



# MICHIGAN ECONOMIC DEVELOPMENT CORPORATION

---

Year-End Report to the Legislature for Fiscal Year 2009

**Michigan Economic Development Corporation**

300 N. Washington Square

Lansing, MI 48913

Customer Assistance

517.373.9808

[www.TheMEDC.org](http://www.TheMEDC.org)



# MEDC FY2009 ACTIVITIES REPORT

## TECHNOLOGY DEVELOPMENT AND DIVERSIFICATION

CENTERS OF ENERGY EXCELLENCE FY 2009: October 1, 2008–September 30, 2009

Company Name	Project Description	Award Amount
A123Systems, Livonia	Center focused on rechargeable lithium batteries for the transportation and alternative energy sectors , leveraging the state's automotive assets	\$10,000,000
American Process, Inc., Alpena	Pilot scale biorefinery at the Decorative Panels International hardwood plant in Alpena; will convert the process of waste effluent from the plant into cellulosic ethanol, sodium acetate and clean, warm water	\$4,000,000
Working Bugs, LLC, Webberville	Biorefinery will produce high-value specialty and fine biochemicals and biofuels from natural feedstocks; technology developed at center can be applied to existing biomaterial processing facilities across the state such as corn ethanol plants, beet sugar refineries and pump mills to produce new, higher margin products	\$2,000,000
<b>TOTAL</b>		<b>\$16,000,000</b>

SMALL BUSINESS CAPITAL ACCESS PROGRAM FY 2009: October 1, 2008–September 30, 2009

Month	Loans Enrolled	# of Companies	MSF Reserve Contribution	Funds Leveraged	Projected New Jobs	Projected Retained Jobs
October	4	4	\$10,350	\$345,000	0	16
November	17	14	\$24,853	\$808,254	18	66
December	16	15	\$41,842	\$1,183,887	8	204
January	23	18	\$38,755	\$1,150,850	18	1,187
February	19	17	\$72,804	\$1,583,476	11	168
March	0	0	\$0	\$0	0	0
April	8	8	\$19,200	\$454,654	8	38
May	21	17	\$154,588	\$2,575,737	91	261
June	12	11	\$31,759	\$866,116	16	111
July	14	13	\$28,587	\$7,274,576	88	52
August	11	11	\$9,656	\$273,533	17	49
September	9	8	\$19,835	\$557,820	21	116
<b>TOTAL</b>	<b>154</b>	<b>136</b>	<b>\$452,229</b>	<b>\$17,073,903</b>	<b>296</b>	<b>2,268</b>



# MEDC FY2009 ACTIVITIES REPORT

## TECHNOLOGY DEVELOPMENT AND DIVERSIFICATION

### VENTURE CAPITAL INVESTED FY 2009: October 1, 2008–September 30, 2009

Venture capital \$ invested in Michigan	\$140,000,000
No. of venture capital investments in Michigan	34
Venture capital \$ investments in Midwest	\$844,000,000
No. of venture capital investments in Midwest	208
Michigan investments as a % of Midwest	16.50%

### SMARTZONES/BUSINESS ACCELERATORS FY 2009: October 1, 2008–September 30, 2009

New Company Locations	219
Projected Jobs Created	2,641
Projected Jobs Retained	1,475
Projected Private Investment	\$269,000,000
Projected Public Investment	\$37,000,000
Companies that Received Services	260

### KEEP MICHIGAN WORKING DIVERSIFICATION INITIATIVE FY 2009: October 1, 2008–September 30, 2009

*Through the Keep Michigan Working Diversification project, 10 diversification events were held in FY 2009. At these events the industry experts from the following diversification sectors (and organizations): aerospace (Michigan Manufacturing Technology Center), alternative energy (NextEnergy), defense (Procurement Technical Assistance Centers), medical devices (CJPS), and general diversification (MMTC) provided an overview of their services to a total of 2,204 attendees. Of these attendees, 1,521 were invited to complete a survey for an opportunity to qualify for a training grant (only one individual per company was invited). Of the 401 surveys that were completed and generally split evenly between the five sectors, 133 awards were completed. From surveys conducted by partners, it was reported by Michigan companies that they received over \$330 million in contracts in the diversified areas, though mostly in alternative energy. The 133 awards were split in the following manner:*

Area	Number of Awards	Total Value of Training	EDJT Grant Amount
Aerospace	17	\$163,140	\$114,198
Alternative Energy	10	\$350,610	\$245,250
Defense	21	\$198,452	\$138,874
Medical Devices	50	\$1,036,000	\$698,600
Michigan Manufacturing Technology Center	35	\$451,890	\$305,473
<b>TOTAL</b>	<b>133</b>	<b>\$2,200,092</b>	<b>\$1,502,395</b>



# MEDC FY2009 ACTIVITIES REPORT

## TECHNOLOGY DEVELOPMENT AND DIVERSIFICATION

### 21ST CENTURY JOBS FUND COMMERCIALIZATION BUSINESS PLAN COMPETITION FY 2009: October 1, 2008–September 30, 2009

*Through the 21st Century Jobs Fund Commercialization Business Plan Competition, \$30 million was awarded to for-profit companies seeking to create or expand viable, sustainable Michigan business opportunities in competitive edge technologies with near term job creation — five years or less.*

Company Name	Sector	Projected Job Creation	Matching Investment	Award Amount
Al Medical Devices, Inc., Williamston	Life Science	7	\$800,000	\$400,000
Arbor Photonics, Ann Arbor	Advanced Auto., Manuf., and Mats.	136	\$1,515,000	\$1,502,000
Compendia Bioscience, Inc., Ann Arbor	Life Science	20	\$1,250,000	\$1,750,000
Critical Signal Technologies, Inc., Farmington Hills	Life Science	366	\$6,599,999	\$2,000,000
Danotek Motion Technologies, Canton	Alternative Energy	42	\$2,000,000	\$1,828,981
Fisher Coachworks LLC, Troy	Advanced Auto., Manuf., and Mats.	191	\$3,250,001	\$2,625,000
Fulcrum Composites, Inc., Midland	Alternative Energy	134	\$427,273	\$425,000
Incept BioSystems, Ann Arbor	Life Science	59	\$3,000,000	\$1,250,000
Limo-Reid, Inc., Deerfield	Advanced Auto., Manuf., and Mats.	52	\$11,000,000	\$3,352,704
Metabolic Solutions Development Company, Kalamazoo	Life Science	113	\$10,195,379	\$2,450,000
Nanocerox, Inc., Ann Arbor	Homeland Security and Defense	25	\$1,057,300	\$1,050,000
Nephron, Inc., Ann Arbor	Life Science	200	\$2,000,000	\$2,000,000
NephRx Corporation, Kalamazoo	Life Science	4	\$2,700,000	\$1,828,981
NeuroNexus Technologies, Inc., Ann Arbor	Life Science	7	\$1,000,000	\$999,709
Pixel Volocity Inc., Ann Arbor	Homeland Security and Defense	36	\$2,000,000	\$1,808,645
Solidica, Inc., Ann Arbor	Homeland Security and Defense	12	\$1,000,000	\$900,000
Tolera Therapeutics, Inc., Kalamazoo	Life Science	30	\$7,500,000	\$2,000,000
Venomix, Inc., Kalamazoo	Life Science	18	\$5,625,000	\$1,828,981
<b>TOTAL</b>		<b>1,452</b>	<b>\$62,919,952</b>	<b>\$30,000,000</b>



# MEDC FY2009 ACTIVITIES REPORT

## INTERNATIONAL DEVELOPMENT

SUCCESSFUL PROJECT DETAILS IN MICHIGAN FY 2009: October 1, 2008–September 30, 2009

Company	Opportunity/Project	County	Projected New Investment	Projected New Employees	Parent Country
Mahle Engine Components	Automotive/Expansion	Clinton	\$15,000,000**	150	Germany
Language Development System LLC	Call Center—Inbound/ New Development	Ingham	unknown*	120	Korea
Plastic Trim International, Inc.	Automotive/Expansion	Iosco	\$2,500,000	25	China
Mann + Hummel USA, Inc.	Automotive/Expansion	Kalamazoo	\$19,850,000	200	Germany
Lenawee Stamping	Automotive/Investment in Existing Facility	Lenawee	\$6,625,000	81	Canada
BAE Systems	Homeland Security/ Expansion	Macomb	\$44,000,000	460	United Kingdom
Faurecia Interior Systems Inc.	Automotive/Expansion	Macomb	\$8,875,000	82	France
GETRAG Corporation	R&D/Engineering Services/ Investment in Existing Facility	Macomb	\$271,300	0	Germany
Gerber Products Company	Food Processing/ Investment in Existing Facility	Newaygo	\$75,000,000	200	Switzerland
Continental Automotive Systems USA	Automotive/Expansion	Oakland	\$26,900,000	230	Germany
ESI North America	Advanced Manufacturing/ Expansion	Oakland	\$4,432,000	110	France
Fuyao Glass Industry Group Co. Ltd.	Automotive/ New Development	Oakland	\$300,000	5	China
Gibbs Technologies, Limited	Automotive/ New Development	Oakland	\$600,000	200	United Kingdom
Global Vision Technology, Inc.	Information Technology/ New Development	Oakland	unknown*	20	Japan
Hitachi Automotive Products (USA), Incorporated	Automotive/Investment in Existing Facility	Oakland	unknown*	76	Japan
Howa USA Holding, Inc	Automotive/Expansion	Oakland	\$712,000	25	Japan
Kongsberg Automotive, Incorporated	Manufacturing Services/ Expansion	Oakland	\$27,717,000	58	Norway
Magna Electronics	Automotive/Expansion	Oakland	\$199,723,889	90	Canada
Mark Lines	Automotive/ New Development	Oakland	\$50,000	1	Japan
Mercedes-Benz Hybrid LLC	Automotive/Expansion	Oakland	\$9,886,000	223	Germany
NSSC America, Inc.	Machinery/Machine Tools/ New Development	Oakland	unknown*	1	Japan



# MEDC FY2009 ACTIVITIES REPORT

## INTERNATIONAL DEVELOPMENT *continued*

### SUCCESSFUL PROJECT DETAILS IN MICHIGAN FY 2009

Company	Opportunity/Project	County	Projected New Investment	Projected New Employees	Parent Country
TSG USA Inc.	Information Technology/ Expansion	Oakland	unknown*	3	Japan
Webasto Roof Systems, Inc.	Automotive/Expansion	Oakland	\$3,620,000	21	Germany
AVL Powertrain Engineering, Inc.	Advanced Manufacturing/ Expansion	Washtenaw	\$2,610,000	40	Austria
Mercedes-Benz Research and Development North America, Inc.	Automotive/Expansion	Washtenaw	\$6,814,806	2	Germany
TGK North America	Automotive/ New Development	Washtenaw	unknown*	2	Japan
Toyota Motor Engineering & Manufacturing, N.A. Inc.	Automotive/Expansion	Washtenaw	\$30,764,000	0	Japan
HUMMER, LLC	Automotive/Expansion	Wayne	\$9,260,000	300	China***
Magna Seating of America Inc.	Manufacturing Services/ Expansion	Wayne	\$18,030,900	420	Canada
ZF Group NAO	Automotive Supplies/ Expansion	Wayne	\$143,350,000	475	Germany
LG Chem	Alternative Energy/ New Development	TBD	\$1,051,100,000	443	Korea
<b>TOTALS</b>			<b>\$1,692,991,895</b>	<b>4,063</b>	

\*No state \$\$ invested so private funding not disclosed

\*\*Received CDBG increase in this fiscal year to cover increase found in project costs—part of MEGA negotiations in FY08 where their investment was \$15 million

\*\*\* Sale of Hummer to Chinese company expected to be complete by 1/31/10



# MEDC FY2009 ACTIVITIES REPORT

## BUSINESS SERVICES/BUSINESS DEVELOPMENT

BUSINESS SERVICES PROVIDED TO MEDC CUSTOMERS FY 2009: October 1, 2008–September 30, 2009

Category	# of Occurrences
Advanced Manufacturing	3
Advertising Lead	1
Alternative Energy	53
Business Operating Cost Estimating External	72
Business Operating Cost Estimating Internal	266
Community Assistance	30
Company Research	84
Consultation Education Training	1
Defense Center	15
Economic/Labor Market Information	4
Export Counseling	2
Government Procurement Assistance	1
Information Technology	1

Category	# of Occurrences
Job Creation Tax Credits	9
Job Training Programs	52
Michigan Recruitment Alliance	2
New Markets Service	66
Public Financing Programs	25
Retraining Programs	4
Site Development & Infrastructure Improvements	1
Site Location Services	135
Tax Abatement Services External	150
Tax Abatement Services Internal	95
Utility Services Coordination	1
Venture Capital	3
Voice of the Customer	32
Workers' Compensation Cost Management	62
<b>TOTAL</b>	<b>1,170</b>

VALUE ADDED SERVICES FY 2009: October 1, 2008–September 30, 2009

	No. of Companies Assisted	Projected Private Investment
Value Add—Attraction Efforts	9	\$2,124,000
Value Add—Michigan Works	4	\$75,000
Value Add Investment	19	\$16,116,000
<b>TOTAL</b>	<b>32</b>	<b>\$18,315,000</b>

*Note: A "Value Added Service" is a project for which MDC staff provided significant assistance as a resource to a business locating, expanding or retaining jobs in the state.*



# MEDC FY2009 ACTIVITIES REPORT

## BUSINESS SERVICES/BUSINESS DEVELOPMENT

### BUSINESS DEVELOPMENT AND ATTRACTION LEADS, PROJECTS, AND VISITS FY 2009: October 1, 2008-September 30, 2009

<b>Leads</b>	<b># of Occurrences</b>
National and International Companies	53
Michigan Companies	135
Site Consultants	4
<b>TOTAL LEADS</b>	<b>192</b>
<b>Projects</b>	
National and International Companies	102
Michigan Companies	183
Site Consultants	32
<b>TOTAL PROJECTS</b>	<b>317</b>
<b>Visit Activities</b>	
Michigan Retention Visits	2,133
Michigan Customer Support Visits	561
Michigan Project Visits	784
Michigan Visits (other)	76
National Visits	216
International Visits	176
<b>TOTAL VISITS</b>	<b>3,946</b>





# MEDC FY2009 ACTIVITIES REPORT

## PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTACS) OF MICHIGAN

PTACS—ANNUAL ACTIVITY REPORT FY 2009: October 1, 2008–September 30, 2009

PTAC Center	Firms Counseled/ Assisted	New Firms	Firms Trained	Value of Contracts	Value of Exports	Projected Jobs Created	Active Clients
Downriver Community Conference ( <i>Southgate</i> )	325	153	51	\$38,995,586	\$0	773	203
Genesee Regional Chamber of Commerce ( <i>Flint</i> )	467	80	320	\$68,509,861	\$0	1,611	145
Technical Assistance Center of South Central Michigan ( <i>Jackson</i> )	489	156	210	\$21,177,099	\$0	423	232
Northeast Michigan Consortium ( <i>Onaway</i> )	323	48	200	\$36,016,181	\$0	720	146
Northwest Michigan Council of Governments ( <i>Traverse City</i> )	390	109	294	\$107,776,906	\$0	2,154	210
Saginaw Future, Inc. ( <i>Saginaw</i> )	466	72	115	\$22,493,312	\$0	6	161
PTAC of Schoolcraft College ( <i>Livonia</i> )	1,260	815	1,079	\$61,209,456	\$0	1,225	477
Southwest Michigan Technical Assistance Center ( <i>Kalamazoo</i> )	954	164	315	\$101,994,928	\$241,395	2,040	237
Macomb Regional PTAC ( <i>Warren</i> )	1,263	395	752	\$134,304,322	\$0	2,686	767
Wayne State University PTAC ( <i>Detroit</i> )	337	87	99	\$31,027,485	\$0	620	389
Grand Rapids Procurement Office/ DCCC Affiliate	685	230	185	\$22,289,057	\$0	427	268
<b>TOTAL</b>	<b>6,959</b>	<b>2,309</b>	<b>3,620</b>	<b>\$645,794,193</b>	<b>\$241,395</b>	<b>12,685</b>	<b>3,235</b>



# MEDC FY2009 ACTIVITIES REPORT

## PTACS OF MICHIGAN *continued*

### PTACS OF MICHIGAN FY 2009: October 1, 2008–September 30, 2009

<b>Grantee</b>	<b>Award</b>
Downriver Community Conference	\$80,000
Genesee Regional Chamber of Commerce	\$179,203
South Central Michigan Tech. Assistance Center	\$90,000
Northeast Michigan Consortium	\$60,000
Northwest Michigan Council of Governments	\$120,600
Saginaw Future, Inc.	\$84,000
PTAC of Schoolcraft College	\$120,000
Southwest Michigan Tech. Assistance Center	\$80,000
Macomb Regional PTAC	\$150,000
Wayne State University PTAC	\$68,000
<b>TOTAL</b>	<b>\$1,031,803</b>

### PTACS–DEPOT TOTALS FY 2009: October 1, 2008–September 30, 2009

	<b># of Contracts</b>	<b>Dollar Value</b>
First Quarter	572	\$31,470,028
Second Quarter	762	\$14,140,157
Third Quarter	1,043	\$10,584,753
Fourth Quarter	844	\$25,690,363
<b>TOTAL</b>	<b>3,221</b>	<b>\$81,885,301</b>



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF)

EXPENDITURES\* FY 2009: October 1, 2008–September 30, 2009

Programs	State FTE	State Expenditures	Corporate Expenditures	Total Expenditures
Business Development and Attraction	38.0	\$6,701,046	\$2,877,132	\$9,578,178
Business Support ( <i>includes CDBG, EDJT, and 21st Century Jobs Fund Administration</i> )	21.0	\$6,182,269	\$1,081,678	\$7,263,947
Defense Contract Coordination Center	2.0	\$2,301,511	\$0	\$2,301,511
Michigan Film Office	5.0	\$646,414	\$0	\$646,414
Marketing and Communications ( <i>includes Travel Michigan and Michigan promotion programs</i> )	24.0	\$44,167,196	\$4,455,161	\$48,622,357
Other ( <i>Administration and non-program</i> )	40.0	\$6,186,853	\$4,639,151	\$10,826,004
<b>Sub-total Programs</b>	<b>130.0</b>	<b>\$66,185,289</b>	<b>\$13,053,122</b>	<b>\$79,238,411</b>
<b>Grants and Other Programs</b>				
21st Century Jobs Investment Program ( <i>includes Loans and Investments</i> )		\$52,448,334	\$0	\$52,448,334
Centers of Energy Excellence		\$22,500,000	\$0	\$22,500,000
Michigan Supplier Diversification Collateral Program		\$449,000	\$0	\$449,000
Business Incubators		\$435,000	\$0	\$435,000
Michigan Core Communities Fund		\$1,635,450	\$0	\$1,635,450
Alternative Energy Programs		\$0	\$1,298,908	\$1,298,908
Community Development Block Grant (CDBG)		\$34,327,580	\$0	\$34,327,580
Economic Development Job Training		\$6,228,924	\$0	\$6,228,924
Michigan Manufacturing Technology Center**		\$0	\$1,645,000	\$1,645,000
MSU Bio-Energy Research Center		\$475,846	\$0	\$475,846
NextEnergy Markets		\$0	\$1,485,962	\$1,485,962
Pre-Seed Fund Competition		\$0	\$2,500,000	\$2,500,000
Public-Private Partnership Investment Fund Loan		\$0	\$1,359,737	\$1,359,737
Emerging Technology Company Support		\$0	\$948,701	\$948,701
Technology Tri-Corridor Program		\$0	\$311,667	\$311,667
Urban Loan Program		\$0	\$1,050,000	\$1,050,000
Miscellaneous		\$0	\$869,160	\$869,160
<b>Sub-total Grants</b>		<b>\$118,500,134</b>	<b>\$11,469,135</b>	<b>\$129,969,269</b>
<b>TOTAL PROGRAMS AND GRANTS</b>		<b>\$184,685,423</b>	<b>\$24,522,257</b>	<b>\$209,207,680</b>
* Cash and accrued expenditures made during FY2009 including payments against prior year encumbrances and work projects.				
** Grants made to leverage federal grants				



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

COMMUNITY DEVELOPMENT BLOCK GRANTS (CBDG) FY 2009: October 1, 2008–September 30, 2009

Pass-Thru Grantee	County	Project Description	Approved Award Amount
Fennville City	Allegan	ICE—Street and Utility Improvements	\$749,690
Hopkins Village	Allegan	ICE—Wastewater Lagoon Expansion	\$700,000
AuGres City	Arenac	ICE—Sewer and Street Improvements	\$750,000
L'Anse Village	Baraga	CertainTeed Ceilings, Corp Project	\$666,007
Barry County	Barry	Bradford White Corp. Project	\$800,000
Barry Township	Barry	Delton Area Business District Project	\$40,995
Hastings City	Barry	Downtown Facade Improvement	\$98,153
Nashville Village	Barry	ICE—Street Improvements	\$295,400
Bangor Charter Township	Bay	Saginaw Valley Naval Ship Museum Project	\$216,000
Pinconning Village	Bay	ICE—Street Improvements	\$116,568
Thompsonville Village	Benzie	ICE—Street and Storm Sewer Improvements	\$305,000
Benton Charter Township	Berrien	ICE—Sewer Improvements	\$744,000
Berrien County	Berrien	Harbor Light Metals Project	\$260,000
Calhoun County	Calhoun	United Solar Ovonic Project	\$10,000,000
Homer Village	Calhoun	ICE—Water System Improvements	\$674,000
Springfield City	Calhoun	ICE—Street Improvements	\$550,000
Cassopolis Village	Cass	ICE—Street Improvements	\$549,000
Dowagiac City	Cass	ICE—Utility and Street Improvements	\$340,000
Vandalia Village	Cass	ICE—Street Improvements	\$16,780
Boyne City	Charlevoix	ICE Street Improvements	\$634,350
Cheboygan City ( <i>Increase</i> )	Cheboygan	Great Lakes Tissue Project	\$90,000
DeTour Village	Chippewa	ICE—Pump Station Improvements	\$86,000
Farwell Village	Clare	ICE—Water, Sewer, and Street Improvements	\$492,601
Harrison City	Clare	ICE—Stormwater Improvements	\$320,000
Maple Rapids Village	Clinton	ICE—Sewer Improvements	\$447,070
Ovid Village	Clinton	ICE—Water Tower Repair	\$275,200
St. Johns City	Clinton	Quest Software, Inc. Project	\$192,000
St. Johns City ( <i>Increase</i> )	Clinton	Mahle Engine Components USA Project	\$61,400
Grayling City	Crawford	ICE—Street Improvements	\$388,284
Escanaba City	Delta	ICE—Street Improvements	\$750,000
Ford River Township	Delta	ICE—Water System Improvements	\$110,000



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### COMMUNITY DEVELOPMENT BLOCK GRANTS (CBDG) FY 2009 *continued*

Pass-Thru Grantee	County	Project Description	Approved Award Amount
Iron Mountain City	Dickinson	ICE—Water and Sewer Improvements	\$240,600
Norway City	Dickinson	United Kiser Services	\$352,200
Norway City	Dickinson	ICE—Sewer Separation Improvements	\$682,400
Olivet City	Eaton	ICE—Street Improvements	\$709,000
Vermontville Village	Eaton	ICE—Water System Improvements	\$445,289
Lennon Village	Genesee and Shiawassee	Alderman's Inc. Infrastructure Project	\$66,680
Beaverton City	Gladwin	ICE—Dam Improvements	\$750,000
Wakefield City	Gogebic	ICE—Water Improvements	\$745,000
Kingsley Village	Grand Traverse	ICE—Water and Road Improvements	\$213,355
Traverse City	Grand Traverse	Hagerty Insurance Project	\$1,000,000
Kinde Village	Huron	ICE—Sidewalk Improvements	\$248,361
Owendale Village	Huron	ICE—Water Tower Improvements	\$172,800
Williamston City	Ingham	Building Acquisition & Façade Improvements	\$190,000
Belding City	Ionia	ICE—Wastewater System Improvements	\$596,800
Hubbardston Village	Ionia	ICE—Community Center Boiler Replacement	\$96,301
Muir Village	Ionia	ICE—Water System Improvements	\$220,000
Saranac Village	Ionia	ICE—Water Improvements	\$228,750
Tawas City	Iosco	ICE—Pump Station Improvements	\$427,720
Crystal Falls City	Iron	ICE—Electric Utility Meter Replacement	\$490,500
Crystal Falls Township	Iron	Feasibility Study	\$29,710
Gaastra City	Iron	ICE—Sanitary Sewer Improvements	\$75,000
Hematite Township	Iron	ICE—Water System Improvements	\$330,550
Iron River City	Iron	ICE—Water System Improvements	\$750,000
Iron River Township	Iron	ICE—Water System Improvements	\$500,000
Mt. Pleasant City	Isabella	ICE—Sanitary Sewer Improvements	\$325,000
Rosebush City	Isabella	ICE—Drain and Road Repair	\$464,100
Galesburg City	Kalamazoo	Downtown Infrastructure Project	\$614,609
Yates Township	Lake	Township Master Plan	\$50,000
Almont Village	Lapeer	Planning Study	\$7,500



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### COMMUNITY DEVELOPMENT BLOCK GRANTS (CBDG) FY 2009 *continued*

Pass-Thru Grantee	County	Project Description	Approved Award Amount
Columbiaville Village	Lapeer	ICE—Water Improvements	\$123,156
Imlay City	Lapeer	ICE—Street Improvements	\$240,000
Imlay City	Lapeer	Downtown Development Project	\$385,600
Lapeer City	Lapeer	ICE—Sewer System Improvements	\$504,302
Lapeer County	Lapeer	Kamax L.P. Project	\$1,030,000
North Branch Village	Lapeer	ICE—Storm Sewer Improvements	\$90,660
Hudson City	Lenawee	ICE—Sanitary Sewer Improvements	\$370,000
Tecumseh City	Lenawee	Consolidated Biscuit Project	\$252,272
Fowlerville Village	Livingston	ICE—Street Improvements	\$595,000
Newberry Village	Luce	ICE—Storage Tank Reconditioning	\$322,000
Bear Lake Village	Manistee	ICE—Water System Improvements	\$487,500
Manistee City	Manistee	Vogue Theater	\$6,250
Manistee County	Manistee	Manistee Lake Legacy Initiative	\$35,000
Manistee County	Manistee	Mariah Power Project	\$1,100,000
Ishpeming City	Marquette	ICE—Water and Sewer Improvements	\$720,700
Marquette County	Marquette	Renewafuel, LLC Project	\$500,000
Marquette County	Marquette	Frontier Medical Project	\$390,000
Ludington City	Mason	Western Land Services Project	\$650,000
Scottville City	Mason	ICE—Water Tower Repair	\$210,737
Big Rapids City	Mecosta	ICE—Water and Sewer Generator Replacement	\$346,500
Morley Village	Mecosta	ICE—Bridge Replacement	\$148,000
Greenville City	Montcalm	Clarion Technologies Project	\$196,500
Hillman Village	Montmorency	Utility Line Relocation and Sanitary Sewer Replacement	\$240,545
Roosevelt Park City	Muskegon	ICE—Street and Sewer Improvements	\$166,386
Holly Village	Oakland	Feasibility Study	\$15,000
Hart City	Oceana	ICE—Street Repair	\$385,320
Hesperia Village	Oceana	ICE—Street Improvements	\$391,850
Walkerville Village	Oceana	ICE—Wastewater Improvements	\$159,800
Carp Lake Township	Ontonagon	ICE—Street Improvements	\$142,000
Marion Village	Osceola	ICE—Sewer Improvements	\$634,370
Reed City	Osceola	ICE—Water Main Improvements	\$89,800



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### COMMUNITY DEVELOPMENT BLOCK GRANTS (CBDG) FY 2009 *continued*

Pass-Thru Grantee	County	Project Description	Approved Award Amount
Gaylord City	Otsego	ICE—Water and Sewer Improvements	\$377,096
Coopersville City	Ottawa	Continental Dairy Products, Inc. Project	\$2,465,000
Holland Charter Township	Ottawa	Quincy Street, Inc. Project	\$890,000
Spring Lake Township	Ottawa	Industrial Park Planning Project	\$15,000
Zeeland City	Ottawa	Mead Johnson Nutrition Project	\$500,000
Rogers City	Presque Isle	ICE—Water Treatment Facility Improvements	\$750,000
Roscommon Village	Roscommon	ICE—Water and Street Improvements	\$245,800
Buena Vista Charter Twp.	Saginaw	Fort Saginaw Mall Blight Elimination	\$660,000
Buena Vista Charter Twp.	Saginaw	ICE—Sewer Improvements	\$354,000
Thomas Township	Saginaw	Hemlock Semiconductor Project	\$6,795,000
Manistique City	Schoolcraft	Emerald Green Recovery Project	\$330,000
Manistique City	Schoolcraft	ICE—Sewer Separation	\$750,000
Corunna City	Shiawassee	ICE—Water Improvements	\$340,000
Marine City	St. Clair	Downtown Infrastructure Project	\$81,340
Yale City	St. Clair	ICE—Water System Improvements	\$515,636
Colon Village	St. Joseph	ICE—Wastewater System Improvements	\$610,000
Constantine Village	St. Joseph	Signature Building Acquisition	\$33,750
Caro Village	Tuscola	Parking Lots and Alley Improvements	\$260,000
Caro Village	Tuscola	ICE—Water Improvements	\$339,112
Cass City Village	Tuscola	ICE—Road Improvements	\$90,264
Gagetown Village	Tuscola	ICE—Street Improvements	\$520,000
Millington Village	Tuscola	ICE—Water and Sewer Improvements	\$428,200
Bangor City	Van Buren	ICE—Utility Improvements	\$252,000
Bloomington Village	Van Buren	ICE—Sewer Improvements	\$478,800
Decatur Village	Van Buren	ICE—Lift Station and Well Improvements	\$227,000
Gobles City	Van Buren	ICE—Water Improvements	\$288,000
Hartford City	Van Buren	South Parking Lot Reconstruction	\$289,000
Hartford City	Van Buren	Downtown Facade Improvement	\$100,237
Hartford City	Van Buren	ICE—Water Improvements	\$483,200
Lawrence Village	Van Buren	ICE—Street Improvements	\$468,000
Mattawan Village	Van Buren	ICE—Water System Improvements	\$543,000
Van Buren County	Van Buren	Honee Bear Canning Project	\$160,000
Manton City	Wexford	ICE—Walking Trail Connector	\$75,000
<b>TOTAL</b>			<b>\$64,384,406</b>

*ICE = Infrastructure Capacity Enhancement—Funds may be used to upgrade existing public infrastructure systems by replacing deteriorating or obsolete systems or by adding capacity to existing but burdened systems.*





# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### CDBG TECHNICAL ASSISTANCE GRANTS FY 2009: October 1, 2008–September 30, 2009

Grantee	Grant Amount
Central Upper Peninsula Planning and Development Commission	\$28,828
Eastern Upper Peninsula Regional Planning and Development Commission	\$11,640
Western Upper Peninsula Planning and Development Region	\$26,058
<b>TOTAL</b>	<b>\$66,526</b>

### TAX-EXEMPT BONDS FY 2009: October 1, 2008–September 30, 2009

Company	City	County	Approved Amount	Type
Erwin Quarder, Inc	Cascade Charter Twp	Kent	\$1,655,000	Refunding/Mfg.
Foremost Graphics, LLC/Foremost Partners, LLC	Walker	Kent	\$2,150,000	Refunding/Mfg.
Glastender, Inc	Kochville Twp	Saginaw	\$7,600,000	New/Mfg.
Hausbeck Pickle Company	Saginaw	Saginaw	\$4,785,000	Reissuance/Mfg.
<b>TOTAL</b>			<b>\$16,190,000</b>	

### MISCELLANEOUS BONDS FY 2009: October 1, 2008–September 30, 2009

Company	City	County	Approved Amount	Type
Genesee Packaging, Inc.	Flint	Genesee	\$4,400,000	Trust Indenture Amend/ Ltr of Credit Substitution
Wedgewood Christian Services	Kentwood	Kent	\$11,000,000	501(c)(3)/New
Holland Home Obligated Group	Kentwood and Grand Rapids	Kent	\$7,320,000	Refunding/501(c)(3)
The Hindu Temple	Canton Charter Twp	Wayne	\$5,450,000	501(c)(3)/New
The Detroit Edison Company	Detroit	Wayne	\$50,000,000	New/Solid Waste
The Detroit Edison Company	Detroit	Wayne	\$119,175,000	Refunding/Solid Waste
The Detroit Edison Company	Detroit	Wayne	\$32,375,000	Refunding/Solid Waste
The Detroit Edison Company	Detroit	Wayne	\$68,500,000	Refunding/Solid Waste
Waterfront Reclamation and Development Project	Detroit	Wayne	\$7,625,000	Tax-Exempt Refunding
Waterfront Reclamation and Development Project	Detroit	Wayne	\$42,375,000	Taxable Refunding
The Grosse Pointe Academy	Grosse Pointe Farms	Wayne	\$2,500,000	501(c)(3)/Refinancing
<b>TOTAL</b>			<b>\$350,720,000</b>	





# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### MICHIGAN RENAISSANCE ZONE ACTIVITY FY 2009: October 1, 2008–September 30, 2009

MSF Board Meeting Date	Company, Collaborative and/or Action taken by MSF Board	Zone Type
10/22/08	Falcon Tool & Die, Spring Lake Township, Spring Lake, Ottawa County: Join First Choice Machining Solutions Recovery Zone	Tool & Die Recovery Zone
	Tool Ventures International: Revoke former location (Grandville) and designate new location (Kentwood), Kent County	Tool & Die Recovery Zone
	Harrington Tool Company, Ludington, Mason County: Add five years to existing recovery zone company	Tool & Die Recovery Zone
	Montcalm and Gratiot Counties Renaissance Zone, Village of Edmore Subzone, Montcalm County: Eight-year time extension for A&O Equipment project	Geographic Renaissance Zone—Subzone Time Extension
	City/County of Jackson Renaissance Zone: Amendment to June 2008 new subzone for Production Engineering, Jackson; property ownership structure and job creation amended	Geographic Renaissance Zone—Subzone Amendment
	United Solar Ovonic, LLC, Battle Creek, Calhoun County: New designation	MSF Designated Renaissance Zone
11/25/08	Gerber Products Company, Fremont, Newaygo County: New designation	Agricultural Processing Renaissance Zone
	Montcalm and Gratiot Counties Renaissance Zone, Edmore Subzone, Montcalm County: Eight-year time extension for Ryan's Equipment project	Geographic Renaissance Zone—Subzone Time Extension
	Van Buren County Renaissance Zone, Hartford 2 Subzone, Van Buren County: Eight-year time extension for AmHawk, LLC project	Geographic Renaissance Zone—Subzone Time Extension
	K.I. Sawyer Renaissance Zone, Marquette County: Nine-year time extension for Renewafuel, LLC project	Geographic Renaissance Zone—Subzone Time Extension
	American Tooling & Manufacturing Coalition New Recovery Zone; 15 companies	Tool & Die Recovery Zone
	Auto Craft Tool & Die, Clay Township, Algonac, St. Clair County: Join Global Tooling Alliance Recovery Zone	Tool & Die Recovery Zone
	Complete Surface Technologies, Clinton Township, Macomb County: Join Global Tooling Alliance Recovery Zone	Tool & Die Recovery Zone
	Custom Tooling Systems, Zeeland Township, Ottawa County: Join West Coast Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Freedom Tool & Manufacturing, Egleston Township, Muskegon, Muskegon County: Add three years to existing recovery zone company	Tool & Die Recovery Zone
	Class-A-Tool & Machine, Egleston Township, Muskegon, Muskegon County: Add three years to existing recovery zone company	Tool & Die Recovery Zone
	SelfLube, Coopersville, Ottawa County: Add three years to existing recovery zone company	Tool & Die Recovery Zone
	Philips Machining Company, Coopersville, Ottawa County: Add three years to existing recovery zone company	Tool & Die Recovery Zone



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### MICHIGAN RENAISSANCE ZONE ACTIVITY FY 2009 *continued*

MSF Board Meeting Date	Company, Collaborative and/or Action taken by MSF Board	Zone Type
12/17/08	Montcalm and Gratiot Counties Renaissance Zone, Pierson Township/Howard City Subzone, Montcalm County: 12-year time extension for Sietsema Farms Feeds project	Geographic Renaissance Zone —Subzone Time Extension
	City of Flint Renaissance Zone, Historic-Industrial-Housing Subzone, Genesee County: 12-year time extension for General Motors project	Geographic Renaissance Zone —Subzone Time Extension
	MPI Research Project, Kalamazoo, Kalamazoo County: Amendment to June 2008 newly designated pharmaceutical recovery zone	Pharmaceutical Recovery Renaissance Zone —Amendment
	Plastic Engineering & Technical Services, Auburn Hills, Oakland County: Join Global Tooling Alliance Recovery Zone	Tool & Die Recovery Zone
	Thunder Bay Pattern Works, Clinton Township, Macomb County: Join United Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Urgent Plastic Services, Rochester Hills, Oakland County: Join United Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	D.S. Mold, LLC, Belding, Ionia County: Join Central Michigan Collaborative Recovery Zone	Tool & Die Recovery Zone
	Tooling Systems Group Components—Company moved location. REVOKED former location in Walker; Action was rescinded in January 2009	Tool & Die Recovery Zone
	Tooling Systems Group Components—New designation for new location company moved to in Plainfield Township, Kent County: Member of Tooling Systems Group Recovery Zone parcel	Tool & Die Recovery Zone
	Eckhart & Associates, Watertown Township, Clinton County: Add one year to existing recovery zone company	Tool & Die Recovery Zone
	Midwest Mold Services, Roseville, Macomb County: Add one year to existing recovery zone company	Tool & Die Recovery Zone
	Mattson Tool & Die Corporation, Plainfield Township, Belmont, Kent County: Revocation of existing Tool & Die Recovery Zone property; company closed operations	Tool & Die Recovery Zone
	Industrial Wire EDM Service, Leoni Township, Michigan Center, Jackson: Revocation of existing Tool & Die Recovery Zone property; company closed operations	Tool & Die Recovery Zone
1/28/09	Cities of Kalamazoo and Battle Creek and Kalamazoo County Renaissance Zone —Comstock Township Subzone (aka MidLink Business Park): Seven-year time extension for Kaiser Aluminum Fabricated Products, LLC project	Geographic Renaissance Zone —Subzone Time Extension
	Eaton Aeroquip LLC project, Jackson, Jackson County: Amendment	MSF Designated Renaissance Zone Amendment
	Rescind December 2008 revocation of Tooling Systems Group Components—former location should not have been revoked.	Tool & Die Recovery Zone



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### MICHIGAN RENAISSANCE ZONE ACTIVITY FY 2009 *continued*

MSF Board Meeting Date	Company, Collaborative and/or Action taken by MSF Board	Zone Type
2/25/09	City of Grand Rapids Renaissance Zone, Kent Furniture Center Subzone, Kent County: 12-year time extension for 607 Dewey LLC project	Geographic Renaissance Zone —Subzone Time Extension
	City of Grand Rapids Renaissance Zone, Grandville Subzone, Kent County: 12-year time extension for Via Design, Inc. project	Geographic Renaissance Zone —Subzone Time Extension
	City of Grand Rapids Renaissance, Wealthy-Eastern-Franklin Subzone, Kent County: 13-year time extension for Wealthy Street Historical Development, LLC project	Geographic Renaissance Zone —Subzone Time Extension
3/18/09	No Renaissance Zone projects taken to MSF Board	
4/29/09	Heat Transfer International, Kentwood, Kent County: New designation	Renewable Energy Renaissance Zone
5/20/09	Lawton Processing LLC, Porter Township, Van Buren County: New designation	Agricultural Processing Renaissance Zone
	Motown Motion Pictures LLC, Pontiac, Oakland County: New designation	MSF Designated Renaissance Zone
	Mid-Michigan Economic Growth Corridor Renaissance Zone, Farwell, Clare County: 10-year time extension for Woodman LLC project	Geographic Renaissance Zone —Subzone Time Extension
6/24/09	North Country Renaissance Zone, Wakefield Township Subzone, Gogebic County: 13-year time extension for Western UP Recycling Center project	Geographic Renaissance Zone —Subzone Time Extension
	Manistee County Renaissance Zone, Manistee, Manistee County: New subzone request for Amptech Inc. project	Geographic Renaissance Zone —New Subzone
	Alpena Prototype Biorefinery LLC, Alpena, Alpena County: New designation	Renewable Energy Renaissance Zone
7/29/09	K.I. Sawyer Renaissance Zone, Forsyth Township, Marquette County: 10-year time extension for Frontier Medical project	Geographic Renaissance Zone —Subzone Time Extension
	North Country Renaissance Zone, Marenisco Township Subzone, Gogebic County: Nine-year time extension for Marenisco Hardwoods & Manufacturing Inc. project	Geographic Renaissance Zone —Subzone Time Extension
	Custom Tool & Die Company, Stevensville, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Franchino Mold & Engineering Company, Watertown Twp., Clinton County: Add two years to existing recovery zone company	Tool & Die Recovery Zone
	Suburban Tool Inc., Auburn Hills, Oakland County: Add five years to existing recovery zone company	Tool & Die Recovery Zone
	Metric Die & Engineering Inc., Grand Rapids, Kent County: Add five years to existing recovery zone company	Tool & Die Recovery Zone



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN STRATEGIC FUND (MSF) *continued*

### MICHIGAN RENAISSANCE ZONE ACTIVITY FY 2009 *continued*

MSF Board Meeting Date	Company, Collaborative and/or Action taken by MSF Board	Zone Type
8/26/09	Energy Components Group, LLC., St. Clair, St. Clair County: New designation	Renewable Energy Renaissance Zone
	Change in property ownership: Mbtech Autodie, LLC to Autodie, LLC, Grand Rapids, Kent County	MSF Designated Renaissance Zone Amendment
	Boundary Reduction: Dow Chemical Company, Midland, Midland County	MSF Designated Renaissance Zone Amendment
	Change in property ownership: Superior Corn Products, LLC to Carbon Green BioEnergy, Woodland Township, Barry County	Agricultural Processing Renaissance Zone Amendment
	American Die Corporation, Chesterfield Charter Township, Macomb County: Revocation of existing Tool & Die Recovery Zone property; company closed operations	Tool & Die Recovery Zone
	AV Tool & Engineering, Inc., Clinton Charter Township, Macomb County: Revocation of existing Tool & Die Recovery Zone property; company closed operations	Tool & Die Recovery Zone
	Exceptional Mold & Engineering, Romeo, Bruce Township, Macomb County: Revocation of existing Tool & Die Recovery Zone property; company closed operations	Tool & Die Recovery Zone
9/30/09	Midwest Die Corporation, Baroda, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Quality Mold & Engineering, Inc., Baroda, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Hanson Mold, St. Joseph Township, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Liberty Steel Fabricating, Inc., St. Joseph Township, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	Mach Mold, Inc., Benton Charter Township, Berrien County: Join Berrien Tooling Coalition Recovery Zone	Tool & Die Recovery Zone
	K&W Tool & Machine, Inc., Greenville, Montcalm County: Join Great Lakes Tool & Die Collaborative	Tool & Die Recovery Zone
	Three M Tool & Machine, Inc., Wixom, Oakland County: Add second location in Wixom for five years	Tool & Die Recovery Zone
	Elite Mold & Engineering, Inc., Shelby Township, Macomb County: Add five years to existing recovery zone	Tool & Die Recovery Zone
	Change in property ownership: New Era Canning to New Era Foods, LLC, New Era, Oceana County	Agricultural Processing Renaissance Zone Amendment



# MEDC FY2009 ACTIVITIES REPORT

## ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS

FY 2009: October 1, 2008-September 30, 2009

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Approved Award Amount
Delta College	Vantage Plastics	Standish	Arenac	100	5	\$50,000
Kellogg Community College	Kellogg Company	Battle Creek	Calhoun	34	0	\$42,075
Kellogg Community College	Duncan Aviation	Battle Creek	Calhoun	44	0	\$50,000
Northwest Ottawa Chamber Foundation	Harbor Industries	Charlevoix	Charlevoix	295	2	\$91,170
Bay de Noc Community College	New Page Corporation	Escanaba	Delta	123	0	\$27,463
North Central Michigan College	Moeller Aerospace Technologies	Harbor Springs	Emmet	149	15	\$133,000
Michigan Manufacturing Technology Center	Peckham, Inc.	Lansing	Ingham	120	20	\$106,920
Upjohn Institute	Graphic Packaging International	Kalamazoo	Kalamazoo	265	140	\$132,115
Upjohn Institute	Kaiser Aluminum Fabricated Products	Kalamazoo	Kalamazoo	200	200	\$99,990
Grand Rapids Community College	Tool Ventures dba Tool Ventures International	Byron Center	Kent	30	0	\$40,025
Grand Rapids Community College	Paragon Firstronic	Grand Rapids	Kent	35	16	\$20,000
Grand Rapids Community College	Dennen Steel	Grand Rapids	Kent	50	5	\$25,000
Grand Rapids Community College	Attwood Corporation	Lowell	Kent	60	30	\$45,000
Macomb Community College	Burtek Inc.	Chesterfield	Macomb	293	58	\$220,000
Macomb Community College	Orlandi Gear	Sterling Heights	Macomb	40	3	\$48,500
Oakland University	General Dynamics Land Systems	Sterling Heights	Macomb	543	0	\$506,718
Macomb Community College	Soulliere's Stone City	Utica	Macomb	36	36	\$72,000



# MEDC FY2009 ACTIVITIES REPORT

## ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS *continued*

FY 2009: October 1, 2008-September 30, 2009

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Approved Award Amount
Macomb Community College	Pilot Regional Grant*	Warren	Macomb			\$200,000
Macomb Community College	Omega Plastics Inc.	Warren	Macomb	23	3	\$40,000
Orchard View School District/Community Ed	Wacker Neuson Corporation	Norton Shores	Muskegon	41	36	\$19,800
Pulte Homes, Inc. (Direct Grant)	Pulte Homes, Inc.	Bloomfield Hills	Oakland	215	207	\$100,000
Oakland Community College	Daimler Financial Services	Farmington Hills	Oakland	375	0	\$375,000
Macomb Community College	Advanced Defense Vehicle Systems, Corp. (ADVS)	Lake Orion	Oakland	59	50	\$46,200
Oakland University	DENSO International America, Inc.	Southfield	Oakland	190	20	\$95,000
Macomb Community College	Powertrain Integration	Troy	Oakland	18	9	\$29,000
Northwest Ottawa Chamber Foundation	Light Corporation	Grand Haven	Ottawa	106	10	\$34,169
Northwest Ottawa Chamber Foundation	Almond Products, Inc.	Spring Lake	Ottawa	148	50	\$49,415
Delta College	Hemlock Semiconductor	Hemlock	Saginaw	400	0	\$120,000
St. Clair County Community College	Britt Manufacturing	Port Huron	St. Clair	43	0	\$21,500
Kellogg Community College	MPI Research	Mattawan	Van Buren	375	0	\$518,000
Michigan Manufacturing Technology Center	ProQuest	Ann Arbor	Washtenaw	185	22	\$74,459
Washtenaw Community College	Adaptive Materials, Inc.	Ann Arbor	Washtenaw	64	8	\$160,000
Delta College	American Axle Manufacturing	Detroit	Wayne	727	0	\$363,404
Mack Alive (Direct Grant)	Mack Alive	Detroit	Wayne			\$50,000



# MEDC FY2009 ACTIVITIES REPORT

## ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS *continued*

FY 2009: October 1, 2008-September 30, 2009

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Approved Award Amount
Michigan Manufacturing Technology Center	International Specialty Tube LLC	Detroit	Wayne	25	1	\$27,463
Michigan Manufacturing Technology Center	Integrated Supply Chain Solutions	Detroit	Wayne	95	25	\$91,993
Oakland Community College	EDS an HP Company	Detroit	Wayne	179	0	\$165,000
Michigan Manufacturing Technology Center	Comerica Bank	Livonia	Wayne	126	0	\$116,274
Michigan Manufacturing Technology Center	Brembo North America, Inc.	Northville	Wayne	60	40	\$116,643
Michigan Manufacturing Technology Center	Diversification Training Grant**	Plymouth	Wayne		0	\$1,036,996
<b>TOTAL</b>				<b>5,871</b>	<b>1,011</b>	<b>\$5,560,292</b>
<p><i>*Pilot Regional Grant was awarded for job training to companies in a geographic region; companies will be identified and added on an ongoing basis throughout the life of the grant.</i></p> <p><i>**Diversification Grant was awarded for job training to companies diversifying into areas of alternative energy, aerospace, medical devices, defense, or general diversification services; companies will be identified and added on an ongoing basis throughout the life of the grant.</i></p>						

## EDJT PROGRAM FUNDS: MICHIGAN AEROSPACE MANUFACTURERS ASSOCIATION GRANTS

FY 2009: October 1, 2008-September 30, 2009

Grantee Name	City	County	Award Amount
Michigan Aerospace Manufacturers Association Organizational Assistance	Grand Rapids	Kent	\$250,000
American Industrial Painting Inc.	Clinton Township	Macomb	\$10,000
Royal Technologies Corporation	Hudsonville	Ottawa	\$10,000
<b>TOTAL</b>			<b>\$270,000</b>
<p><i>Above grants were awarded for aerospace certification; neither number of employees nor employer match are required.</i></p>			





# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA)

MBT CREDIT APPROVALS FY 2009: October 1, 2008–September 30, 2009  
(not including Brownfields)

Company	Project City	Project County	Projected Direct Jobs Created	Projected Direct Jobs Retained	Projected Capital Investment	Estimated Credit Amount
CertainTeed Ceilings Corporation	L'Anse	Baraga	0	109	\$7,665,000	\$3,132,120
Bradford White Corporation	Middleville	Barry	88	0	\$3,478,300	\$1,020,623
Autovan, LLC	Battle Creek	Calhoun	140	0	\$2,886,000	\$600,399
United Solar Ovonic Corporation	Battle Creek	Calhoun	700	0	\$440,000,000	\$24,439,000
Tribal Manufacturing, Inc.	Marshall	Calhoun	193	0	\$4,632,857	\$1,431,498
WJG Enterprises Molding Company	Charlotte	Eaton	109	0	\$4,055,000	\$993,024
White & Green Motors	Eaton Rapids	Eaton	122	0	\$3,450,000	\$1,185,000
Kilwins Candy Kitchens Incorporated	Petoskey	Emmet	40	0	\$7,550,000	\$557,643
Altus Brands, LLC	Garfield Charter Twp.	Grand Traverse	25	0	\$710,000	\$68,619
Hagerty Insurance	Traverse City	Grand Traverse	226	0	\$7,696,000	\$2,637,000
Alma Products Company	Alma	Gratiot	76	0	\$1,905,200	\$937,196
Cartridges Are Us	Ithaca	Gratiot	420	0	\$3,147,000	\$3,590,000
Martinrea Jonesville LLC	Jonesville	Hillsdale	109	104	\$18,400,000	\$2,587,204
Draths Corporation	Delhi Twp.	Ingham	200	0	\$41,250,000	\$5,297,673
Emergent Biosolutions	Lansing	Ingham	93	0	\$10,900,000	\$3,089,564
Michigan Brewing Company	Webberville	Ingham	161	0	\$7,072,000	\$722,957
Flex-n-Gate/Ventra Ionia Main, LLC	Ionia, Fowlerville, Kentwood	Ionia, Livingston, Kent	934	0	\$42,000,000	\$4,675,342
Maverick Industries, LLC	Blackman Twp.	Jackson	90	0	\$11,122,000	\$1,221,450
Business Intelligence Associates (BIA)	Kalamazoo	Kalamazoo	251	0	\$8,020,000	\$3,218,000
Mossberg Precision Diagnostics, LLC	Kalamazoo	Kalamazoo	35	0	\$1,566,280	\$817,579
Mann + Hummel USA, Inc.	Portage	Kalamazoo	200	0	\$19,850,000	\$2,425,871
Velesco Pharmaceutical Services	Comstock Twp., Plymouth Twp.	Kalamazoo and Wayne	35	0	\$1,810,000	\$431,536
Farmers Group, Inc.	Caledonia	Kent	1,600	0	\$84,435,000	\$62,593,927
Dornerworks Ltd	Grand Rapids	Kent	50	0	\$1,500,000	\$600,398
Hart & Cooley	Grand Rapids	Kent	48	0	\$3,907,000	\$1,670,000
Global Futures & Forex, Ltd.	Grand Rapids Twp.	Kent	105	146	\$13,168,600	\$3,597,281
GRW Technologies	Kentwood	Kent	66	0	\$2,005,000	\$606,963
Roskam Baking Company, Inc.	Kentwood	Kent	1,500	0	\$60,500,000	\$20,172,545
K & S Wire Products	Hudson	Lenawee	157	0	\$1,216,394	\$917,028





# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### MBT CREDIT APPROVALS FY 2009 (not including Brownfields) *continued*

Company	Project City	Project County	Projected Direct Jobs Created	Projected Direct Jobs Retained	Projected Capital Investment	Estimated Credit Amount
Lenawee Stamping Corporation	Tecumseh	Lenawee	81	0	\$6,625,000	\$873,012
Faurecia Interior Systems Inc.	Fraser	Macomb	82	0	\$8,875,000	\$827,000
Global Tooling Systems	Macomb Twp.	Macomb	184	0	\$17,161,000	\$2,215,635
Models & Tools, Inc.	Shelby Twp.	Macomb	72	0	\$6,194,287	\$2,084,061
Asset Acceptance Corporation	Warren	Macomb	432	0	\$8,105,000	\$2,782,874
Wolverine World Wide, Inc.	Big Rapids	Mecosta	286	0	\$6,270,000	\$2,505,096
Dow Kokam MI, LLC	Midland	Midland	885	0	\$664,600,000	\$44,671,084
Meijer Distribution, Inc.	Berlin Twp.	Monroe	190	0	\$27,010,000	\$1,694,792
Great Lakes Towers LLC	Monroe	Monroe	152	0	\$20,750,000	\$3,701,883
JCIM US, LLC	Frenchtown Twp., Romulus, Lansing, Port Huron	Monroe, Romulus, Wayne, Ingham, St. Clair	325	0	\$4,065,000	\$2,973,000
General Motors Corporation	Multi-Site	Multi-Site	0	20,000	\$2,500,000,000	\$1,074,581,424
Johnson Technology, Inc.	Muskegon	Muskegon	74	0	\$15,019,000	\$2,096,482
Windtronics, LLC	Muskegon	Muskegon	219	0	\$4,448,000	\$3,796,526
PolyCem, LLC	Norton Shores	Muskegon	116	0	\$5,663,507	\$791,333
Greenblendz, Inc.	Auburn Hills	Oakland	47	0	\$795,000	\$314,741
ESI North America	Bloomfield Hills	Oakland	110	0	\$4,432,000	\$3,527,000
Pulte Homes, Incorporated	Bloomfield Hills	Oakland	350	0	\$10,025,000	\$10,114,000
Transonic Combustion	Bloomfield Hills	Oakland	25	0	\$270,000,000	\$648,313
HoMedics	Commerce Twp.	Oakland	62	0	\$11,360,000	\$1,336,000
RS Technologies Acquisition Corp.	Farmington Hills	Oakland	40	0	\$1,675,000	\$428,518
Advanced Defense Vehicle Systems Corporation	Lake Orion Twp.	Oakland	223	0	\$5,455,000	\$6,747,000
Frank W. Kerr Company—Novixus	Novi	Oakland	192	0	\$3,400,000	\$3,697,000
Global Wind Systems	Novi	Oakland	356	0	\$32,325,000	\$8,777,000
Howa USA Holding, Inc.	Novi	Oakland	25	0	\$712,000	\$527,000
Kongsberg Automotive, Inc.	Novi	Oakland	58	0	\$4,377,000	\$1,012,000
Patrick Energy Services P.C.	Novi	Oakland	90	0	\$2,230,000	\$1,576,885
Motown Motion Pictures	Pontiac	Oakland	3,600	0	\$70,723,000	\$101,097,474
Ralco Industries, Inc.	Pontiac	Oakland	108	50	\$6,450,000	\$2,637,087
Magna Electronics	Rochester Hills	Oakland	90	0	\$20,112,389	\$3,432,570
Webasto Roof Systems, Inc.	Rochester Hills	Oakland	61	153	\$3,620,000	\$1,700,651
RIIS, LLC	Royal Oak	Oakland	40	0	\$946,000	\$1,151,181



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### MBT CREDIT APPROVALS FY 2009 (not including Brownfields) *continued*

Company	Project City	Project County	Projected Direct Jobs Created	Projected Direct Jobs Retained	Projected Capital Investment	Estimated Credit Amount
Secure-24 Inc.	Southfield	Oakland	263	0	\$3,672,000	\$7,114,652
Automated Payment Highway, Inc. d/b/a Billhighway.com	Troy	Oakland	43	0	\$5,725,000	\$1,169,448
CareTech Solutions Inc.	Troy	Oakland	440	0	\$28,150,000	\$9,862,000
HUMMER, LLC	Auburn Hills, Detroit	Oakland, Wayne	300	0	\$9,360,000	\$20,637,210
Continental Automotive Systems Holdings US, Inc.	Auburn Hills, Dearborn	Oakland, Wayne	230	225	\$26,900,000	\$10,339,257
Carlton Creek	Rothbury	Oceana	70	0	\$10,338,660	\$1,632,000
Continental Dairy Products, Inc.	Coopersville	Ottawa	70	0	\$103,221,125	\$1,526,259
Compact Power Inc.	Holland	Ottawa	443	0	\$243,800,000	\$25,259,019
Energetx Composites, LLC	Holland	Ottawa	1,068	0	\$37,085,000	\$27,522,123
Integrated Fabric Resource	Holland	Ottawa	270	0	\$3,695,000	\$2,122,892
SoundOff Signal	Jamestown	Ottawa	100	0	\$6,111,000	\$1,414,155
Haworth, Inc.	Holland, Big Rapids	Ottawa, Mecosta	649	0	\$15,654,000	\$22,437,419
Morley Companies, Incorporated	Saginaw	Saginaw	350	0	\$1,700,000	\$3,115,000
Hemlock Semiconductor Corporation	Thomas Twp.	Saginaw	190	0	\$1,200,000,000	\$12,211,000
ZF Group NAO	Marysville	St. Clair	475	0	\$143,350,000	\$6,988,000
Energy Components Group	St. Clair	St. Clair	250	0	\$21,100,000	\$2,019,480
Engineered Plastic Components	St. Clair	St. Clair	250	0	\$8,070,000	\$1,584,000
Atwell-Hicks, Incorporated	Ann Arbor	Washtenaw	131	0	\$4,992,000	\$1,441,745
AVL Powertrain Engineering, Inc.	Ann Arbor	Washtenaw	40	0	\$2,610,000	\$298,559
NetEnrich Inc.	Ann Arbor	Washtenaw	225	0	\$2,676,000	\$4,801,000
Quantum Learning Technologies	Ann Arbor	Washtenaw	47	0	\$930,000	\$778,978
Systems In Motion, LLC	Ann Arbor	Washtenaw	1,085	0	\$15,713,269	\$7,498,242
Dexter Research Center, Incorporated	Dexter	Washtenaw	47	0	\$2,974,000	\$313,428
Northern United Brewing Company	Dexter	Washtenaw	158	0	\$7,325,001	\$1,107,000
Essen Instruments	Pittsfield Charter Twp.	Washtenaw	43	0	\$3,089,000	\$490,940
Molded Materials, Inc.	Saline	Washtenaw	29	0	\$2,900,000	\$420,388
Axiobionics, LLC	Scio Twp.	Washtenaw	108	0	\$2,900,000	\$1,415,143
CAS-MI Laboratories, LLC	Ypsilanti	Washtenaw	60	0	\$3,615,000	\$1,270,970
Unity Studios Inc.	Allen Park	Wayne	83	0	\$146,000,000	\$2,823,609



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### MBT CREDIT APPROVALS FY 2009 (not including Brownfields) *continued*

Company	Project City	Project County	Projected Direct Jobs Created	Projected Direct Jobs Retained	Projected Capital Investment	Estimated Credit Amount
General Electric Company	Belleville	Wayne	1,200	0	\$118,338,000	\$73,934,201
General Motors Corporation	Brownstown Twp.	Wayne	0	140	\$43,200,000	\$6,878,422
Reino Linen Service, Inc.	Brownstown Twp.	Wayne	315	0	\$11,578,200	\$678,000
Quicken Loans, Inc.	Detroit	Wayne	1,800	2,200	\$237,822,000	\$47,269,364
Urban Science Applications, Inc.	Detroit	Wayne	69	0	\$29,200,000	\$2,013,241
W Industries, Incorporated	Detroit	Wayne	501	0	\$36,435,000	\$9,725,320
Wonderstruck Studios, LLC	Detroit	Wayne	413	0	\$85,916,730	\$16,969,963
Magna Seating of America Inc.	Highland Park	Wayne	420	0	\$18,000,000	\$4,562,653
Pump Engineering, Incorporated	Huron Twp.	Wayne	51	0	\$4,250,000	\$686,936
Fisher Coachworks	Livonia	Wayne	539	0	\$6,987,421	\$13,977,000
JB Autotech, LLC	Livonia	Wayne	29	0	\$970,000	\$418,570
McLaren Engines, Inc.	Livonia	Wayne	34	0	\$8,900,000	\$1,179,980
Stardock Corporation	Plymouth	Wayne	53	0	\$900,000	\$1,223,786
Mercedes-Benz Hybrid LLC	Redford Twp.	Wayne	223	0	\$9,886,000	\$7,501,047
Ford Motor Company	Wayne	Wayne	0	4,700	\$430,000,000	\$123,773,031
A123 Systems	Livonia or Wixom	Wayne or Oakland	844	0	\$55,700,000	\$25,286,395
<b># of new written agreements for FY 2009 = 104</b>			<b>30,356</b>	<b>27,827</b>	<b>\$7,721,060,220</b>	<b>\$1,965,247,887</b>

### OTHER MBT CREDIT APPROVALS FY 2009: October 1, 2008–September 30, 2009 (not including Brownfields)

Company	Project City	Project County	Projected Direct Jobs	Projected Capital Investment	Estimated Credit Amount
<b>Defense Credit</b>					
Fab Masters Company, Inc.	Marcellus	Cass	160	\$8,420,000.00	TBD
<b>Technology Collaboration Credit</b>					
Michigan Seamless Tube	Ann Arbor	Washtenaw	20	\$1,052,000.00	\$300,000
iTrack and Grindstone	Oxford	Oakland	35	\$700,000.00	\$210,000
<b>Anchor Jobs Credit</b>					
Ford Motor Company	Dearborn	Wayne		\$1,000,000	TBD
Hemlock Semiconductor	Hemlock	Saginaw		\$1,000,000	TBD
<b>Anchor District Credit</b>					
Hemlock Semiconductor	Hemlock	Saginaw		\$1,000,000	TBD
<b>TOTALS</b>			<b>215</b>	<b>\$13,172,000</b>	<b>\$510,000</b>



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### BROWNFIELD REDEVELOPMENT MBT PROJECTS

FY 2009: October 1, 2008–September 30, 2009

Company or Community	City	County	Estimated Credit Amount
105 Brady, LLC	Allegan	Allegan	\$565,000
Bay City Area Family YMCA	Bay City	Bay	\$2,311,538
Carbone of America/Harrison Street Project	Bay City	Bay	\$1,250,000
508 Pleasant Street (Lake Park Place)	St. Joseph	Berrien	\$2,187,500
One Water Street	Boyne City	Charlevoix	\$1,243,989
Medical Office Building	Sault Ste. Marie	Chippewa	\$1,017,000
Park Place City Center	Sault Ste. Marie	Chippewa	\$949,000
Fourth Street Senior Housing LDHA LP	Clare	Clare	\$372,678
Witherbee's	Flint	Genesee	\$246,720
500 Block, LLC (Project B)	Flint	Genesee	\$657,997
Riverfront Residential	Flint	Genesee	\$3,700,000
701 Front, LLC	Traverse City	Grand Traverse	\$487,500
The Minervini Group LLC (Chapel & Building)	Traverse City	Grand Traverse	\$875,947
Riverwest—Pine Street	Traverse City	Grand Traverse	\$5,640,000
The Abigail LDHA, LLC	Lansing	Ingham	\$1,050,671
Smart Office Systems, Inc.	Lansing	Ingham	\$56,712
Crystal View LDHA LLC	Crystal Falls	Iron	\$741,133
Cox Machining, Inc.	Jackson	Jackson	\$166,894
Lighthouse Development Center	Grand Rapids	Kent	\$265,000
1234 Michigan Holdings	Grand Rapids	Kent	\$150,000
35 Oakes, LLC	Grand Rapids	Kent	\$796,458
Meridian Building Company	Grand Rapids	Kent	\$4,680,000
603 Third Street, LLC (Drueke)	Grand Rapids	Kent	\$757,375
528 Fourth Street, LLC (Enterprise)	Grand Rapids	Kent	\$503,375
1 to 3.org (502 2nd Street)	Grand Rapids	Kent	\$76,200
Flat Iron Holdings, LLC	Grand Rapids	Kent	\$527,800
Wealthy Street Historic Development, LLC	Grand Rapids	Kent	\$140,000
Eastern Floral (Amendment)	Grand Rapids	Kent	\$300,000
Robinson Lake Bazzani Associates, Inc.	Kent	Kent	\$593,800
Morrison Investment Group (Cisco)	Wyoming	Kent	\$28,123
Amptech	Manistee	Manistee	\$172,500



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### BROWNFIELD REDEVELOPMENT MBT PROJECTS FY 2009 *continued*

<b>Company or Community</b>	<b>City</b>	<b>County</b>	<b>Estimated Credit Amount</b>
Founders Landing	Marquette	Marquette	\$10,000,000
Western Land Services	Ludington	Mason	\$1,260,000
Alloy Construction	Midland	Midland	\$246,125
317 South Monroe—Paul & Jan Bartel	Monroe	Monroe	\$197,260
G. Martin & Son, LLC (Martin Building)	Monroe	Monroe	\$139,440
VenTower	Monroe	Monroe	\$4,400,000
One West State Road (HEB Dev.)	Newaygo	Newaygo	\$470,771
Catalyst 8	Birmingham	Oakland	\$1,250,000
Hazel Park Dev. Company/Gateway Crossing	Hazel Park	Oakland	\$497,293
Naima-East (Madison Town Center)	Madison Heights	Oakland	\$418,986
Regency 346, LLC/Oxid	Novi	Oakland	\$168,750
4700 Lapeer Road	Orion	Oakland	\$70,000
Brightside Royal Oak Investment Company, LLC	Royal Oak	Oakland	\$75,500
Team Elmer's	Gaylord	Otsego	\$1,218,750
Midtown Resource Center, LLC	Holland	Ottawa	\$200,000
Crescent Shores, LLC	Holland	Ottawa	\$1,250,000
Rifkin Scrap Iron & Metal Company—Project 1	Saginaw	Saginaw	\$1,250,000
Rifkin Scrap Iron & Metal Company—Project 2	Saginaw	Saginaw	\$535,433
Wickes Park Homes	Saginaw	Saginaw	\$447,149
SageLink Credit Union	Durand	Shiawassee	\$90,000
Woodard Station Lofts II, LLC	Owosso	Shiawassee	\$1,800,000
Kirsch Lofts LLC	Sturgis	St. Joseph	\$1,690,000
Kirsch Industrial Park, LLC	Sturgis	St. Joseph	\$2,000,000
601 Forest—Green Urban Living	Ann Arbor	Washtenaw	\$10,000,000
Federal Screw Works (Magellan Dev. Company)	Chelsea	Washtenaw	\$469,925
Historic Equities Fund I, LLC (Thompson Block)	Ypsilanti	Washtenaw	\$373,783
Mack & Mack Building LLC	Ypsilanti	Washtenaw	\$314,724
American Photo Marketing Inc./dba SchoolPictures.com	Ypsilanti	Washtenaw	\$354,250
Severstal Project A	Dearborn	Wayne	\$30,000,000
Severstal Project B	Dearborn	Wayne	\$10,000,000
Conner Creek Village Development Corporation	Detroit	Wayne	\$5,504,000



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### BROWNFIELD REDEVELOPMENT MBT PROJECTS FY 2009 *continued*

<b>Company or Community</b>	<b>City</b>	<b>County</b>	<b>Estimated Credit Amount</b>
Scripps (Jefferies East)	Detroit	Wayne	\$4,718,582
Trumbull Lofts, LLC	Detroit	Wayne	\$473,515
Northeast Guidance Center Properties, Inc.	Detroit	Wayne	\$689,771
D&H Med Plaza—3105 Carpenter	Detroit	Wayne	\$852,508
CHASS, Inc.	Detroit	Wayne	\$2,000,000
Conner—Chene Properties	Detroit	Wayne	\$283,566
Grand Tributary	Detroit	Wayne	\$440,751
Chalmers Square 1	Detroit	Wayne	\$920,000
Chalmers Square 2	Detroit	Wayne	\$480,000
St. Aubin's Square	Detroit	Wayne	\$662,500
Made in Detroit (Ten Fifteen Spruce)	Detroit	Wayne	\$4,055,000
Boji Group of Hamtramck, LLC (Woody)	Hamtramck	Wayne	\$1,048,875
Harper Woods	Harper Woods	Wayne	\$350,000
Highland Manor/MHT LDHA LP	Highland Park	Wayne	\$710,825
Development Group of Inkster, LLC	Inkster	Wayne	\$1,088,750
Cranbrook Court, LLC	Taylor	Wayne	\$439,222
Ford (Michigan Assembly Plant)	Wayne	Wayne	\$30,000,000
Vinewood Village (Fidelity Bank)	Wyandotte	Wayne	\$70,102
Clam Lake Holdings, LLC (South Mitchell)	Cadillac	Wexford	\$65,625
<b>TOTAL</b>			<b>\$168,552,641</b>



# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### BROWNFIELD TAX INCREMENT FINANCING PROJECTS

FY 2009: October 1, 2008–September 30, 2009

Community	Name of Project	City	County	Estimated Amount
City of Bay City	Green Leedership	Bay City	Bay	\$2,001,814
City of Bay City	LGK Development (GSA Properties)	Bay City	Bay	\$341,179
City of St Joseph	508 Pleasant St (Lake Park Place)	St Joseph	Berrien	\$298,500
County of Charlevoix	One Water Street	Boyne City	Charlevoix	\$37,443
County of Grand Traverse	701 Front	Traverse City	Grand Traverse	\$215,645
County of Grand Traverse	101 Park	Traverse City	Grand Traverse	\$1,884,476
County of Grand Traverse	River West Development	Traverse City	Grand Traverse	\$1,646,626
City of Grand Rapids	Robinson Lake	Grand Rapids	Kent	\$364,050
City of Grand Rapids	1 to 3.org (502 Second Street)	Grand Rapids	Kent	\$101,200
City of Wyoming	Morrison Investment Group, LLC	Wyoming	Kent	\$98,607
City of Sterling Heights	BAE Systems	Sterling Heights	Macomb	\$1,496,980
City of Marquette	Founders Landing	Marquette	Marquette	\$30,556,637
Mason County/City of Ludington	Western Land Services, Inc.	Ludington	Mason	\$504,638
Mason County/ Pere Marquette Twp.	Fenceline	Pere Marquette Twp.	Mason	\$31,350
City of Monroe	North Monroe Medical— Eye Surgeons Associates	Monroe	Monroe	\$169,235
City of Monroe	VenTower Industries	Monroe	Monroe	\$7,110,480
Whitehall Township	Silver Creek New Energy Dev.	Whitehall Twp.	Muskegon	\$491,767
City of Hazel Park	Gateway Crossings	Hazel Park	Oakland	\$1,072,250
City of Holland	Crescent Shores, LLC	Holland	Ottawa	\$1,896,223
City of Saginaw	Rifkin Scrap Iron & Metal Company	Saginaw	Saginaw	\$282,800
City of Sturgis	Kirsch Lofts, LLC	Sturgis	St. Joseph	\$1,769,250
City of Sturgis	Kirsch Industrial Park, LLC	Sturgis	St. Joseph	\$15,896,463
County of Washtenaw	Chelsea Land Co/Maple Shoppes	Ann Arbor	Washtenaw	\$589,269





# MEDC FY2009 ACTIVITIES REPORT

## MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA) *continued*

### BROWNFIELD TAX INCREMENT FINANCING PROJECTS FY 2009 *continued*

<b>Community</b>	<b>Name of Project</b>	<b>City</b>	<b>County</b>	<b>Estimated Amount</b>
County of Washtenaw	American Photo Marketing/dba Schoolpictures.com	Ann Arbor	Washtenaw	\$86,600
County of Washtenaw	MichiGinn's Real Estate, LLC	Ann Arbor	Washtenaw	\$526,000
County of Washtenaw	601 Forest LLC	Ann Arbor	Washtenaw	\$4,760,960
County of Washtenaw	Federal Screw Works	Chelsea	Washtenaw	\$281,450
City of Detroit	Former Detroit Hospital (D&H Medical Plaza)	Detroit	Wayne	\$1,065,493
City of Detroit	Ten Fifteen Spruce (Made in Detroit)	Detroit	Wayne	\$858,525
City of Livonia	Livonia Marketplace (former Livonia Mall)	Livonia	Wayne	\$6,580,704
County of Wayne	Ford (Michigan Assembly Plant)	Wayne	Wayne	\$6,403,500
City of Cadillac	South Mitchell Street	Cadillac	Wexford	\$95,074
<b>TOTAL</b>				<b>\$89,515,188</b>





## BUSINESS MARKETING: *UPPER HAND* CAMPAIGN

FISCAL YEAR 2009: October 1, 2008–September 30, 2009

---

In Fiscal Year 2009, business marketing for Michigan successfully implemented the fourth year of the Upper Hand advertising campaign. The continued funding for this program enabled Michigan to reach significant national and international markets, highlighting the key assets in Michigan, including a skilled workforce, great university systems, significant research and development assets and a great quality of life. Overall, the campaign continued to promote Michigan as a great place to live, work, and play.

The advertising campaign highlights CEOs who expand their businesses in Michigan—with a goal of encouraging other businesses to choose Michigan for the site of future job creation. In the series of television spots, Jeff Daniels invites C-level business executives to consider the state of Michigan when choosing a business location for a move or expansion. The business marketing initiative focuses on Michigan's key business-attraction tools, including its competitive business environment, world-renowned universities, and highly skilled workforce.

Using an independent research firm, the MEDC conducted a tracking study to generate a pre and post assessment of the effectiveness of the Upper Hand advertising campaign during its fourth year in changing C-level executives' attitudes and behaviors about Michigan as a place to start and do business. The study was used to determine changes in awareness of the campaign, assess changes in how business leaders feel about Michigan as a place to do business and identify actions taken as a result of the campaign. The perception of Michigan as a place to do business has improved significantly over the last 2–3 years based on the research conducted post advertising.

The Upper Hand campaign continued to focus on delivery of a consistent message and branding campaign in FY 2009, the MEDC Business Marketing team helped to create a clear message in several key events held both nationally and internationally. These events were used to communicate to prospective businesses the advantages Michigan offers as a place to do business. These events were coordinated with the MEDC's statewide local development partners and supported their regional economic development initiatives. The key shows and events MEDC participated in during FY 2009 included:

- **North American International Auto Show (NAIAS)**—EcoXperience spotlighted the global automotive industry's progress in making alternative propulsion technology a reality;
- **Society of Automotive Engineers (SAE) 2009 World Congress "Racing to Green Mobility"**—highlights automotive research and development strengths;
- **TiECoN Midwest 2008**—U.S. Indian business organization focuses on innovation, entrepreneurship, job growth, investment opportunities and new trends in technology;
- **Annual Collaboration for Entrepreneurship (ACE)**—promotes development and commercialization in Michigan of high-growth potential, innovative, and technology business ventures with national and international potential;
- **TechKnow Forum 2008: ReCHARGING Michigan: Plug-in Hybrids and the Smart Grid**—enhance the technology business climate in Michigan;
- **Automotive News Green Car Conference**—senior automotive executives discuss challenges, opportunities and trade-offs of reducing the carbon footprints of their vehicles;
- **CAR Management Briefing Seminars**—the largest management conference in North American automotive industry;
- **European Photovoltaic Solar Energy Conference**—the world's leading science-to-science, business-to-business and science-to-industry forum for the global PV Solar sector.



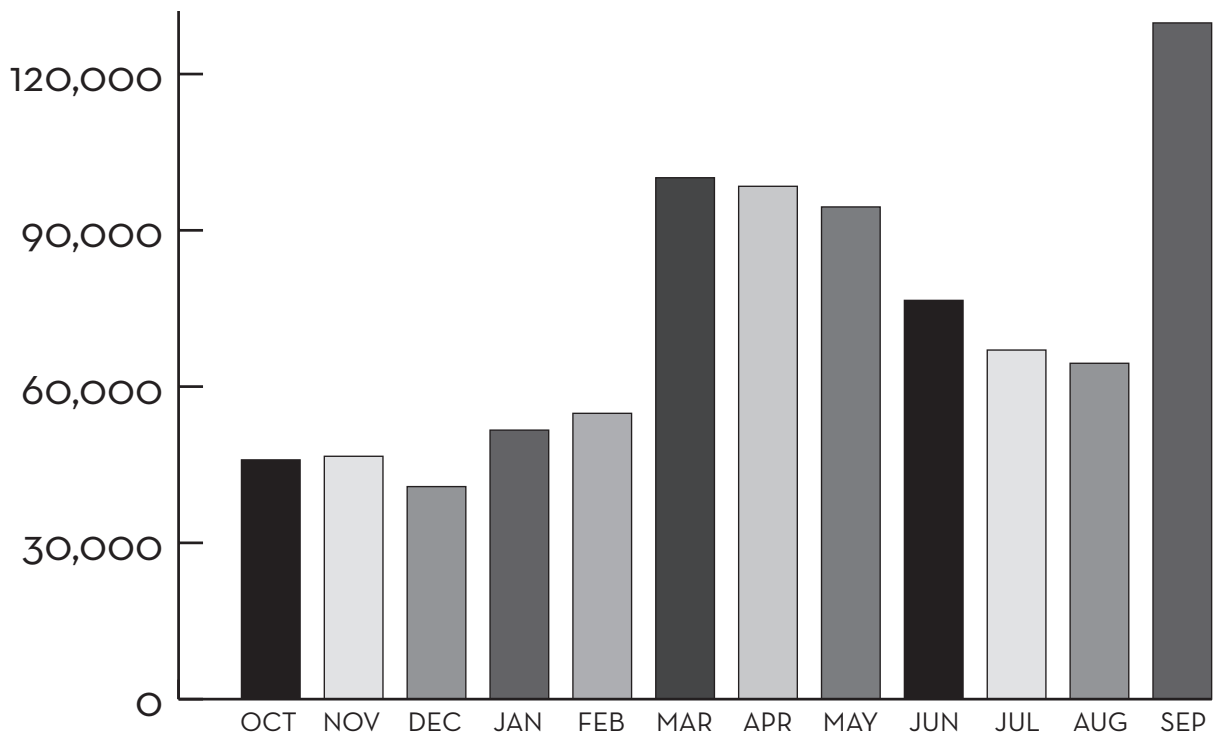
# MEDC FY2009 ACTIVITIES REPORT

## BUSINESS MARKETING: UPPER HAND CAMPAIGN FY 2009 *continued*

### VISITS TO WWW.MICHIGANADVANTAGE.ORG FISCAL YEAR 2009

The Fiscal Year 2009 total Web site visits to [www.MichiganAdvantage.org](http://www.MichiganAdvantage.org) of 870,771 represents a 117.7% increase over the Fiscal Year 2008 visits of 400,040.

FY2009	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	August	Sept.
<b>Number of visits</b>	45,932	46,623	40,802	51,645	54,869	100,095	98,452	94,489	76,554	67,016	64,476	129,818
<b>TOTAL 870,771</b>												



### Business Opportunity Directory Visits

The MEDC provides a free, easy-to-use online registration service. Michigan businesses list their products, services and contract information, creating a new opportunity to expand their markets. A summary of business directory Web site visits by county is attached.



# MEDC FY2009 ACTIVITIES REPORT

## BUSINESS MARKETING: UPPER HAND CAMPAIGN FY 2009 *continued*

### BUSINESS OPPORTUNITY DIRECTORY WEB ACTIVITY

FY 2009: October 1, 2008–September 30, 2009

County	Listing Views	E-Mail Clicks	Web Site Clicks
Alcona	23	0	3
Alger	84	0	4
Allegan	606	0	69
Alpena	67	0	6
Antrim	55	1	7
Arenac	17	0	0
Baraga	62	0	2
Barry	218	0	9
Bay	272	0	22
Benzie	103	0	13
Berrien	783	0	105
Branch	198	0	17
Calhoun	517	1	44
Cass	86	0	12
Charlevoix	255	0	30
Cheboygan	71	0	11
Chippewa	162	0	21
Clare	566	0	92
Clinton	55	1	5
Crawford	126	1	4
Delta	185	1	5
Dickinson	216	0	14
Eaton	383	1	18
Emmet	278	0	61
Genesee	871	3	96
Gladwin	143	0	12
Gogebic	143	0	5
Grand Traverse	711	1	80
Gratiot	82	0	8
Hillsdale	58	0	1
Houghton	152	0	19
Huron	213	0	28
Ingham	1,661	3	135
Ionia	229	0	26
Iosco	31	0	3
Iron	28	0	2
Isabella	877	1	92
Jackson	213	1	28
Kalamazoo	940	2	98
Kalkaska	31	0	2
Kent	2,482	4	291

County	Listing Views	E-Mail Clicks	Web Site Clicks
Keweenaw	0	0	0
Lake	0	0	0
Lapeer	253	0	24
Leelanau	85	0	6
Lenawee	345	2	55
Livingston	1,066	4	112
Luce	19	0	0
Mackinac	53	0	6
Macomb	4,652	6	445
Manistee	79	0	19
Marquette	247	0	24
Mason	16	0	1
Mecosta	308	0	27
Menominee	150	1	27
Midland	500	1	78
Missaukee	151	0	11
Monroe	273	1	35
Montcalm	200	0	31
Montmorency	0	0	0
Muskegon	393	0	44
Newaygo	310	0	55
Oakland	13,632	33	1,545
Oceana	78	0	0
Ogemaw	76	0	7
Ontonagon	46	0	5
Osceola	552	1	77
Oscoda	132	0	5
Otsego	199	0	13
Ottawa	1,891	5	202
Presque Isle	98	0	22
Roscommon	89	0	10
Saginaw	544	0	76
Saint Clair	376	3	29
Saint Joseph	109	1	19
Sanilac	147	0	6
Schoolcraft	0	0	0
Shiawassee	87	1	22
Tuscola	225	0	28
Van Buren	314	0	21
Washtenaw	3,878	11	547
Wayne	8,703	28	858
Wexford	1,004	0	156



## TRAVEL MICHIGAN FISCAL YEAR 2009: October 1, 2008–September 30, 2009

### PURE MICHIGAN MARKETING CAMPAIGN

In 2009, The U.S. Travel Association honored Travel Michigan with a Mercury Award for the Best State Tourism Radio Advertising for its Pure Michigan campaign. In addition, Travel Michigan also won a Mercury Award for the Best State Tourism Niche Marketing for the Pure Michigan golf and hunting campaigns. In addition, *Forbes* named Pure Michigan among the 10 all-time best tourism marketing campaigns.

The award-winning Pure Michigan tourism campaign launched its first winter advertising campaign in more than 15 years and went national for the first time ever in the spring and summer of FY 2009. The \$10 million national cable television campaign was developed to showcase Michigan's greatest assets, from its more than 800 public golf courses and resorts to four national parks, from urban treasures and world-class destinations to outdoor adventures. The campaign ran on 15 national cable channels: Golf Channel, Travel Channel, A&E, Bravo, Style, Fine Living, HGTV, Food Network, TLC, E!, DIY Network, CNN, MSNBC, CNBC and Fox News. Pure Michigan television commercials aired 7,900 times nationally from March through June, and were seen by an estimated 60 million Americans from coast to coast.

The Pure Michigan campaign also aired regionally in Travel Michigan's traditional markets of Chicago, Cincinnati, Cleveland, Columbus, Dayton, Fort Wayne, Green Bay, Indianapolis, Milwaukee, St. Louis, South Bend, Southern Ontario and Toledo. In addition, the campaign appears in-state in Detroit, Grand Rapids, Flint, Lansing and Traverse City.

### TRAVEL WEB ACTIVITY

#### **Total Travel Content Visits (Web visits that served Travel content at [www.michigan.org](http://www.michigan.org))**

12.7 million Web visits in Fiscal Year 2009. This compares to 11.6 million visits last year, an increase of 9% over last year.

#### **Number of Visits Passed on to Travel Industry Partners' Web sites**

6.1 million click-throughs in Fiscal Year 2009. This compares to 6.2 million last year, a 1% decrease from last year. Click-throughs are defined as the number of times [www.michigan.org](http://www.michigan.org) Web visitors clicked on a link and were transferred to a travel industry private sector Web site.

In 2009, Travel Michigan earned the top-ranking among the 50 official U.S. state tourism office Web sites in the use of social media. In a study, "How Social is Your State DMO," conducted by Gammet Interactive, Michigan took the top spot for the use of popular social media outlets including Facebook, Twitter, Flickr, YouTube, and others.

#### **Tourism Property Listings and Referrals**

Hotels, attractions, events, destinations, etc. are listed for free on the [www.michigan.org](http://www.michigan.org) Web site with information about them such as name, location and contact information. Travel Michigan refers an inquiry from [www.michigan.org](http://www.michigan.org), *Travel Ideas* magazine, or the call center to a property so they can book business. A summary of tourism property listings and referrals by county is attached.

### MEDIA FAMILIARIZATION TRIPS

Each year, Travel Michigan invites writers, reporters, etc. to go on a tour of attractions, destinations, etc. to familiarize them with the properties/assets. They then write stories about their tour experience and Travel Michigan gets "editorial placement."

Below are areas visited during four large (24+ writers) familiarization trips during 2009. Travel Michigan also hosted several other journalists on small or individual trips throughout the year.

May 13–17, 2009

Allegan, Muskegon, Ottawa, Kent

July 21–26, 2009

Wayne, Oakland, Macomb

September 30–October 5, 2009

Chippewa, Mackinac, Luce, Alger, Schoolcraft, Cheboygan



## TRAVEL MICHIGAN FY 2009 *continued*

---

### WELCOME CENTERS

In Fiscal Year 2009, Michigan's 14 Welcome Centers served 7,426,518 travelers, giving guidance to destinations and attractions throughout all of Michigan. Over 5.3 million brochures from the state's tourism industry were distributed representing all 83 counties in the state. In addition, the 14 Welcome Centers hosted over 40 special industry events and promotions, all geared to provide greater awareness of the state's many tourism assets. The Welcome Center network also collected over 20,000 visitor e-mail addresses and sign-ups for Travel Michigan's regular e-newsletters, thereby providing an ongoing mechanism for the promotion of the state's tourism destinations, attractions, and special events.

### 2009 PARTNERSHIP PROGRAMS

The Partnership Program is intended to extend the limited marketing reach of the Michigan travel industry and Travel Michigan by leveraging marketing dollars to promote Michigan. The program's key awareness target markets are Chicago, Cleveland, Indianapolis, Cincinnati, Milwaukee, Columbus, Dayton, St. Louis, and Southern Ontario, Canada and feeder markets are Toledo, Green Bay, South Bend, and Fort Wayne.

In Fiscal Year 2009, 36 partnerships committed more than \$1.7 million for radio, billboard and online advertising. Travel Michigan matched the partnerships for an overall budget of more than \$3.4 million.

The Travel Michigan partnership programs, launched in 2002, aims to leverage the Travel Michigan marketing budget to promote Michigan. Interest in the program has grown over the years, from three partners in 2002, nine partners in 2003, nine partners in 2004, 11 partners in 2005, 22 partners in 2006, 37 partners in 2007 and 28 partners in 2008, and 36 partners in 2009. This has been a win-win program for our partners and Travel Michigan.

In an effort to accommodate the entire tourism industry, Travel Michigan has developed three partnership programs: Out-of-State Pure Michigan Marketing Partnership; Pay-per-Click Partnership; and Pure Michigan Instate Radio Partnership. All partnership advertising includes the Travel Michigan brand identity and creative strategy to keep the messages consistent. Program participants also receive value added benefits of featured Web presence and public relations support.

### **Below is a list of 2009 partnerships:**

#### *Out-of-State Advertising Partners*

- Alpena/Thunder Bay National Marine Sanctuary
- Ann Arbor Area Convention and Visitors Bureau
- Beachtowns (*South Haven, Harbor Country, Grand Haven, Saugatuck, Silver Lake Sand Dunes, Muskegon, Ludington, Holland, St. Joseph*)
- Detroit Metro Convention and Visitors Bureau
- Flint and Buick Open
- Frankenmuth
- Harbor Country (*Michigana, Grand Beach, New Buffalo, Union Pier, Lakeside, Harbert, Sawyer, Three Oaks*)
- Greater Lansing Convention and Visitors Bureau
- Great Lakes Waters of the Upper Peninsula
- Ludington
- Mackinac Island
- Michigan's West Coast/Grand Rapids
- North Coast (*Charlevoix, Petoskey/Harbor Springs, Traverse City, Sleeping Bear Dunes, Manistee, Frankfort*)
- Port Huron and the Blue Water Area (*Port Austin, Harbor Beach, Port Sanilac, Lexington, Port Huron, Marysville, St. Clair, Marine City, Algonac*)
- Saginaw Valley Convention and Visitors Bureau (*Chesaning, Birch Run, Frankenmuth, Saginaw*)
- Sault Ste. Marie Convention and Visitors Bureau
- Traverse City Convention and Visitors Bureau



## TRAVEL MICHIGAN FY 2009 *continued*

---

### ***In-State Advertising Partners***

- Alpena/Thunder Bay National Marine Sanctuary
- Downtown Grand Rapids
- Frankenmuth
- Great Lakes Waters of the Upper Peninsula
- Heritage Trails (*Clare, Mt. Pleasant, Jackson, Lansing*)
- Greater Lansing Convention and Visitors Bureau
- Ludington
- Michigan's West Coast/Grand Rapids
- Port Huron and the Blue Water Area (*Port Austin, Harbor Beach, Port Sanilac, Lexington, Port Huron, Marysville, St. Clair, Marine City, Algonac*)

### ***Pay-Per-Click Partners***

- Best Western
- Grand Rapids/Kent County Convention and Visitors Bureau
- Harbor Country (*Michigana, Grand Beach, New Buffalo, Union Pier, Lakeside, Harbert, Sawyer, Three Oaks*)
- The Henry Ford/Dearborn
- Kalamazoo
- Muskegon County Convention and Visitors Bureau
- Native American Casinos
- Ramada Inns
- S.S. Badger
- Saginaw Valley Convention and Visitors Bureau (*Chesaning, Birch Run, Frankenmuth, Saginaw*)
- Silver Lake Sand Dunes—Hart Visitors Bureau
- Traverse City Convention and Visitors Bureau



# MEDC FY2009 ACTIVITIES REPORT

## TRAVEL MICHIGAN FY 2009 *continued*

### TRAVEL MICHIGAN WEB ACTIVITY: TOURISM PROPERTY LISTINGS AND REFERRALS FY 2009: October 1, 2008–September 30, 2009

County	Property Listings	Referrals	
		E-mail Clicks	Web Site Clicks
Alcona	63	82	25,526
Alger	174	238	83,198
Allegan	296	411	227,434
Alpena	90	107	44,905
Antrim	166	233	78,559
Arenac	65	109	31,468
Baraga	47	45	21,710
Barry	60	140	41,125
Bay	133	124	30,781
Benzie	155	211	86,337
Berrien	454	1,062	425,133
Branch	69	59	13,780
Calhoun	175	104	65,093
Cass	56	61	75,962
Charlevoix	251	307	108,688
Cheboygan	277	421	141,300
Chippewa	210	352	149,175
Clare	65	74	44,619
Clinton	44	35	36,977
Crawford	90	69	41,296
Delta	135	131	32,902
Dickinson	66	27	33,980
Eaton	76	53	54,150
Emmet	236	343	151,631
Genesee	185	103	70,594
Gladwin	36	77	5,806
Gogebic	130	89	15,955
Grand Traverse	392	687	359,630
Gratiot	36	24	20,657
Hillsdale	63	85	14,215
Houghton	197	171	31,440
Huron	189	396	79,368
Ingham	412	265	212,728
Ionia	62	94	27,989
Iosco	180	362	95,087
Iron	65	48	18,982
Isabella	97	181	65,967
Jackson	139	213	55,038
Kalamazoo	203	168	78,238
Kalkaska	52	105	11,469
Kent	519	342	336,721
Keweenaw	116	153	31,118

County	Property Listings	Referrals	
		E-mail Clicks	Web Site Clicks
Lake	78	140	37,164
Lapeer	54	42	10,756
Leelanau	272	438	125,393
Lenawee	103	115	27,820
Livingston	124	132	65,761
Luce	73	52	23,596
Mackinac	344	613	317,036
Macomb	233	227	115,684
Manistee	252	462	102,903
Marquette	199	254	60,905
Mason	192	276	168,833
Mecosta	67	85	36,169
Menominee	46	32	9,841
Midland	61	52	16,632
Missaukee	30	42	2,537
Monroe	148	293	48,669
Montcalm	66	57	31,627
Montmorency	64	63	40,196
Muskegon	268	351	264,312
Newaygo	113	146	43,717
Oakland	689	531	282,110
Oceana	141	563	174,838
Ogemaw	60	77	31,240
Ontonagon	77	90	35,807
Osceola	41	50	6,741
Oscoda	41	85	31,919
Otsego	139	147	57,457
Ottawa	383	409	355,955
Presque Isle	86	132	29,376
Roscommon	144	353	92,506
Saginaw	225	259	227,899
Saint Clair	177	202	158,776
Saint Joseph	97	112	13,101
Sanilac	129	253	30,227
Schoolcraft	88	93	31,270
Shiawassee	72	37	21,849
Tuscola	58	57	15,906
Van Buren	281	501	230,112
Washtenaw	589	261	171,526
Wayne	693	444	283,106
Wexford	103	140	51,230

**TOURISM PROPERTY LISTING:** Hotels, attractions, events, destinations, etc. are listed for free on the [www.michigan.org](http://www.michigan.org) Web site with information about them such as name, location, and contact information.

**TOURISM PROPERTY REFERRAL:** Travel Michigan refers an inquiry from [www.michigan.org](http://www.michigan.org), *Travel Ideas* magazine, or the call center to a property so they can book business.