Automotive FHS Inc. (“Applicant”) is a subsidiary of Cooper-Standard Holdings Inc. (“Parent”), a publicly-traded company that manufactures fluid handling, body sealing and Anti-Vibration Systems components for the automotive industry. Approximately 80% of their sales in 2011 were sourced to automotive OEMs. Cooper-Standard Holdings’ is headquartered in Novi, Michigan and employs approximately 21,500 people. The Parent owns and leases facilities throughout the domestic United States, as well as in the Americas, Europe and Asia. The Parent’s annual revenue in 2011 was \$2.85 billion. Fluid handling products accounted for roughly one-third of Cooper-Standard Holdings’ sales over the past three years.

The Applicant has received contracts for new work related to components for hybrid and electric vehicles. While currently sourced in Michigan, the Applicant plans to transfer the existing and ramp-up of this work to a facility in Mexico. By addressing a portion of the labor cost differential between the locations, the Applicant will invest and grow in Michigan.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand operations in Michigan, make investments and create jobs related to the manufacturing of automotive components.

- a) The Applicant is a “Qualified Business” as defined in MCL 125.2088(9)(b), that is located and operates in Michigan.
- b) The project will be located in the Village of Leonard. The Village of Leonard has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement. The length and estimated value of the incentive are currently unknown.
- c) The Applicant has demonstrated a need for the funding based on the Applicant’s desire to invest and operate this project at their facility in El Jarudo, Mexico. The Applicant indicated that they could receive significant benefits due to the labor cost differential between the locations.
- d) The Applicant plans to create 55 Qualified New Jobs above a statewide base employment level of 1,032.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Applicant plans to begin their investment and hiring immediately, with continued growth through 2014; the project involved out-of-state competition; and has a positive return to Michigan.

MBDP INCENTIVE

This project involves the creation of 55 Qualified New Jobs and a capital investment of up to \$3.5 million in the Village of Leonard. The requested incentive amount from the MSF is \$235,730 in the form of a performance-based grant, with a ROI of 11.1.

Materne North America, Corp.

Approved: July 25, 2012
Michigan Business Development Program: \$3,000,000

COMPANY HISTORY

Materne North America, Corp. is the North American subsidiary of Materne Mont Blanc, which is headquartered in Paris France. Materne Mont Blanc and its subsidiaries provide many brands with leading positions in the healthy snacking and ambient desserts markets. Materne North America, Corp. was created in 2008 to launch its GoGo squeeZ product line in the United States.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operation in Michigan, make investments and create jobs related to the manufacturing of its GoGo squeeZ product line. The Company plans to enter into a fifteen year supply agreement for infrastructure, services, and apples with Cherry Growers, Inc. for the manufacture of its GoGo squeeZ product line.

- f) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- g) The project will be located in Green Lake Township. Green Lake Township has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The estimated value of this abatement is not known at this time.
- h) The Applicant has demonstrated a need for the funding based on the need to partially offset the less competitive market conditions for apple sourcing in Michigan compared to Washington.
- i) The Applicant plans to create 65 Qualified New Jobs above a statewide base employment level of 68.
- j) The project meets the program guidelines as follows: the proposed project involves The company plans to make capital investment and create jobs in 2012. Additionally, the project results in a projected positive return-on-investment for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 65 Qualified New Jobs and a capital investment of up to \$23,472,500 in Green Lake Township. The requested incentive amount from the MSF is \$3,000,000 in the form of a performance-based grant with a ROI of 2.7. In addition to the performance based grant, there will be a profit participation agreement equal to at least 1% of the Company’s net income per year attributable to the sale of the GoGo squeeZ product, which is produced at the project site, based on an acceptable net income formula beginning with the year ending December 31, 2014 and ending December 31, 2027. At such time the Company has repaid all disbursement made by the MSF to the Company, the Profit Sharing Payments due will be no more than \$10,000 per year through December 31, 2027.

Cherry Growers, Inc.

Approved: July 25, 2012
Michigan Business Development Program: \$2,500,000

COMPANY HISTORY

Cherry Growers, Inc. (“CGI”) is a grower owned cooperative whose members provide apples and cherries from orchards throughout Michigan. CGI is a cooperative that is taxed as a Michigan C-corporation. CGI has three major lines of business: food service, which includes applesauce, pie fillings, and shelf stable juices; retail products, which includes single serve assortments of applesauce and shelf stable juices; and industrial products, which includes frozen cherries and apples.

The MSF has previously supported CGI with \$4.2 million through Michigan’s loan participation programs.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in Michigan, make investments and create jobs related to the construction of a food grade manufacturing facility and implementation of receiving, warehousing, and apple sauce cooking machinery necessary to facilitate the manufacture of individual serving Pouch Style 100% fruit based snack products. The company plans to enter into a fifteen year supply agreement for infrastructure, services, and apples with Materne North America, Corp. for the manufacture of Materne North America Corp.’s GoGosqueez product line.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Green Lake Township. Green Lake Township has offered a “staff, financial, or economic commitment to the project” in the form of Property tax abatement under PA 198 of 1974. The estimated value of this abatement is not known at this time.
- c) The Applicant has demonstrated a need for the funding based on the need to partially offset the less competitive market conditions for apple sourcing in Michigan compared to Washington.
- d) The Applicant plans to create 72 Qualified New Jobs above a statewide base employment level of 137.
- e) The project meets the program guidelines as follows: the company has indicated that they will make capital investment and create jobs in 2012 and this project has a positive projected return-on-investment for the State of Michigan.

Cherry Growers, Inc. (continued)

MBDP INCENTIVE

This project involves the creation of 72 Qualified New Jobs and a capital investment of up to \$12.5 Million in Green Lake Township. The requested incentive amount from the MSF is \$2,500,000 in the form of a performance-based grant, with a ROI of 2.9. In addition to the performance based grant, there will be a profit participation agreement equal to at least 5% of the Company's total net income per year, based on an acceptable net income formula, beginning with the fiscal year ending May 31, 2015, and continuing until such time as the Company has repaid all the disbursements made to the Company by the MSF. Please see below for more information on the recommended action.

Ogihara America Corporation

Approved: August 9, 2012
Michigan Business Development Program: \$300,000

COMPANY HISTORY

Ogihara America Corporation is a majority-owned subsidiary of Ogihara Corporation (Japan). Ogihara America was established in Howell, Michigan in 1987 with the goal of supporting the sheet metal stamping and assembly needs of its North American customers. For over a half century, Ogihara Corporation has been a world leader among independent die manufacturers. The Company reports that it is the first and only independent die making enterprise to have the ability to cover all phases of the die manufacturing process. Ogihara Corporation was recently purchased by Thai Summit Company, headquartered in Bangkok, Thailand.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to construct 59,000 square feet of new manufacturing space for the addition of two new transfer presses with related assembly cells and shipping docks. The Project will be located in Howell and the Company will make investments and create jobs related to the manufacturing of automotive components.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Howell. The city has offered a “staff, financial, or economic commitment to the project” in the form of a 12 year P.A. 198 tax abatement on real property and a 12 year P.A. 328 abatement for new personal property related to the project. The estimated value for both abatements is \$1.8 million.
- c) The Applicant has demonstrated a need for the funding based on a competing facility in Ohio that is move-in ready and would not require high up-front construction costs related to the Project.
- d) The Applicant plans to create 78 Qualified New Jobs above a statewide base employment level of 349.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the company indicates that investment is anticipated to commence in the fall of 2012, job creation will begin in 2013, the project involves out-of-state competition, and the project will result in a positive ROI for the state of Michigan.

MBDP INCENTIVE

This project involves the creation of 78 Qualified New Jobs, with the potential for up to 100 total jobs as a result of the Project, and a capital investment of up to \$34.9 million in the City of Howell. The requested incentive amount from the MSF is \$300,000 in the form of a performance-based grant, with a ROI of 16.7.

ETS Development Group, LLC

Approved: August 15, 2012
Michigan Business Development Program: \$300,000

COMPANY HISTORY

ETS Development Group, LLC dba Sleuth Systems is a provider of public safety software, including record management, computer aided dispatch and mobile data field reporting. Sleuth Systems is currently located in New Mexico and has moved from product development and market introduction to a growth phase. The company plans on consolidating its operations with its parent company, Citadel Contact Systems, as well as its sister company, Back Office Support Systems at 19992 Kelly Road in the City of Harper Woods. It is anticipated that interaction and collaboration between the companies will lead to growth in sales for all three entities.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to relocate from New Mexico and expand its operations in Michigan. The applicant will make investments and create jobs related to computer software design and support.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in City of Harper Woods. The City of Harper Woods has offered a “staff, financial, or economic commitment to the project” in the form of either property tax abatement under P.A. 198 of 1974 or participate in the Wayne County TURBO Program for the owner of the building, Back Office Support Systems. ETS Development Group, LCC will lease the building space from Back Office Support Systems and the tax abatement or TURBO Program will lead to a lower lease rate than would occur in their absence.
- c) The Applicant has demonstrated a need for the funding based on a high demand of IT workers in Michigan which demands a higher pay requirement of new employees in Michigan versus New Mexico where the company is currently located or other sites in West Virginia, Oregon and Ohio where sister companies are currently located as well.
- d) The Applicant plans to create 57 Qualified New Jobs above a statewide base employment level of 0.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: this attraction company demonstrated strong out of state competition for the project; the company indicated that job creation is expected to begin in the fall of 2012 and the project results in a positive ROI for Michigan.

MBDP INCENTIVE

This project involves the creation of 57 Qualified New Jobs and a capital investment of up to \$25,000 in the City of Harper Woods. Additional investment related to the project includes approximately \$800,000 in upgrades and renovations to be made on behalf of the company by the parent, Citadel Systems, and sister company, Back Office Support Systems. The requested incentive amount from the MSF is \$300,000 in the form of a performance-based grant, with a ROA of 7.5.

Pinnacle Foods

Approved: August 15, 2012
Michigan Business Development Program: \$800,000

COMPANY HISTORY

Pinnacle Foods Group LLC is a leading producer, marketer and distributor of high-quality branded food products among three divisions including the Duncan Hines Grocery division, Birds Eye Frozen Foods division and Specialty Foods division. Headquartered in Parsippany, New Jersey, Pinnacle Foods was formed in 2007 and employs over 4,600 people across the U.S. Pinnacle Foods owns and operates many facilities in the U.S. and two in Michigan; Imlay City, producing products mostly under the Vlasic brand name, and Fennville where they produce Comstock brand name products.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to consolidate its Millsboro, Delaware pickle operations in Michigan and expand pickle manufacturing operations at their Imlay City facility, make investment and create jobs related to fruit and vegetable canning.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Imlay City. The city has offered a “staff, financial, or economic commitment to the project” in the form of a PA 198 tax abatement related to the new investment. Lapeer County will be requesting the use of the PA 328 abatement through the I-69 Next Michigan Development Authority. The estimated value of these incentives is \$3.6 million.
- c) The Applicant has demonstrated a need for the funding based on a competitive offer from the State of Delaware in an effort to consolidate pickle manufacturing operations at the facility operated by Pinnacle Foods in that state.
- d) The Applicant plans to create 29 Qualified New Jobs above a statewide base employment level of 249.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company indicates that investment will begin in the fall of 2012, job creation is expected to begin in 2013 and there was out-of-state competition for this project.

INCENTIVE OPPORTUNITY

This project involves the creation of 29 Qualified New Jobs, with the potential for up to an additional 300 seasonal jobs each year as a result of the Project, and a capital investment of up to \$14.3 million in the City of Imlay City. The requested incentive amount from the MSF is \$800,000 in the form of a performance-based grant. The ROI for this project is 1.8.

Jason Incorporated DBA Janesville Acoustics

Approved: August 22, 2012
Michigan Business Development Program: \$1,500,000

COMPANY HISTORY

Jason Incorporated DBA Janesville Acoustics (“Janesville Acoustics”) is one of the world’s largest producers of acoustical and thermal fiber insulation, and a leading producer of fiber products. The company operates as a tier I and tier II supplier for acoustical products for the transportation and automotive industry worldwide.

Janesville Acoustics is headquartered in Southfield, Michigan and has operations in Ohio, Mississippi, North Carolina, Mexico, and Germany. The Company currently has 234 employees in Michigan, including 28 Janesville Acoustics employees.

Janesville Acoustics operates under Jason Incorporated, a global family of manufacturing companies that are connected by a single parent company.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new 250,000 square foot facility in Battle Creek, make investments and create jobs related to the manufacture of felt trunk parts for mid-size cars, molded felt carpet under pads for cars and trucks, molded felt dash inner insulators, molded felt IP close out panels for cars and trucks, die cut insulation for carpets, headliners, and door trim.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Battle Creek. The city has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 328 1998 for ten years. The estimated value of this abatement is \$1,920,000.
- c) The Applicant has demonstrated a need for the funding based on the overall cost of doing business for the project in Michigan versus sites in Indiana and Ohio. Indiana and Ohio both offered competitive economic development incentive packages in support of this project.
- d) The Applicant plans to create 225 Qualified New Jobs above a statewide base employment level of 28.
- e) The project meets the program guidelines as follows: the proposed project involves out-of-state competition, the prospect of near term job creation, and the project provides a net positive return for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 225 Qualified New Jobs, with the potential for up to 256 total jobs as a result of the Project, and a capital investment of up to \$10 million in the City of Battle Creek. The requested incentive amount from the MSF is \$1,500,000 in the form of a performance-based grant, with a ROI of 12.2.

Alternative Automotive Technologies, LLC

Approved: August 27, 2012
Michigan Business Development Program: \$500,000

COMPANY HISTORY

Alternative Automotive Technologies, LLC (AAT) is a Troy-based automotive contract engineering company that can design and build niche prototype vehicles. The Company also builds after-market performance enhancement products as well as provides restoration services. The Company's current customers are primarily automotive OEM's including GM and Chrysler, however; AAT has begun to diversify their customer base and have gained new customers in the defense industry as well.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to rehabilitate a vacant brownfield facility to relocate and expand their operations in the City of Troy, make investments and create jobs related to automobile manufacturing

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the city of Troy. The City has offered a "staff, financial, or economic commitment to the project" in the form of a PA 198 property tax abatement for 12 years with an estimated value of \$161,290.
- c) The Applicant has demonstrated a need for the funding based on a lower cost to purchase a building in Indiana requiring no environmental remediation or rehabilitation as well as a lower labor cost in northeast Indiana.
- d) The Applicant plans to create 176 Qualified New Jobs above a statewide base employment level of 6.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The company anticipates that investment and job creation will begin in 2012. The project involves the rehabilitation of an existing brownfield facility and the project will result in a positive ROI for the state.

MBDP INCENTIVE

This project involves the creation of 176 Qualified New Jobs, with the potential for up to 207 total jobs as a result of the Project, and a capital investment of up to \$5.7 million in the City of Troy. The requested incentive amount from the MSF is \$500,000 in the form of a performance-based grant, with a ROI of 25.6.

Mayser Polymer USA, Inc.

Approved: August 29, 2012
Michigan Business Development Program: \$200,000

COMPANY HISTORY

Mayser is an international tier II company with core competencies in the sectors of headwear, foam technology, molding and safety technology. Mayser GmbH created Mayser Polymers USA, Inc. in 2008 as their first North American presence, primarily to respond to their North American automotive customers. Mayser Polymers USA currently operates as an R&D and sales facility in Michigan. The company has recently expanded their US auto customer base to become a tier I supplier to a number of OEM's.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand their operations to include light assembly of their anti-pinch sensors in Canton Township, make investments and create jobs related to the assembly of auto components.

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Canton Township. The township has offered a "staff, financial, or economic commitment to the project" in the form of a three year PA 198 tax abatement on real and personal property improvements. The estimated value of this incentive is approximately \$68,000.
- c) The Applicant has demonstrated a need for the funding based on higher wages to locate assembly operations in southeast Michigan compared to leaving assembly operations in Germany.
- d) The Applicant plans to create 50 Qualified New Jobs above a statewide base employment level of 12.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: this attraction company anticipates that investment will begin in 2012 and job ramp-up will begin in 2013, and the project results in a positive ROI for Michigan

MBDP INCENTIVE

This project involves the creation of 50 Qualified New Jobs as a result of the Project, and a capital investment of up to \$3.9 million in Canton Township. The requested incentive amount from the MSF is \$200,000 in the form of a performance-based grant, with a ROI of 3.8

MERSEN USA Midland – MI, Inc.

Approved: August 30, 2012
Michigan Business Development Program: \$320,000

COMPANY HISTORY

The Applicant is a subsidiary of MERSEN, which is a global company focused on materials and solutions for extreme environments as well as in the safety and reliability of electrical equipment. MERSEN designs innovative solutions to address its clients' specific needs to enable them to optimize their manufacturing process in sectors such as energy, transportation, electronics, chemical, pharmaceutical and process industries. MERSEN is comprised of four operating activities: electrical protection; electrical products; chemical equipment and high-temperature and has over 6,900 employees worldwide. The Applicant is part of the high-temperature group and has 39 employees in Michigan.

MERSEN is considering locations for an expansion of its existing manufacturing capacity for its coating, purification and machining operations as well as its next generation coating process and purification equipment. MERSEN is considering four operations under its umbrella including the Applicant. The Applicant is at capacity at its current location in Midland, Michigan and will need to relocate its operations to a new development in Williams Charter Township, Bay County, Michigan to support the project. In total, the Applicant anticipates capital investment of up to \$21.31 million related to this project.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to relocate and expand its existing operations in Williams Charter Township, make investments and create jobs related to manufacturing of carbon and graphite products.

- a) The Applicant is a "Qualified Business", as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Williams Charter Township. The township has offered a "staff, financial, or economic commitment to the project" in the form of a real and personal property tax abatement under Public Act 198 of 1974. The value of the 12 year abatement is estimated to be worth approximately \$1.5 million.
- c) The Applicant has demonstrated a need for the funding. The Applicant has related entities in China, Korea, and France that perform the same business activity and could support this growth.
- d) The Applicant plans to create 32 Qualified New Jobs above a statewide base employment level of 285.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Applicant anticipates the project will commence in 2012 and begin hiring in 2013; the project involves out-of-state competition with China, Korea and France; and has a net positive return to Michigan.

INCENTIVE OPPORTUNITY

This project involves the creation of 32 Qualified New Jobs, and a capital investment of up to \$21.31 million in the Williams Chart Township. The requested incentive amount from the MSF is \$320,000 in the form of a performance-based grant, with a ROI of 3.9

RSB Transmissions NA, Inc.

Approved: September 4, 2012
Michigan Business Development Program: \$350,000

COMPANY HISTORY

RSB Transmissions NA, Inc. (“RSB Transmissions”) was formerly Miller Brothers Manufacturing. The company was purchased in 2006 and is currently part of the RSB Global family of companies.

RSB Transmissions is a high volume machining company that manufactures automotive and heavy equipment components.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in the Village of Homer, make investments and create jobs related to the manufacture of automotive and heavy machining components. The project will result in the construction of a new 50,000 square foot manufacturing facility.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in Village of Homer. The village has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The estimated value of this abatement is not known.
- c) The Applicant has demonstrated a need for the funding. RSB Transmissions ran cost formulas for all the sites competing for this project. Without these incentives the Michigan location would not have been favorable based on the overall project costs for the competing sites. The other primary sites being considered were in Indiana and Kentucky.
- d) The Applicant plans to create 100 Qualified New Jobs above a statewide base employment level of 194.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: This project had significant out of state competition from sites in Indiana and Kentucky. With the state incentives this project anticipates job creation and investment in 2012. Additionally, this project has a net positive return to the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 100 Qualified New Jobs, with the potential for up to 109 total jobs as a result of the Project, and a capital investment of up to \$14.3 million in the village of Homer. The requested incentive amount from the MSF is \$350,000 in the form of a performance-based grant, with a ROI of 10.5.

Magna Mirrors of America, Inc. DBA Magna Sealing and Glass Systems

**Approved: September 27, 2012
Michigan Business Development Program: \$1,200,000**

HISTORY OF THE APPLICANT

Magna Mirrors of America, Inc. DBA Magna Sealing and Glass Systems (“Magna Sealing and Glass Systems”) is a wholly owned subsidiary of Magna International, Inc. Magna International, Inc. represents itself as the most diversified global automotive supplier. Magna International, Inc. and its subsidiaries design, develop, and manufacture technologically advanced automotive systems, assemblies, modules and components, and engineers and assembles complete vehicles, primarily for the sale to original equipment manufacturers of cars and light trucks.

Magna International, Inc. has 35 locations and over 8,000 employees in the state of Michigan, of which 408 are employed by Magna Sealing and Glass.

On June 17, 2011 the Applicant, the Michigan Strategic Fund, and Bowne Township completed a settlement agreement to set aside the Applicant’s Renaissance Zone in Bowne Township.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in Holland Charter Township, make investments and create jobs related to develop, test, and commercialize a new sunroof technology for the passenger automobile industry, named SunBlade TM. The application of this technology will allow Magna Sealing and Glass to manufacture an electro-polymeric shade to be used in sunroofs, along with other applications.

- k) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- l) The project will be located in Holland Charter Township. The municipality has offered “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974 for twelve years.
- m) The Applicant has demonstrated a need for the funding through competition from sites in Tennessee, Ohio, and South Carolina. Magna International, Inc. has operations in these three states and they provided competing incentive offers. The flexibility of the timing on the disbursement schedule under the MBDP program made the Michigan site competitive for the development and manufacturing phases of the project. .
- n) The Applicant plans to create 177 Qualified New Jobs above a statewide base employment level of 408.
- o) The project meets the program guidelines as follows: the proposed project involves out of state competition from sites in Ohio, South Carolina, and Tennessee, the wages for the project are higher than the average wage for Ottawa County, the project has strong links to Michigan suppliers, and the project results in a net positive return-on-investment to the State of Michigan.

**Magna Mirrors of America, Inc. DBA Magna Sealing and Glass Systems
(continued)**

INCENTIVE OPPORTUNITY

This project involves the creation of 177 Qualified New Jobs and a capital investment of up to \$10.1 million in Holland Charter Township. The requested incentive amount from the MSF is \$1,200,000 in the form of a performance-based grant, with a ROI of 15.3.

mophie, LLC

Approved: September 28, 2012
Michigan Business Development Program: \$240,000

COMPANY HISTORY

mophie, LLC (“mophie”) was founded in 2005 to design, develop, manufacture, and market speakers for iPod and MP3 Player devices. The company currently designs, manufactures, and markets intelligent accessories for Apple Inc. devices. The Company’s products include batteries, cases, intelligent cases, credit card readers, cables, and chargers.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand in the City of Kalamazoo, make investments and create jobs related to mophie’s North American distribution center and house the company’s finance, quality control, purchasing, customer service, technical support, and inside sales functions.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Kalamazoo. The City of Kalamazoo has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The property tax abatement is expected to be for eight year and has a projected value of \$280,000.
- c) The Applicant has demonstrated a need for the funding based on competition from Shenzhen, China. The Company has a growing operation and has shown market growth in China. The facility in China has space for the project.
- d) The Applicant plans to create 50 Qualified New Jobs above a statewide base employment level of 28.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The Company indicates they will begin job creation and capital investment this year as a part of this project. This project had competition from the Company’s existing facility in Shenzhen, China, and the project has a positive return to the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 50 Qualified New Jobs, with the potential for up to 51 total jobs as a result of the Project, and a capital investment of up to \$4.01 in the City of Kalamazoo. The requested incentive amount from the MSF is \$240,000 in the form of a performance-based grant, with a ROI of 5.3.

Dieomatic, Inc. dba P&F Systems

Approved: September 28, 2012
Michigan Business Development Program: \$690,000

COMPANY HISTORY

Dieomatic, Inc. dba P&F Systems (“P&F Systems”) is a wholly owned group of the Cosma division of Magna International, Inc. (“Magna”). Magna represents itself as the most diversified global automotive supplier. Magna and its subsidiaries have 35 facilities and approximately 8,000 employees in Michigan.

PROJECT DESCRIPTION

The Applicant plans to open a new operation in Auburn Hills, make investments and create jobs related to a new major sourcing contract to supply components and systems to a major automotive manufacturer. The company plans to lease and renovate a 160,000 square foot building for this project.

The Applicant has not received any incentives from the MSF previously.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Auburn Hills. The City of Auburn Hills has offered a “staff, financial, or economic commitment to the project” in the form of a twelve year property tax abatement under PA 198 of 1974.
- c) The Applicant has demonstrated a need for the funding based on competition from sites in Ontario and Ohio. Ohio and Ontario have both offered competing incentive packages for this project.
- d) The Applicant plans to create 230 Qualified New Jobs above a statewide base employment level of 364.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The company indicates that this project is shovel ready with the support of a Michigan Business Development Program grant. P&F Systems plans to hire 160 people in the first year of this project. This project involves the reuse of a currently vacant facility in Auburn Hills, and has a net positive return for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 230 Qualified New Jobs and a capital investment of up to \$28.86 million in the City of Auburn Hills. The requested incentive amount from the MSF is \$690,000 in the form of a performance-based grant, with a ROI of 28.6.

The Martin-Brower Company, LLC

Approved: September 28, 2012
Michigan Business Development Program: \$500,000

COMPANY HISTORY

The Applicant is a leading logistics service provider for restaurant chains around the world and has been supporting its customer base for more than 30 years. The Company operates 60 distribution centers across North America, Canada, Europe, Central America, South America, and Asia Pacific.

The Company recently acquired the assets of M&M Restaurant Supply located in St. Johns, Michigan. As part of the acquisition, the Applicant will be consolidating its distribution coverage of Michigan and Northwest Ohio. In addition to the St. Johns location, the Applicant identified two facilities in Northwest Ohio and Indiana that could support the consolidation and will also serve as centroids for additional business the Company expects to acquire near term.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand its existing operations in the City of St. Johns, make investments and create jobs related to its distribution coverage for the State of Michigan and Northwest Ohio.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates expand in Michigan.
- b) The project will be located in the City of St. Johns. The City has offered a “staff, financial, or economic commitment to the project” in the form of land at a reduced rate as well as staff time and assistance negotiating with local business to enable the Applicant to expand its operations.
- c) The Applicant has demonstrated a need for the funding. The Applicant has identified two facilities in Northwest Ohio and Northeast Indiana that could support the consolidation that are centroids for additional business the Applicant expects to acquire near term.
- d) The Applicant plans to create 150 Qualified New Jobs above a statewide base employment level of 184.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Applicant plans to commence the project and will hire the majority of the new jobs by the end of 2012; the project involves out-of-state competition with Ohio and Indiana, and has a net positive return to Michigan.

MBDP INCENTIVE

This project involves the creation of 150 Qualified New Jobs, with the potential for up to 162 total jobs as a result of the Project, and a capital investment of up to \$16.25 million in the City of Saint Johns. The requested incentive amount from the MSF is \$500,000 in the form of a performance-based grant, with a ROI of 10.6.

Marrone Michigan Manufacturing, LLC

Approved: September 28, 2012
Michigan Business Development Program: \$350,000

COMPANY HISTORY

The Applicant is a new subsidiary created to manufacture products developed by its parent company, Marrone Bio Innovations (“MBI”). MBI develops environmentally-friendly, natural pest management products for the agricultural and water treatment markets. MBI's primary products include a biofungicide and bioinsecticide used to control insects and mites. MBI has also developed a naturally-derived product to selectively control invasive mussels.

MBI is considering bringing in the manufacture of biopesticides to the newly acquired former Michigan BioDiesel facility in the City of Bangor, VanBuren County. Since the facility was purchased at a bankruptcy auction, MBI did not have sufficient time to assess the cost associated with opening a new facility. After assessment, it was determined the facility in Bangor would require a significant amount of capital investment in building renovations and new equipment in order to be operational. MBI is considering selling the Bangor facility and purchasing a new facility in Wisconsin or continuing to outsource their manufacturing. Both of these options would require less upfront capital than the Bangor facility.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to open a new operations in the City of Bangor, make investments and create jobs related to the manufacture of its biopesticide products.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that will locate and operate in Michigan.
- b) The project will be located in the City of Bangor. The City has offered a “staff, financial, or economic commitment to the project” in the form of a real and personal property tax abatement with an estimated value of \$1.2 million.
- c) The Applicant has demonstrated a need for the funding. The Applicant has identified a facility in Wisconsin that could support the Company’s manufacturing need. The Company can also continue to outsource the manufacture of its products.
- d) The Applicant plans to create 39 Qualified New Jobs above a statewide base employment level of Zero.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: the Applicant plans to commence the project in 2012 and will hire the majority of the new jobs by the end of 2013; the project involves out-of-state competition, the project will reuse an existing vacant facility in a distressed community, and has a net positive return to Michigan with a ROI of 6.9.

MBDP INCENTIVE

This project involves the creation of 39 Qualified New Jobs as a result of the Project, and a capital investment of up to \$19 million in the City of Bangor. The requested incentive amount from the MSF is \$350,000 in the form of a performance-based grant, with ROI of 6.9.

Corium International, Inc.

Approved: September 28, 2012
Michigan Business Development Program: \$360,000

COMPANY HISTORY

Corium International, Inc. (“Corium”) is a privately owned company that is engaged in the research, development, and manufacturing of advanced transdermal drug technologies and therapeutic products.

The Applicant has not received any incentives from the MSF previously.

PROJECT DESCRIPTION

The Applicant plans to expand an existing operation in the City of Kentwood, make investments and create jobs related to the manufacturing launch of a new pharmaceutical transdermal patch.

- a) The Applicant is a “Qualified Business”, as defined in MCL 125.2088r(9)(b), that is located and operates in Michigan.
- b) The project will be located in the City of Kentwood. The City of Kentwood has offered a “staff, financial, or economic commitment to the project” in the form of a property tax abatement under PA 198 of 1974. The estimated value of this abatement is \$861,000
- c) The Applicant has demonstrated a need for the funding. Corium also considered locating this project at its existing site in Menlo Park, California. The Menlo Park location would’ve put the company near a large amount of talent in the Pharmaceutical industry. A competing incentive package was offered for this site.
- d) The Applicant plans to create 45 Qualified New Jobs above a statewide base employment level of 212.
- e) Pursuant to the program guidelines, the following was taken into consideration for the proposed project: The company indicates this project is shovel ready with support under the Michigan Business Development Program. The wages the new jobs created for this project are \$23.07 per hour, which is higher than the MEDC’s target average wage for incented projects in 2013. Additionally, this project had significant out-of-state competition, and has a net positive return for the State of Michigan.

MBDP INCENTIVE

This project involves the creation of 45 Qualified New Jobs and a capital investment of up to \$8.44 million in the City of Kentwood. The requested incentive amount from the MSF is \$360,000 in the form of a performance-based grant, with a ROI of 10.0