



MICHIGAN ECONOMIC DEVELOPMENT CORPORATION

Year-End Report to the Legislature for Fiscal Year 2008

Michigan Economic Development Corporation

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Customer Assistance

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MEDC FY2008 ACTIVITIES REPORT

TECHNOLOGY DEVELOPMENT AND DIVERSIFICATION

CENTERS OF ENERGY EXCELLENCE FY 2008: October 1, 2007–September 30, 2008

Company Name	Location	Award Amount	Eligible Match	Total Investment Leveraged	Projected Direct New Jobs	Projected Total New Jobs
Sakti3	Ann Arbor	\$3,000,000	—	\$60,500,000	125	476
Mascoma Corp.	Kinross	\$20,000,000	\$27,500,000	\$342,300,000	50	500
Swedish Bigas Intl.	Flint	\$4,000,000	\$500,000	\$10,000,000	40	152
TOTAL		\$27,000,000	\$32,500,000	\$412,800,000	215	1,128

SMALL BUSINESS CAPITAL ACCESS PROGRAM FY 2008: October 1, 2007–September 30, 2008

Month	Loans Enrolled	MSF Reserve Contribution	Funds Leveraged	Leverage Factor	Projected New Jobs	Projected Jobs	Retained Cost Per Job
October	32	\$70,316	\$1,890,533	27X	52	94	\$482
November	39	\$112,673	\$2,654,771	24X	104	324	\$263
December	35	\$84,023	\$2,270,750	27X	60	129	\$445
January	32	\$71,481	\$1,934,600	27X	70	215	\$251
February	26	\$62,996	\$1,688,199	27X	31	293	\$194
March	22	\$44,220	\$1,336,522	30X	36	80	\$381
April	22	\$63,886	\$1,612,701	25X	63	231	\$217
May	16	\$41,815	\$1,202,500	29X	40	141	\$231
June	30	\$91,346	\$2,835,871	31X	63	182	\$373
July	27	\$53,230	\$1,522,167	29X	85	101	\$286
August	28	\$71,156	\$2,192,073	31X	57	184	\$295
September	26	\$72,315	\$2,211,165	31X	27	233	\$278
TOTAL	335	\$839,456	\$23,351,851	28X	688	2,207	\$290

21ST CENTURY INVESTMENT FUND FY 2008: October 1, 2007–September 30, 2008

Program	Amount Committed	Capital Called	Amount of Qualified Investments Under State Management	Value of State Investment in Qualified Business
Private Equity Program	\$20,000,000	\$3,930,338		
Mezzanine Investment Program	\$17,500,000	\$6,384,636	\$4,000,000	\$153,054
Venture Capital Program	\$31,300,000	\$4,584,780	\$19,757,118	\$2,031,767



MEDC FY2008 ACTIVITIES REPORT

VENTURE CAPITAL INVESTED FY 2008: October 1, 2007–September 30, 2008

Venture capital \$ invested in Michigan	\$197,000,000
No. of venture capital investments in Michigan	38
Venture capital \$ investments in Midwest	\$1,228,000,000
No. of venture capital investments in Midwest	250
Michigan investments as a % of Midwest	16.04%

SMARTZONES/BUSINESS ACCELERATORS FY 2008: October 1, 2007–September 30, 2008

New Company Locations	141
Projected Jobs Created	7,578
Projected Jobs Retained	1,076
Projected Private Investment	\$112,000,000
Projected Public Investment	\$30,000,000
Companies that Received Services	354



MEDC FY2008 ACTIVITIES REPORT

INTERNATIONAL DEVELOPMENT

SUCCESSFUL PROJECT DETAILS IN MICHIGAN FY 2008: October 1, 2007-September 30, 2008

Company	Opportunity/ Project	County	Projected New Investment	Projected New Employees	Parent Country
Seissenschmidt Corporation Precision Components	Manufacturing	Alcona	\$1,000,000	60	Germany
Brembo North America Homer, Incorporated	Mixed Use	Calhoun	\$47,025,000	218	Italy
Mahle Engine Components	Manufacturing	Clinton	\$18,183,000	150	Germany
Magna Donnelly Electronics	Manufacturing	Genesee	\$979,000	5	Canada
Magna Powertrain	Manufacturing	Ingham	\$6,500,000	50	Canada
GRW Technologies	Manufacturing	Kent	\$4,200,000	90	Germany
Kamax L.P.	Manufacturing	Lapeer	\$0	0	Germany
Inergy Automotive Systems	Manufacturing	Lenawee	\$8,230,000	189	French/Belgian
Wacker Chemical Corporation	Headquarters	Lenawee	\$3,500,000	50	Germany
Eberspächer North America, Incorporated	Manufacturing	Livingston	\$60,000,000	105	Germany
Inometa GmbH	Mixed Use	Livingston	\$300,000	7	Germany
MS Precision Components, LLC	Manufacturing	Livingston	\$22,794,000	106	Germany
Brose North America	Manufacturing	Macomb	\$5,776,000	517	Germany
SECO Tools Inc.	Headquarters	Macomb	\$19,000,000	25	Sweden
Bayer CropScience	Expansion	Muskegon	\$13,500,000	4	Germany
Wacker Neuson Corporation	Manufacturing	Muskegon	\$9,387,390	50	Germany
Magna Donnelly	Manufacturing	Newaygo	\$3,867,603	55	Canada
Faurecia Interior Systems Inc.(NA HQ)	Headquarters	Oakland	\$23,168,000	219	France
CENIT North America, Inc.	Office	Oakland	\$0	5	Germany
CGS GmbH	Office	Oakland	\$250,000	3	Germany



MEDC FY2008 ACTIVITIES REPORT

INTERNATIONAL DEVELOPMENT *continued*

SUCCESSFUL PROJECT DETAILS IN MICHIGAN FY 2008: October 1, 2007-September 30, 2008

Company	Opportunity/ Project	County	Projected New Investment	Projected New Employees	Parent Country
DSA Daten und Systemtechnik GmbH	Office	Oakland	\$0	0	Germany
dSPACE, Inc.	Headquarters	Oakland	\$4,000,000	25	Germany
EDAG USA, Inc.	Research & Development	Oakland	\$9,500,000	125	Germany
EDAG USA, Inc.	Manufacturing	Oakland	\$9,500,000	95	Germany
ESG Elektroniksystem- und Logistik-GmbH	Office	Oakland	\$0	2	Germany
F. Zimmermann GmbH	Office	Oakland	\$50,000	3	Germany
H. Schreiner	Office	Oakland	\$0	2	Germany
Lübke & Vogt GmbH & Co. KG	Office	Oakland	\$475,000	2	Germany
Mahle Industries, Incorporated	Engineering	Oakland	\$27,650,000	155	Germany
Precitec, Inc.	Research & Development	Oakland	\$0	15	Germany
Preh Incorporated	Mixed Use	Oakland	\$1,500,000	25	Germany
Raval A.C.S. Ltd.	Manufacturing	Oakland	\$6,903,000	65	Israel
Comau Pico	Headquarters	Oakland	\$2,000,000	0	Italy
Grupo Antolin North America Inc.	Manufacturing	Oakland	\$3,930,000	100	Italy
Hino Motors Manufacturing U.S.A.	Mixed Use	Oakland	\$2,995,000	34	Japan
Hino Motors Manufacturing U.S.A.	Engineering	Oakland	\$0	40	Japan
Sumitomo Bakelite North America	Headquarters	Oakland	\$1,170,000	40	Japan
ABB Flexible Automation, Inc.	Manufacturing	Oakland	\$8,000,000	30	Sweden
Gibbs Technologies, Limited	Research & Development	Oakland	\$13,370,802	250	United Kingdom
Krauss-Maffei Corporation	Mixed Use	Oakland	\$3,500,000	14	Germany
Magna Donnelly Corp.	Manufacturing	Ottawa	\$3,590,000	50	Canada



MEDC FY2008 ACTIVITIES REPORT

INTERNATIONAL DEVELOPMENT *continued*

SUCCESSFUL PROJECT DETAILS IN MICHIGAN: FY 2008: October 1, 2007–September 30, 2008

Company	Opportunity/ Project	County	Projected New Investment	Projected New Employees	Parent Country
Terumo Cardiovascular Systems	Headquarters	Washtenaw	\$3,570,000	65	Japan
Aernnova Engineering US, Inc.	Headquarters	Washtenaw	\$10,256,608	600	Spain
Neapco LLC	Manufacturing	Wayne	\$29,434,000	285	China
Behr-Hella Thermocontrol, Inc.	Manufacturing	Wayne	\$6,150,000	70	Germany
Doerken Corporation USA	No information	Wayne	\$0	25	Germany
Aisin World Corporation of America (AWA)	Research & Development	Wayne	\$8,629,500	82	Japan
Mando America Corporation	Engineering	Wayne	\$17,550,000	101	Korea
Pi SHURLOK	Office	Wayne	\$350,000	20	United Kingdom
Ricardo, Incorporated	Research & Development	Wayne	\$2,084,000	32	United Kingdom
Ricardo, Incorporated	Research & Development	Wayne	\$12,291,000	45	United Kingdom
TOTAL			\$436,108,903	4,305	



MEDC FY2008 ACTIVITIES REPORT

BUSINESS SERVICES/BUSINESS DEVELOPMENT

BUSINESS SERVICES PROVIDED TO MEDC CUSTOMERS (# OF OCCURRENCES)

Category	FY2008
Advanced Manufacturing	3
Advertising Lead	17
Alternative Energy	5
Business Oper. Cost Est Extrnl	54
Business Oper. Cost Est Intrnl	118
Business Operating Cost Est	158
Community Assistance	6
Company Research	60
Consultation Education Trng	6
Customer/Supplier Information	37
Defense Center	23
Economic Impact Analysis	1
Economic/Labor Market Info	3
Environmental Technical Asst	1
Export Counseling	3
Government Procurement Assist.	47
Great Lakes Technology Center	2
Homeland Security	3
Job Creation Tax Credits	18
Job Training Programs	106
Life Sciences	1
Local Dev. Agencies Coord.	11
New Markets Service	55
Ombudsman Services/CIS	30
Ombudsman Services/Child Care	1
Ombudsman Services/MDOT	18
Ombudsman Services/MIOSHA	3
Ombudsman Services/Other	83

Category	FY2008
Ombudsman Services/PSC	8
Ombudsman Services/Telecom	1
Ombudsman Services/Treasury	50
Ombudsman Services/UA	27
Ombudsman/DEQ Air	29
Ombudsman/DEQ ContaminatedSite	1
Ombudsman/DEQ Other	26
Ombudsman/DEQ Waste	4
Ombudsman/DEQ Water	5
Ombudsman/DEQ Wetlands	2
Public Financing Programs	90
Recruitment Services	4
Recycling/Waste Reduction	3
Retraining Programs	12
SBTDC Referral	28
Site Dev and Infrastructure Imp	1
Site Location Services	152
Tax Abatement Services	80
Tax Abatement Services Extrnl	54
Tax Abatement Services Intrnl	60
Tech Transfer	7
Technology Consulting Services	58
Trade/Profess. Assoc. Referral	1
Venture Capital	1
Voice of the Customer	6
Workers' Comp Cost Management	37
TOTAL	1620



MEDC FY2008 ACTIVITIES REPORT

BUSINESS SERVICES/BUSINESS DEVELOPMENT

BUSINESS DEVELOPMENT AND ATTRACTION

Leads	FY2008
National and International Companies	69
Michigan Companies	144
Site Consultants	23
TOTAL LEADS	236
Projects	
National and International Companies	41
Michigan Companies	232
Site Consultants	5
TOTAL PROJECTS	278
Visit Activities	
Michigan Retention Visits	2,329
Michigan Customer Support Visits	248
Michigan Project Visits	734
National Visits	94
International Visits	455
TOTAL VISITS	3,860



MEDC FY2008 ACTIVITIES REPORT

PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTACS) OF MICHIGAN

ANNUAL ACTIVITY REPORT: FISCAL YEAR 2008: October 1, 2007–September 30, 2008

Center	Firms Counseled/ Assisted	New Firms	Firms Trained	Value of Contracts	Value of Exports	Projected Jobs Created	Active Clients
Downriver Community Conference (Southgate)	296	59	40	\$45,720,332		915	160
Genesee Regional Chamber of Commerce (Flint)	336	65	158	\$21,889,854	\$63,000	517	201
Technical Assistance Center of South Central Michigan (Jackson)	202	95	151	\$19,591,727		416	189
Northeast Michigan Consortium (Onaway)	249	48	111	\$23,716,259	\$3,800	475	134
Northwest Michigan Council of Governments (Traverse City)	219	51	43	\$79,474,864		1,588	118
Saginaw Future, Inc. (Saginaw)	656	111	90	\$32,462,259		0	154
PTAC of Schoolcraft College (Livonia)	615	368	608	\$99,120,324		1,982	298
Southwest Michigan Technical Assistance Center (Kalamazoo)	520	101	207	\$37,125,773		742	230
Macomb Regional PTAC (Warren)	778	253	462	\$303,727,736		6,074	480
Wayne State University PTAC (Detroit)	219	68	116	\$23,817,573		469	287
Muskegon Area First (Muskegon)	298	76	77	\$74,004,024	\$136,600	1,733	221
Grand Rapids Procurement Office*	29	24	2	\$0		0	42
TOTAL	4,417	1,319	2,065	\$760,650,725	\$203,400	14,911	2,514

* The contract with the Grand Rapids Procurement Office was effective July 2008, so the numbers reported reflect on three months of activity.



MEDC FY2008 ACTIVITIES REPORT

PTACS OF MICHIGAN *continued*

PTACS OF MICHIGAN FY 2008: October 1, 2007–September 30, 2008

Grantee	Award
Downriver Community Conference	\$84,000
Genesee Regional Chamber of Commerce	\$86,000
South Central Michigan Technical Assistance Center	\$94,000
Northeast Michigan Consortium	\$84,000
Northwest Michigan Council of Governments	\$118,000
Saginaw Future, Inc.	\$84,000
PTAC of Schoolcraft College	\$126,000
Southwest Michigan Technical Assistance Center	\$86,000
Macomb Regional PTAC	\$144,000
Wayne State University PTAC	\$70,000
Muskegon Area First	\$40,000
TOTAL	\$1,016,000

PTACS–DEPOT TOTALS FY 2008: October 1, 2007–September 30, 2008

	No. of Contracts	Dollar Value
First Quarter	441	\$23,981,100
Second Quarter	477	\$28,256,802
Third Quarter	750	\$22,842,125
Fourth Quarter	691	\$72,751,172
TOTAL	2,359	\$147,831,199



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN STRATEGIC FUND (MSF)

EXPENDITURES* FISCAL YEAR 2008: October 1, 2007 - September 30, 2008

Programs	State Fte	State Expenditures	Corporate Expenditures	Total Expenditures
Business Development and Attraction <i>(includes International Business Development)</i>	42.0	\$6,041,799	\$1,417,259	\$7,459,058
Business Development Support <i>(includes CDBG, EDJT and 21st Century Jobs Fund administration)</i>	20.0	\$7,476,141	\$799,644	\$8,275,785
New Markets	5.0	\$1,140,814	\$26,532	\$1,167,346
Defense Contract Coordination Center	1.0	\$2,080,224	\$—	\$2,080,224
Marketing and Communications <i>(includes Travel Michigan, 21st Century Jobs Fund and promotion programs)</i>	24.5	\$32,726,627	\$9,189,200	\$41,915,827
Other <i>(administration, legal, IT, executive office, etc.)</i>	34.0	\$4,573,828	\$3,810,805	\$8,384,632
Sub-total Programs	126.5	\$54,039,431	\$15,243,439	\$69,282,871
Grants and Other Programs				
21st Century Jobs Investment Program <i>(includes loans and investments)</i>		\$71,482,512	\$—	\$71,482,512
Michigan Core Communities Fund		\$1,666,174	\$—	\$1,666,174
Community Development Block Grant (CDBG)		\$43,732,518	\$—	\$43,732,518
Economic Development Job Training		\$6,095,165	\$—	\$6,095,165
Emerging Technology Fund		\$—	\$634,055	\$634,055
Michigan Manufacturing Technology Center **		\$—	\$1,500,000	\$1,500,000
Small Business & Technology Development Center		\$500,000	\$30,625	\$530,625
Technology Tri-Corridor Program		\$—	\$280,842	\$280,842
Miscellaneous		\$—	\$370,247	\$370,247
Sub-total Grants		\$123,476,369	\$2,815,770	\$126,292,139
TOTAL PROGRAMS AND GRANTS		\$177,515,801	\$18,059,209	\$195,575,010
* Cash and accrued expenditures made during fiscal year 2008 including payments against prior year encumbrances and work projects.				
** Grants made to leverage federal grants				



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN STRATEGIC FUND (MSF)

TAX-EXEMPT BONDS FISCAL YEAR 2008: October 1, 2007 – September 30, 2008

Company	City	County	Jobs Created	Amount	Type
TKP Holdings, LLC/Coastal Container	Holland	Allegan	10–80	\$5,290,000	Mfg
Dowding Machining LLC and Dowding Real Estate, LLC	Eaton Rapids	Eaton	50–150	\$9,000,000	Mfg
Extruded Aluminum Corporation, Aluma Leasing Corporation and Belding Machinery and Equipment Leasing Corporation	Otisco Township	Ionia	40	\$10,000,000	Mfg
Full Spectrum Solutions, Inc./ South Fifty Development, LLC	Jackson	Jackson	20	\$2,600,000	Mfg
Southwest Ventures, LLC, First/ Baker 1031, LLC, G&T Industries, Inc	Byron Township	Kent	10	\$3,640,000	Mfg
P-S Business Acquisition, Inc. and P&D Real Estate, LLC	Sparta	Kent	6	\$6,000,000	Mfg
Almond Products, Inc/Pioneer Investment Co, LLC/Pioneer Real Estate LLC	Byron Township	Kent	42	\$9,500,000	Mfg
PK&J Development Co., LLC/Jeup, Inc	Kentwood	Kent	22	\$2,450,000	Mfg
El Matador Enterprises Inc/El Matador Acquisition Co., LLC	Grand Rapids/ Ferndale	Kent/ Oakland	20	\$7,205,000	Mfg
Lapeer Industries, Inc, Brentwood Advisory Group, LLC, S&S Holdings LLC, S & S Holdings Two, LLC	Lapeer	Lapeer	0	\$10,000,000	Mfg
Energy Steel & Supply Company Project/ ESSC Investments, LLC	Lapeer	Lapeer	25	\$3,861,000	Mfg
TransNav Technologies, Inc. and NGLP- Cricklewood, LLC	New Baltimore	Macomb	40	\$7,000,000	Mfg
Ultraform Industries, Inc. and Executive Decisions LLC	Village of Romeo	Macomb	10	\$3,875,000	Mfg
Gentz Aerospace Production, LLC Project	Warren	Macomb	20	\$3,000,000	Mfg
Raval USA Inc.	Rochester Hills	Oakland	19	\$5,300,000	Mfg
Fresh Solution Farms LLC Project	Mottville Township	St. Joseph	46	\$10,000,000	Mfg
USF Westland, LLC/US Farathane Corporation	Westland	Wayne	53	\$3,512,949	Mfg
Printing Systems Inc/12005 Beech Daly LLC	Taylor	Wayne	15	\$2,415,000	Mfg
TOTAL				\$104,648,949	



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN STRATEGIC FUND (MSF) *continued*

MISCELLANEOUS BONDS Issued October 1, 2007 - September 30, 2008

Company	City	County	Projected New Jobs	Amount	Type
L'Anse Warden Electric Company	Village of L'Anse/ Village of Ontonagon	Baraga/ Ontonagon	33	\$19,215,000	Solid Waste
Consumer's Energy Company	Charter Township of Hampton/ Township of Port Sheldon	Bay/Ottawa	0	\$27,900,000	Ref/Solid Waste
Consumer's Energy Company	Charter Township of Hampton/ Township of Port Sheldon	Bay/Ottawa	0	\$67,700,000	Ref/Solid Waste
Goodwill Industries of Northern MI	Township of Garfield/ Traverse City/Gaylord	Grand Traverse/ Otsego	0	\$2,650,000	501(c)(3)/New
MI House of Representatives Facilities	Lansing	Ingham	0	\$78,650,000	Tax-Exempt
MI House of Representatives Facilities	Lansing	Ingham	0	\$1,130,000	Taxable
Diocese of Grand Rapids Educational and Cathedral Square Project	Grand Rapids and Charter Township of Grand Rapids	Kent	0	\$23,360,000	501(c)(3)/New
Southwest Ventures, LLC, First/Baker 1031, LLC, G&T Industries, Inc	Byron Township	Kent	0	\$2,360,000	Taxable
Van Andel Research Institute	Grand Rapids	Kent	650	\$110,000,000	501(c)(3)/New
Van Andel Research Institute	Grand Rapids	Kent	0	\$110,000,000	501(c)(3)/Refunding
Goodwill Industries of Greater Grand Rapids, Inc	Kentwood/Plainfield Charter Township/ Wyoming/Grandville/ Grand Rapids/ Mt. Pleasant	Kent/Isabella	31	\$4,525,000	501(c)(3)/New
Goodwill Industries of Greater Grand Rapids, Inc	Kentwood/Plainfield Charter Township/ Wyoming/Grandville/ Grand Rapids/ Mt. Pleasant	Kent/Isabella	0	\$3,225,000	501(c)(3)/Refunding



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN STRATEGIC FUND (MSF) *continued*

MISCELLANEOUS BONDS Issued October 1, 2007 - September 30, 2008 *continued*

Company	City	County	Projected New Jobs	Amount	Type
The Corners: Campus for Caring Communities Project	West Bloomfield	Oakland	12	\$3,950,000	501(c)(3)/New
Wolverine Human Services	Vassar	Tuscola	56	\$4,000,000	501(c)(3)/New
NSF International	Charter Township of Ann Arbor	Washtenaw	0	\$10,000,000	501(c)(3)/ Reimbursement
Washtenaw Christian Academy	Charter Township of Pittsfield	Washtenaw	0	\$863,000	501(c)(3)/New
Washtenaw Christian Academy	Charter Township of Pittsfield	Washtenaw	0	\$3,370,000	501(c)(3)/ Refunding
Evangelical Homes of Michigan	Saline/Sterling Heights	Washtenaw/ Macomb	60	\$14,077,026	501(c)(3)/New
Evangelical Homes of Michigan	Saline/Sterling Heights	Washtenaw/ Macomb	0	\$722,974	501(c)(3)/ Refunding
Air Products and Chemicals, Inc	Detroit	Wayne	9	\$95,000,000	Solid Waste
Detroit Edison	Detroit	Wayne	0	\$68,500,000	Ref/Solid Waste
Grand Rapids Christian School Association	Detroit	Wayne	2	\$6,241,000	501(c)(3)/New
Grand Rapids Christian School Association	Detroit	Wayne	0	\$8,184,000	501(c)(3)/ Refunding
The Detroit Edison Company	Detroit	Wayne	0	\$119,175,000	Ref/Solid Waste
The Detroit Edison Company	Detroit	Wayne	0	\$32,375,000	Ref/Solid Waste
TOTAL				\$817,173,000	



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN STRATEGIC FUND (MSF) *continued*

COMMUNITY DEVELOPMENT BLOCK GRANTS (CBDG) Grants Awarded October 1, 2007 - September 30, 2008

Pass-Thru Grantee	County	Project Description	Grant Amount
Benzie County	Benzie	Crystal Mountain Infrastructure Project	\$250,000
Cheboygan City	Cheboygan	Wastewater Treatment Facility Planning Grant	\$7,500
St Johns City	Clinton	MAHLE Engine Components USA, Inc. Infrastructure Project	\$462,600
Eaton Rapids City	Eaton	Von Weise, Inc. Machinery & Equipment Project	\$800,000
Beaverton City	Gladwin	Loose Plastics Infrastructure Project	\$150,000
Houghton City	Houghton	Michigan Tech Enterprise Corporation New Technology Development Center Project	\$500,000
Huron County	Huron	Anerobic Digester Planning Grant	\$50,000
Pigeon Village	Huron	Huron Casting, Blue Diamond Casting Infrastructure Project	\$1,108,100
Ingham County	Ingham	Jackson National Life Infrastructure Project	\$250,000
Oscoda Charter Twp	Iosco	Kalitta Air Infrastructure Project	\$1,500,000
Oscoda Charter Twp	Iosco	Phoenix Composites Solutions Building Rehabilitation Project	\$1,000,000
Hermitate Township	Iron	Pine River Hardwood, LLC Infrastructure Project	\$600,000
Morenci City	Lenawee	Palm Plastics, Ltd. Infrastructure Project	\$2,900,000
Manistee County	Manistee	Mas Tec Manufacturing Equipment Project	\$400,000
Ludington City	Mason	Ludington Avenue Planning Grant	\$7,500
Montmorency County	Montmorency	Biomass to Energy Feasibility Study	\$25,000
Newaygo City	Newaygo	Newaygo Riverbank LLC Infrastructure Project	\$600,000
Hart City	Oceana	The Starting Block Inc. Incubator Project	\$250,000
Reed City	Osceola	Yoplait-General Mills Infrastructure Project	\$500,000
Bagley Township	Otsego	Glawe Corporation Project	\$2,500,000
Holland Charter Twp	Ottawa	J. B. Laboratories Expansion Project (<i>grant increase</i>)	\$50,712
Holland Charter Twp	Ottawa	Boars Head Provisions Company Infrastructure Project (<i>grant Increase</i>)	\$500,000
Coopersville City	Ottawa	Saturn Electronics & Engineering, Inc. Machinery and Equipment Project	\$500,000
Holland Charter Twp	Ottawa	Request Foods, Inc. Wastewater Pre-treatment Facility Project	\$1,800,000
Kochville Township	Saginaw	Glastender, Inc. Infrastructure Project	\$400,000
Saginaw County	Saginaw	Photovoltaic Industry Planning Grant	\$50,000
White Pigeon Village	St. Joseph	O'Connor Cabinets and Carpentry Infrastructure Project	\$126,000
Total			\$17,287,412



MEDC FY2008 ACTIVITIES REPORT

ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS

FISCAL YEAR 2008: October 1, 2007–September 30, 2008

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Award Amount
Delta College	Fullerton Tool Co.	Saginaw	Saginaw	120	5	\$24,000
Delta College	Means Industries	Saginaw	Saginaw	20	0	\$20,000
Delta College	Orchid Unique Orthopedic Solutions	Bridgeport	Saginaw	70	10	\$55,000
Delta College	Pilot Regional Grant*		Saginaw		0	\$200,000
Delta College	The Apothecary Shoppe	Midland	Midland	80	80	\$40,000
Grand Rapids Community College	Detail Technologies	Wyoming	Kent	20	4	\$30,000
Grand Rapids Community College	Genzink Steel	Holland	Ottawa	300	60	\$150,000
Grand Rapids Community College	JEDCO, Inc.	Grand Rapids	Kent	100	10	\$50,000
Grand Rapids Community College	Johnson Technology	Muskegon	Muskegon	380	13	\$121,600
Grand Rapids Community College	Leprino Foods	Allendale	Ottawa	38	38	\$19,000
Grand Rapids Community College	Pilot Regional Grant*		Kent		0	\$200,000
Grand Rapids Community College	priceline.com	Wyoming	Kent	80	80	\$200,000
Grand Rapids Community College	Unique Model, Inc.	Grand Rapids	Kent	20	0	\$20,000
Henry Ford Community College	Ford Motor Company	Dearborn	Wayne	300	85	\$350,000
International Business Systems (IBM)	International Business Systems (IBM)	Southfield	Oakland	100	100	\$500,000
Kellogg Community College	Duncan Aviation*	Battle Creek	Calhoun	525	221	\$29,862
Kellogg Community College	Pilot Regional Grant*		Calhoun		0	\$100,000
Kellogg Community College	Post Cereal	Battle Creek	Calhoun	90	51	\$30,000
Lansing Community College	Demmer Corporation	Lansing	Ingham	708	175	\$337,357



MEDC FY2008 ACTIVITIES REPORT

ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS *continued*

FY 2008

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Award Amount
Lansing Community College	MPT Lansing	Lansing	Ingham	70	58	\$32,482
Lansing Community College	Pilot Regional Grant*		Ingham		0	\$200,000
Livingston County Michigan Works!	MS Industries	Fowlerville	Livingston	100	80	\$50,000
Michigan Manufacturing Technology Center	Cross Hueller, LLC DBA MAG Powertrain North America	Port Huron	St. Clair	150	0	\$49,500
Michigan Manufacturing Technology Center	Livonia Tool and Laser	Litchfield	Hillsdale	23	14	\$38,192
Montcalm Community College	Northland-Marvel	Greenville	Montcalm	200	100	\$42,500
Northern Michigan University	Pilot Regional Grant*		Marquette		0	\$200,000
Northwest Ottawa Chamber Foundation	Casting Technologies Company	Fruitport	Muskegon	200	0	\$78,980
Northwest Ottawa Chamber Foundation	Gentex Corporation	Zeeland	Ottawa	300	60	\$242,770
Northwest Ottawa Chamber Foundation	GHSP	Grand Haven	Ottawa	500	50	\$170,500
Northwest Ottawa Chamber Foundation	Oleco, Inc. DBA Global Technologies	Spring Lake	Ottawa	83	8	\$25,000
Northwestern Michigan College	AAR Mobility Systems	Cadillac	Wexford	250	100	\$125,000
Northwestern Michigan College	Bohning Company	Lake City	Missaukee	40	5	\$20,000
Northwestern Michigan College	Cadillac Casting, Inc.	Cadillac	Wexford	248	0	\$130,000
Northwestern Michigan College	Hayes Manufacturing, Inc.	Fife Lake	Grand Traverse	32	1	\$16,000
Northwestern Michigan College	Pilot Regional Grant*		Grand Traverse		0	\$200,000
Oakland Community College	ABB Inc.	Auburn Hills	Oakland	280	30	\$168,000



MEDC FY2008 ACTIVITIES REPORT

ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS *continued*

FY 2008

Grantee Name	Employer Name	City	County	Total Trainees	New Hires	Award Amount
Oakland Community College	General Motors Powertrain	Pontiac	Oakland	300	0	\$500,000
Oakland Community College	Champion Home Builders	Auburn Hills	Oakland	120	12	\$144,000
South Central Michigan Works!	Eaton Aeroquip, Inc.	Jackson	Jackson	385	20	\$192,993
Upjohn Institute/ Michigan Works!	Stryker - Instruments Division & Medical Divisions	Kalamazoo	Kalamazoo	710	0	\$355,000
Upjohn Institute/ Michigan Works!	Welch Foods, Inc.	Lawton	Van Buren	300	0	\$60,000
Upjohn Institute/ Michigan Works!	Check Motors Corporation	Kalamazoo	Kalamazoo	26	0	\$22,000
Wayne County Community College District	Marimba Auto	Belleville	Wayne	35	5	\$150,000
TOTALS				7,303	1,475	\$5,689,736

*NOTE: * Pilot Regional Grants were awarded for job training to companies in a geographic region; companies will be identified and added on an ongoing basis*



MEDC FY2008 ACTIVITIES REPORT

ECONOMIC DEVELOPMENT JOB TRAINING (EDJT) GRANTS *continued*

MICHIGAN AEROSPACE MANUFACTURERS ASSOCIATION GRANTS FISCAL YEAR 2008: October 1, 2007-September 30, 2008

Grantee Name	City	County	Award Amount
Century, Inc.	Traverse City	Grand Traverse	\$10,000
Commercial Tool & Die, Inc.	Comstock Park	Kent	\$10,000
Fisher Corporation	Troy	Oakland	\$10,000
Future Products Tool Corporation	Clawson	Oakland	\$10,000
Hi-Tech Mold & Engineering	Rochester Hills	Oakland	\$10,000
Hi-Vol Products, LLC	Livonia	Wayne	\$10,000
HydroDynamic Technologies, Inc.	Pontiac	Oakland	\$10,000
Imperial Metal Products	Grand Rapids	Kent	\$10,000
Lansing Tool & Engineering, Inc.	Lansing	Ingham	\$10,000
Lasers Unlimited, Inc.	Kentwood	Kent	\$10,000
MNP Corporation	Utica	Macomb	\$10,000
New Dimension Laser	Fraser	Macomb	\$10,000
Precision Gage Aerospace, LLC	Hillsdale	Hillsdale	\$10,000
Progressive Stamping Company	Royal Oak	Oakland	\$10,000
Radian Precision	Madison Heights	Oakland	\$10,000
Topcraft Metal Products, Inc.	Hudsonville	Ottawa	\$10,000
Wolverine Tool & Engineering	Belmont	Kent	\$10,000
TOTAL			\$170,000

NOTE: The grants were for aerospace certification. Neither number of employees nor employer match were required.



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA)

TAX CREDIT APPROVALS FISCAL YEAR 2008: October 1, 2007 - September 30, 2008
(not including Brownfields)

Company	Project City	Project County	Projected Jobs	Projected Indirect Jobs	Projected Capital Investment	Estimated Credit Amount
Perrigo Company	Allegan	Allegan	400	639	\$10,500,000	\$8,438,000
Vantage Plastics	Standish	Arenac	75	61	\$2,700,000	\$388,000
TransIT Solutions, LLC (HT)	Bay City	Bay	105	142	\$3,000,000	\$1,159,347
Camshaft Machine Company, LLC	Coldwater	Branch	180	247	\$1,562,000	\$1,462,000
Paragon Metals (Rural)	Quincy	Branch	130	105	\$7,000,000	\$1,022,000
Brembo North America Homer, Inc. (Standard/Retention)	Albion/Novi	Calhoun/Oakland	111/127	724	\$47,025,000	\$3,597,000
Ameriwood Industries, Inc.	Dowagiac	Cass	100	82	\$3,455,000	\$809,000
MAHLE Engine Components USA, Inc. (Rural)	St. Johns	Clinton	150	384	\$18,200,000	\$2,685,000
Von Weise, Inc.	Eaton Rapids	Eaton	159	205	\$3,300,000	\$1,145,000
Azentek, LLC	Grand Blanc	Genesee	78	120	\$3,000,000	\$1,841,000
Accident Fund Insurance Company of America	Lansing	Ingham	500	304	\$182,000,000	\$11,390,000
Unified Brands, Inc.	Broomfield Twp.	Isabella	158	169	\$6,750,000	\$1,329,000
Production Engineering, Inc. (Standard/Retention)	Jackson	Jackson	122/112	202	\$11,000,000	\$4,187,000
Kaiser Aluminum Fabricated Products, LLC	Comstock Twp.	Kalamazoo	300	417	\$84,683,000	\$3,737,000
MPI Research, Inc. (HT)	Kalamazoo	Kalamazoo	3,300	3,300	\$330,000,000	\$111,175,000
Graphic Packaging International, Inc.	Kalamazoo	Kalamazoo	160	217	\$27,000,000	\$3,640,000
Attwood Corporation	Lowell	Kent	50	37	\$1,865,000	\$452,000
priceline.com, Incorporated	Wyoming	Kent	424	186	\$7,681,000	\$4,599,000
Inergy Automotive Systems, LLC	Adrian	Lenawee	189	238	\$8,200,000	\$1,316,000
Venchurs, Inc.	Adrian	Lenawee	106	46	\$21,000,000	\$1,136,000



MEDC FY2008 ACTIVITIES REPORT

MEGA *continued*

TAX CREDIT APPROVALS FY 2008 (not including Brownfields)

Company	Project City	Project County	Projected Jobs	Projected Indirect Jobs	Projected Capital Investment	Estimated Credit Amount
MS Automotive, LLC	Fowlerville	Livingston	106	138	\$21,800,000	\$883,000
BAE Systems Land and Armaments LP (HT)	Sterling Heights	Macomb	460	559	\$58,400,000	\$28,081,000
General Dynamics Land Systems, Inc.	Sterling Heights/ Shelby Twp.	Macomb	500	649	\$10,504,000	\$19,781,000
Brose Jefferson	Warren	Macomb	517	1,317	\$23,000,000	\$8,626,000
Evergreen Solar, Inc. (HT)	Midland	Midland	101	495	\$55,000,000	\$2,256,000
Gibbs Technologies, Inc. (HT)	Auburn Hills	Oakland	250	271	\$13,400,000	\$7,263,000
Kolbenschmidt Pierburg AG	Auburn Hills	Oakland	153	200	\$11,000,000	\$3,426,000
Technology Associates, Inc. DBA Ranal, Inc. (HT)	Auburn Hills	Oakland	84	83	\$2,500,000	\$1,308,000
International Bancard Corporation	Clawson	Oakland	150	175	\$2,190,000	\$1,421,000
Dearborn Group, Inc.	Farmington Hills	Oakland	61	84	\$1,170,000	\$494,000
MAHLE Industries Incorporated (HT)	Farmington Hills	Oakland	155	169	\$27,650,000	\$2,975,000
Harman Becker Automotive Systems, Inc.	Novi	Oakland	135	140	\$10,000,000	\$2,975,000
Azure Dynamics Corp.	Oak Park	Oakland	125	126	\$2,300,000	\$1,773,000
Raval USA, Inc. (HT)	Rochester Hills	Oakland	65	169	\$7,000,000	\$1,126,000
Rayconnect, Inc. (Retention)	Rochester Hills	Oakland	46/148	212	\$19,600,000	\$2,536,000
Credit Acceptance Corp.	Southfield	Oakland	506	602	\$3,800,000	\$4,615,000
North American Bancard, Inc.	Troy	Oakland	1,500	399	\$25,043,000	\$21,573,000
EcoMotors International, Inc. (HT)	Troy	Oakland	156	183	\$7,000,000	\$6,253,000
Echo Global Logistics, Inc.	Troy	Oakland	950	827	\$4,250,000	\$15,541,000



MEDC FY2008 ACTIVITIES REPORT

MEGA *continued*

TAX CREDIT APPROVALS FY 2008 (not including Brownfields)

Company	Project City	Project County	Projected Jobs	Projected Indirect Jobs	Projected Capital Investment	Estimated Credit Amount
Robert Schechter & Associates, Inc. (My Insurance Expert)	Troy	Oakland	337	284	\$1,800,000	\$3,453,000
Kelly Services, Inc.	Troy	Oakland	572	243	\$7,800,000	\$5,535,556
NxtGen Emission Controls USA, Inc. (HT)	Wixom	Oakland	47	59	\$1,200,000	\$909,000
Behr-Hella Thermocontrol, Inc. (HT)	Wixom	Oakland	70	89	\$7,900,000	\$825,000
Testek, Inc. (HT)	Wixom	Oakland	27	133	\$5,275,000	\$549,000
Boar's Head Provisions Company, LLC	Holland Twp.	Ottawa	208	239	\$24,000,000	\$1,886,000
Request Foods, Inc.	Holland Twp.	Ottawa	202	235	\$26,100,000	\$3,130,000
LeanLogistics, Inc.	Zeeland	Ottawa	581	560	\$13,933,000	\$14,699,000
Unique Instruments, Inc. (d/b/a Orchid Unique) (HT)	Bridgeport Twp.	Saginaw	60	82	\$5,549,000	\$879,703
International Automotive Components N.A., Inc. (Standard/Retention)	Multi-Site	St. Clair and Macomb	2,001/ 2,409	5,113	\$5,900,000	\$27,269,000
ProQuest, LLC (HT)	Ann Arbor	Washtenaw	303	506	\$21,392,000	\$10,132,000
Arbor Networks, Inc. (HT)	Ann Arbor	Washtenaw	56	83	\$14,000,000	\$1,539,000
MyBuys, Inc. (HT)	Ann Arbor	Washtenaw	250	356	\$5,431,360	\$3,928,000
Sakti3 (HT)	Ann Arbor	Washtenaw	100	118	\$476,000	\$2,900,000
A2 Media Corp. d/b/a ICON Creative Technologies Group (HT)	Ann Arbor	Washtenaw	63	65	\$2,700,000	\$1,550,000
ForeSee Results, Inc. (HT)	Ann Arbor	Washtenaw	275	363	\$6,625,000	\$3,712,000
Aernnova Engineering US, Inc. (HT)	Pittsfield Twp.	Washtenaw	600	606	\$10,000,000	\$21,693,000
Accuri Cytometers, Inc. (HT)	Scio Twp.	Washtenaw	88	127	\$2,000,000	\$1,490,000
Terumo Cardiovascular Systems Corp (HT)	Scio Twp.	Washtenaw	65	92	\$3,570,000	\$1,008,153



MEDC FY2008 ACTIVITIES REPORT

MEGA *continued*

TAX CREDIT APPROVALS FY 2008 (not including Brownfields)

Company	Project City	Project County	Projected Jobs	Projected Indirect Jobs	Projected Capital Investment	Estimated Credit Amount
Marimba Auto, LLC	Canton	Wayne	72	98	\$16,000,000	\$851,000
SYSCO Food Services of Detroit, LLC	Canton Twp.	Wayne	130	69	\$18,000,000	\$2,239,000
Chrysler, LLC (Standard and Retention)	Detroit	Wayne	400/2,480	1,019	\$366,000,000	\$6,037,000
ArvinMeritor OE, LLC	Detroit	Wayne	119	285	\$15,900,000	\$1,237,867
Steel Tool & Engineering Co. (HT)	Gibraltar	Wayne	50	62	\$3,600,000	\$619,000
Michigan Institute of Aeronautics, Inc. (HT)	Huron Twp.	Wayne	103	42	\$4,600,000	\$978,800
NEAPCO Driveline LLC	Van Buren Twp.	Wayne	285	722	\$29,400,000	\$4,505,000
Ricardo, Inc. (HT)	Van Buren Twp.	Wayne	32	16	\$2,084,000	\$991,000
Ricardo, Inc. (HT)	Van Buren Twp.	Wayne	45	61	\$12,300,000	\$2,818,000
TOTAL			18,157 (5,262 retained)	26,350	\$1,719,063,360	\$425,776,070

Some of the jobs figures reported above reflect the number of jobs a business anticipates creating through an application process, over several years, as a result of the incentives awarded. For MEGA awards, credits are based and regulated by the actual jobs created or retained on a yearly basis.



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA)

BROWNFIELD REDEVELOPMENT MBT/SBT PROJECTS FISCAL YEAR 2008: October 1, 2007 - September 30, 2008

Company or Community	City	County	Amount
Green Leedership, LLC	Bay City	Bay	\$282,782
Kellogg Company	Battle Creek	Calhoun	\$400,000
Central Michigan Developers, LLC	Mt. Pleasant	Clare	\$850,000
The Delta Building	Escanaba	Delta	\$385,200
Kingston Place Limited Dividend Housing Association LLC	Eaton Rapids	Eaton	\$80,000
Skyline Development Group, LLC	Eaton Rapids	Eaton	\$457,423
607 East Second Avenue, LLC	Flint	Genesee	\$5,826,463
General Motors	Flint	Genesee	\$10,000,000
3215 S. Penn, LLC	Lansing	Ingham	\$172,052
Annabelle's & Associates, Inc.	Lansing	Ingham	\$226,625
Brownfield Development Specialist, LLC	Lansing	Ingham	\$28,750
City Center Two #2	East Lansing	Ingham	\$2,000,000
City Center Two #3	East Lansing	Ingham	\$549,120
City Center Two Project, LLC	East Lansing	Ingham	\$10,000,000
Frandonson Properties, LP	Lansing	Ingham	\$225,000
NuUnion Credit Union	Lansing	Ingham	\$324,027
Old Town Medical Building, LLC	Lansing	Ingham	\$383,145
Phoenix Development Partners, LLC	Lansing	Ingham	\$10,000,000
Sycamore Street Partners, LLC	Lansing	Ingham	\$1,803,856
NextGen Energy Brooklyn LLC	Brooklyn	Jackson	\$445,125
Fabri-Kal Corporation	Kalamazoo	Kalamazoo	\$3,531,700
201 Monroe Avenue, LLC	Grand Rapids	Kent	\$2,000,000
38 Commerce, LLC	Grand Rapids	Kent	\$1,785,297
38 Commerce, LLC (54 Commerce Project)	Grand Rapids	Kent	\$650,764
Alticor, Inc.	Ada Twp.	Kent	\$967,300
Bicycle Factory, LLC	Grand Rapids	Kent	\$200,000
Hotel Holdings Monroe, LLC	Grand Rapids	Kent	\$3,459,000
SCOTTG, LLC	Wyoming	Kent	\$96,000
SSGRCC, LLC	Grand Rapids	Kent	\$3,220,745
Stratus Properties, LLC	Grand Rapids	Kent	\$366,500
Third Coast Development Partners, LLC	Grand Rapids	Kent	\$200,000
Two West Fulton, LLC	Grand Rapids	Kent	\$6,440,000
101 South Division Lofts, LDHA, LP	Grand Rapids	Kent	\$1,120,000
West Bay Partners, LLC	Elmwood Twp.	Leelanau	\$450,000
JoeAnn Steele	Adrian	Lenawee	\$23,800
Eberspaecher North America, Inc.	Brighton	Livingston	\$7,477,260



MEDC FY2008 ACTIVITIES REPORT

MEGA *continued*

BROWNFIELD REDEVELOPMENT MBT/SBT PROJECTS FY 2008

Company or Community	City	County	Amount
Casadei Structural Steel, Inc.	Sterling Heights	Macomb	\$250,000
Dow Chemical Company	Midland	Midland	\$10,000,000
Betten Chevrolet, Inc.	Muskegon	Muskegon	\$1,220,400
Heritage Square Development, LLC	Muskegon	Muskegon	\$899,048
Parkland Muskegon LLC	Muskegon	Muskegon	\$1,640,000
4000 West Eleven Mile Road	Berkley	Oakland	\$61,000
Bravata Holdings V, LLC	Ferndale	Oakland	\$333,833
Comau, Inc.	Southfield	Oakland	\$144,224
IBK, LLC (4080 West Eleven Mile Road)	Berkley	Oakland	\$65,563
Purple House Productions, LLC	Holland	Ottawa	\$65,004
Scrap Yard Lofts, LLC	Holland	Ottawa	\$540,000
Argonaut Campus Developer, LLC	Detroit	Wayne	\$10,000,000
Cass Plaza Apartments LDHA, LP	Detroit	Wayne	\$506,340
Charlotte Apartments LDHA, LP	Detroit	Wayne	\$859,740
Dearborn Village Partners	Dearborn	Wayne	\$9,150,000
Detroit Life Building, LLC	Detroit	Wayne	\$750,000
FRBD, LLC	Detroit	Wayne	\$1,383,058
Gardenview Homes I, II, III LDHA LLC	Detroit	Wayne	\$3,927,231
Grand River & Six Mile LLC	Detroit	Wayne	\$350,000
JNCC, LLC	Redford Twp	Wayne	\$4,607,681
Manhattan Apartments LDHA, LP	Detroit	Wayne	\$442,635
Marathon Petroleum Company, LLC	Detroit	Wayne	\$10,000,000
Metro Livernois, LLC	Detroit	Wayne	\$980,000
Nailah Commons, LLC	Detroit	Wayne	\$576,800
Piquette Square LDHA, LP	Detroit	Wayne	\$1,779,812
Post It Stables, Inc.	Huron Twp.	Wayne	\$5,300,000
REDICO Holdings, LLC	Dearborn	Wayne	\$9,600,000
Southwest Housing Solutions and Southwest Housing Partners III LDHA, LP	Detroit	Wayne	\$753,509
Square Knot, LLC	Detroit	Wayne	\$200,000
The Elevator RDR, LLC	Detroit	Wayne	\$440,266
Tireman Associates II, LLC	Detroit	Wayne	\$113,860
Urban Development Company, LLC	Detroit	Wayne	\$1,588,000
UrbCamCom/WSU I, LLC	Detroit	Wayne	\$2,000,000
Woodward Place, LLC	Detroit	Wayne	\$527,000
Woodward SA Ventures, LLC	Detroit	Wayne	\$2,233,501
TOTAL			\$159,716,439

Note: Credits approved between October 1 and December 31, 2007, were awarded under the Single Business Tax (SBT) Act. Credits approved between January 1 and September 30, 2008, were awarded under the Michigan Business Tax (MBT) Act, the successor to the SBT Act.



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN ECONOMIC GROWTH AUTHORITY (MEGA)

BROWNFIELD TAX INCREMENT FINANCING PROJECTS FISCAL YEAR 2008: October 1, 2007–September 30, 2008

Community	Name of Project	City	County	Amount
City of Hastings	Broadway and State Street Intersection Redevelopment	Hastings	Barry	\$221,125
City of Bay City	Carbone of America/Harrison Street Project	Bay City	Bay	\$3,048,639
City of Battle Creek	W.K. Kellogg Institute for Cereal Research Facility Expansion	Battle Creek	Calhoun	\$1,294,643
City of Lansing	Ottawa Block Development	Lansing	Ingham	\$1,126,036
City of Lansing	Accident Fund Project (Phoenix Development Partners, LLC)	Lansing	Ingham	\$33,300,889
City of East Lansing	City Center II	East Lansing	Ingham	\$57,835,839
City of Lansing	Cedar Street School Project	Lansing	Ingham	\$428,322
City of Lansing	South Lansing Development—NuUnion	Lansing	Ingham	\$392,922
City of Grand Rapids	Stratus Properties, LLC	Grand Rapids	Kent	\$333,750
City of Grand Rapids	Third Coast Development Partners, LLC	Grand Rapids	Kent	\$207,277
City of Wyoming	Walker Orchard Land Partners, LLC	Wyoming	Kent	\$39,241,273
Leelanau County	Former Leelanau County Complex Redevelopment	Leland Twp.	Leelanau	\$350,750
City of Manistee	American Materials, LLC	Manistee	Manistee	\$522,925
City of Muskegon	Betten Project	Muskegon	Muskegon	\$1,304,620
City of Southfield	Comau Southfield Redevelopment	Southfield	Oakland	\$264,000
City of Troy	Pavilions of Troy	Troy	Oakland	\$8,444,554
City of Holland	City of Holland BRA Parking Deck Project	Holland	Ottawa	\$4,031,000
City of Holland	Purple House Productions, LLC	Holland	Ottawa	\$63,823
City of Holland	Scrap Yard Lofts, LLC	Holland	Ottawa	\$811,000
Washtenaw County	The Historic Thompson Block Redevelopment Project	Ypsilanti	Washtenaw	\$185,264
City of Detroit	Tiger Stadium Project	Detroit	Wayne	\$2,895,000



MEDC FY2008 ACTIVITIES REPORT

MEGA *continued*

BROWNFIELD TAX INCREMENT FINANCING PROJECTS FY 2008

Community	Name of Project	City	County	Amount
City of Dearborn	Dearborn Village Partners, LLC	Dearborn	Wayne	\$46,172,084
City of Detroit	Tireman & Epworth Properties (Tireman II Associates, LLC)	Detroit	Wayne	\$753,300
Wayne County	Pinnacle Race Course Project	Huron Township	Wayne	\$41,635,750
City of Detroit	4830 Cass Ave Project	Detroit	Wayne	\$429,998
City of Detroit	Metro Livernois Property	Detroit	Wayne	\$1,834,250
City of Detroit	Grand River & Six Mile	Detroit	Wayne	\$631,600
City of Dearborn	REDICO Holdings, LLC (Montgomery Ward Redevelopment)	Dearborn	Wayne	\$14,228,881
City of Cadillac	Harris Milling Redevelopment Project	Cadillac	Wexford	\$255,750
TOTAL				\$262,245,264



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN RENAISSANCE ZONE ACTIVITY

FISCAL YEAR 2008: October 1, 2007–September 30, 2008

Date of MSF Board Meeting	Company; Collaborative and/or Action Taken by Michigan Strategic Fund Board	Zone Type Project
10.31.07	Aero Foil International, Inc. <i>Note: Company was designated as a Recovery Zone during Round 3 with the Muskegon Tooling Alliance. Company moved to another location in Muskegon. Recovery Zone was revoked.</i>	Tool & Die Recovery Zone in Muskegon was revoked — company moved. (1839 6th St. in Muskegon, Prop ID# 61-24-230-001-0001-00)
	Aero Foil International, Inc. <i>Note: New location in Muskegon was designated as a 14-year Recovery Zone; expired 2021. Company continues to belong to the Muskegon Tooling Alliance.</i>	Tool & Die Recovery Zone designation for new location in city of Muskegon. (1920 Port City Blvd, Prop. ID# 61-24-691-000-0005-00)
	Grand Die Engravers, Inc. joined Tool Makers Alliance	Tool & Die Recovery Zone
	Precision Tool Company, Inc. joined First Choice Machining Solutions	Tool & Die Recovery Zone
11.28.07	Precision Optical Manufacturing (POM) Group, Inc. —joined Great Lakes Tool & Die Collaborative	Tool & Die Recovery Zone
	Ravenna Pattern & Manufacturing, Inc. —joined Great Lakes Tool & Die Collaborative	Tool & Die Recovery Zone
	STM Manufacturing, Inc. —joined Great Lakes Tool & Die Collaborative	Tool & Die Recovery Zone
	Precision Mold & Engineering (PME)— Revocation of existing Tool & Die Recovery Zone property; company closed. (Former member of United Tooling Coalition).	T&D Recovery Zone designation revoked . Company has closed.
	Tri-City Pattern Works, Inc. — Revocation of existing Tool & Die Recovery Zone property; company closed. (Former member of Muskegon Tooling Alliance)	T&D Recovery Zone designation revoked . Company has closed.
12.19.07	Global Tooling Alliance (New zone; 15 companies)	Tool & Die Recovery Zone
	Commerce Industries, Inc. — joins just designated Global Tooling Alliance.	Tool & Die Recovery Zone
	American Tool & Die, Inc. <i>Note: Company was designated as a Recovery Zone during Round 3 with the Northwest Michigan Tooling Coalition. Co. moved from Cadillac to Manton. Recovery Zone was revoked.</i>	Tool & Die Recovery Zone in Cadillac revoked — company moved. (8052 East Boon Road, Cadillac, Michigan 49601, Prop. ID# MNT-03-2401)
	American Tool & Die, Inc. <i>Note: New location in Manton was designated as a 14-year Recovery Zone; exp. 2021. Company continues to belong to the Northwest Michigan Tooling Coalition.</i>	Tool & Die Recovery Zone designation for new location in city of Manton. (9470 E 14¼ Road, Manton, Michigan 49663. Prop. ID# MNT-03-2401)
	Muskegon Tool Industries, Inc. — joins First Choice Machining Solutions	Tool & Die Recovery Zone



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN RZ ACTIVITY *continued*

FY 2008

Date of MSF Board Meeting	Company; Collaborative and/or Action Taken by Michigan Strategic Fund Board	Zone Type Project
12.19.07 <i>cont.</i>	Schmald Tool & Die, Inc.—joins United Tooling Coalition	Tool & Die Recovery Zone
	Alltech Tool, Inc.—joins Northwest Michigan Tooling Coalition	Tool & Die Recovery Zone
	Future Tool & Machine, Inc.—joins Capital Area Tooling Partnership	Tool & Die Recovery Zone
	Franchino Mold & Engineering Company—joins Capital Area Tooling Partnership	Tool & Die Recovery Zone
	Northland Tool Corporation—Revocation of existing Tool & Die Recovery Zone property; company closed. (Former member of Northwest Michigan Tooling Coalition)	T&D Recovery Zone designation revoked . Company closed.
	Former Muskegon Mall Subzone, City of Muskegon, Muskegon County, Subzone time extension	Eight-year time extension of existing Muskegon Renaissance Zone® subzone. Three parcels. Original expiration date 2011 increased to 2016.
	Amendments to the Development Agreement for Subterra, LLC, Carp Lake Twp, Ontonagon County, an existing Ag Processing Renaissance Zone®	Existing Agricultural Processing Renaissance Zone®
01.23.08	Furniture Center Subzone, City of Grand Rapids, Kent County, Subzone time extension. Robert R. Isreal Project	Twelve-year time extension of existing Grand Rapids subzone. Two parcels. Original expiration date 2011 increased to 2023.
	Furniture Center Subzone, City of Grand Rapids, Kent County, Subzone time extension. American Seating Company Project	Twelve-year time extension of existing Grand Rapids subzone. Three parcels. Original expiration date 2011 increased to 2023.
	Furniture Center Subzone, City of Grand Rapids, Kent County, Subzone time extension. Hotel Holdings Monroe, LLC Project	Twelve-year time extension of existing Grand Rapids subzone. Three parcels. Original expiration date 2011 increased to 2023.
	Manistee County Renaissance Zone®. Subzone time extension American Materials, LLC (aka Rieth-Riley Construction Co.) project	Nine-year time extension, three parcels. Original expiration date 2014 increased to 2023.
	Manistee County Renaissance Zone®. New Subzone	New Subzone Eastlake/Filer/Manistee II, parcel 51-51-718-200-05 for 15 years, begins 01.01.2009 and expires 2023.



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN RZ ACTIVITY *continued*

FY 2008

Date of MSF Board Meeting	Company; Collaborative and/or Action Taken by Michigan Strategic Fund Board	Zone Type Project
01.23.08 <i>cont.</i>	W.K. Kellogg Institute, City of Battle Creek, Calhoun County. Recommend designation of new 10 year Agricultural Processing Renaissance Zone® to State Administrative Board.	Agricultural Processing Renaissance Zone®
02.27.08	No RZ actions taken to MS Board in August	
03.26.08	Former Muskegon Mall Subzone, Muskegon and Muskegon Heights Renaissance Zone®, Muskegon County, Subzone time extension. Heritage Square Development LLC Project.	Nine-year time extension, six parcels. Original expiration date 2014 increased to 2023.
	City of Lansing Renaissance Zone®. New Subzone: Capital Club Tower.	New Subzone: Capital Club Tower. Grand River Tower, LLC Project. 15 years, begins 01.01.2009 and expires 2023.
04.23.08	Dietool Engineering Company, Inc. — joins Tool Makers Alliance Recovery Zone	Tool & Die Recovery Zone
	Mesick Precision Company, Inc. — Revocation of existing Tool & Die Recovery Zone property; company closed. Former member of Great Lakes Tool & Die Collaborative.	T&D Recovery Zone designation revoked . Company closed.
	Michigan Milk Producers Association (MMPA) Village of Ovid, Clinton County. Recommend designation of new 15-year Agricultural Processing RZ to State Administrative Board.	Agricultural Processing Renaissance Zone®
05.21.08	Border to Border Renaissance Zone®, City of Escanaba, Delta County, Subzone time extension. Donalway Golf Systems, Inc. Project	Six-year time extension, one parcel. Original designation for 10 years. Received six-year extension in 2002 (effec. 01.01.03) expiring 2017. Additional six-year extension (effec. 01.01.09) increases expiration date to 2023.
06.25.08	J.S. Die & Mold, Inc.Inc. — Revocation of existing Tool & Die Recovery Zone property; company closed operations. Former member of Great Lakes Tool & Die Collaborative	T&D Recovery Zone designation revoked . Company closed operations.
	AJ Tool Company — Revocation of existing Tool & Die Recovery Zone property; company closed operations. Former member of Automation & Tooling Alliance of North America (ATANA)	T&D Recovery Zone designation revoked . Company closed operations.
	City/County of Jackson Renaissance Zone®. New Subzone. Production Engineering Subzone; Production Engineering, Inc. Project	Production Engineering Subzone. New subzone. 15 years, begins 01.01.2009 and expires 2023.



MEDC FY2008 ACTIVITIES REPORT

MICHIGAN RZ ACTIVITY *continued*

FY 2008

Date of MSF Board Meeting	Company; Collaborative and/or Action Taken by Michigan Strategic Fund Board	Zone Type Project
06.25.08 <i>cont.</i>	New Pharmaceutical Recovery Renaissance Zone® (PA 116, effective 04.29.2008), City of Kalamazoo, Kalamazoo County: MPI Research, Inc.	Pharmaceutical Recovery Renaissance Zone® 15 years, begins 01.01.2009 and expires 2023.
07.23.08	No RZ actions taken to MSF Board in July	
08.27.08	No RZ actions taken to MS Board in August	
09.24.08	Beckstrom Mold Technologies—Revocation of existing Tool & Die Recovery Zone property; company closed operations. Former member of First Choice Machining Solutions.	T&D Recovery Zone designation revoked . Company closed operations.
	Precise Engineering—Revocation of existing Tool & Die Recovery Zone property; company closed T&D business operations to focus on engineering. Former member of United Tooling Coalition.	T&D Recovery Zone designation revoked . Company closed operations.
	Plasco Corporation—joins Capital Area Tooling Partnership Recovery Zone	Tool & Die Recovery Zone
	ITS Manufacturing Solutions—joins West Coast Tooling Coalition	Tool & Die Recovery Zone
	City of Flint Renaissance Zone®, Downtown-office-retail subzone, Genesee County, Subzone time extension. Community 1st, LLC Project (Community Foundation of Greater Flint)	Twelve-year time extension, three parcels. Original designation for 15 years (effec. 01.01.1997 with expiration date of 2011.) Additional 12-year extension (effec. 01.01.2009) increases expiration date to 2023.
	City of Flint Renaissance Zone®, Downtown-office-retail subzone, Genesee County, Subzone time extension. 500 Block LLC Project (Rowe Engineering)	Twelve-year time extension, one parcel. Original designation for 15 years (effec. 01.01.1997 with expiration date of 2011.) Additional 12-year extension (effec. 01.01.2009) increases expiration date to 2023.
	City of Flint Renaissance Zone®, Downtown-office-retail subzone, Genesee County, Subzone time extension. Baker Uptown Project (Wade Trim/Mott Block)	Twelve-year time extension, seven parcels. Original designation for 15 years (effec. 01.01.1997 with expiration date of 2011.) Additional 12-year extension (effec. 01.01.2009) increases expiration date to 2023.
	City of Flint Renaissance Zone®, Historic-industrial-housing subzone, Genesee County, Subzone time extension. River City Developments Project (Rogers Foam Corporation)	Twelve-year time extension, one parcel. Original designation for 15 years (effec. 01.01.1997 with expiration date of 2011.) Additional 12-year extension (effec. 01.01.2009) increases expiration date to 2023.



TRAVEL MICHIGAN FISCAL YEAR 2008: October 1, 2007–September 30, 2008

TRAVEL WEB ACTIVITY

Total Travel Content Visits (*web visits that served travel content at www.michigan.org*)

11.6 million web visits in fiscal year 2008. This compares to 9.4 million visits last year, an increase of nearly 24% over last year.

Number of Visits Passed on to Travel Industry Partners' Websites

6.2 million click-throughs in fiscal year 2008. This compares to 5.5 million last year, an increase of nearly 13% over last year. Click-throughs are defined as the number of times www.michigan.org web visitors clicked on a link and were transferred to a travel industry private sector website.

PURE MICHIGAN MARKETING CAMPAIGN

In 2008, the Travel Industry Association of America (TIA) honored Travel Michigan's *Pure Michigan* campaign with a Mercury Award for best state tourism radio advertising. Last year, the *Pure Michigan* campaign received a Mercury Award for best state tourism advertising campaign.

The *Pure Michigan* summer campaign hit the airwaves in early May in time to capture the attention of potential out-of-state visitors as they made their summer travel plans. With additional promotional dollars, the *Pure Michigan* presence was enhanced in key markets—Chicago, Milwaukee, Indianapolis, Cleveland, Cincinnati, Toledo, Ft. Wayne, South Bend, Green Bay and Ontario, Canada—and was expanded to include Columbus, Dayton, and St. Louis for the first time. This award-winning campaign has driven the dramatic increase in volume at the www.michigan.org website. It earned the title as the most popular state tourism website in America for 2007. According to Hitwise, an online measurement company, www.michigan.org received a larger percentage of U.S. visits than any other state tourism website in 2007. Among a custom category of the 50 U.S. state tourism websites, www.michigan.org averaged 8.68% of market share of U.S. visits for 2007.

2008 PARTNERSHIP PROGRAMS

The Partnership Program is intended to extend the limited marketing reach of the Michigan travel industry and Travel Michigan by leveraging marketing dollars to promote Michigan. The program's key awareness target markets are Chicago, Cleveland, Indianapolis, Cincinnati, Milwaukee, Columbus, Dayton, St. Louis, and Southern Ontario, Canada, and feeder markets are Toledo, Green Bay, South Bend, and Fort Wayne.

In Fiscal Year 2008, 28 partnerships committed more than \$1.1 million for radio, billboard and online advertising. Travel Michigan matched the partnerships for an overall budget of more than \$2.2 million.

The Travel Michigan partnership programs, launched in 2002, aims to leverage the Travel Michigan marketing budget to promote Michigan. Interest in the program has grown over the years, from three partners in 2002; nine partners in 2003; nine partners in 2004; 11 partners in 2005; 22 partners in 2006; 37 partners in 2007 and 28 partners in 2008. This has been a win-win program for our partners and Travel Michigan.

In an effort to accommodate the entire tourism industry, Travel Michigan has developed three partnership programs: Out-of-State *Pure Michigan* Marketing Partnership; Pay-per-Click Partnership; and *Pure Michigan* Instate Radio Partnership. All partnership advertising includes the Travel Michigan brand identity and creative strategy to keep the messages consistent. Program participants also receive value added benefits of featured web presence and public relations support.



MEDC FY2008 ACTIVITIES REPORT

TRAVEL MICHIGAN FY 2008 *continued*

WELCOME CENTERS

A 14th Welcome Center opened in 2008 at the Ambassador Bridge in Detroit. In Fiscal Year 2008, Michigan's 14 Welcome Centers served almost eight million travelers, giving guidance to destinations and attractions throughout all of Michigan. Six million brochures from the state's tourism industry were distributed representing all 83 counties in the state. In addition, the 14 Welcome Centers hosted numerous special industry events and promotions.



MEDC FY2008 ACTIVITIES REPORT

BUSINESS MARKETING

FISCAL YEAR 2008: October 1, 2007–September 30, 2008

In fiscal year 2007–2008, the MEDC Marketing and Communications team successfully implemented the third year of the *Upper Hand* advertising campaign. Continued funding for this program enabled the state of Michigan to continue to execute a national and international marketing campaign to support our key message: “Michigan has the tools, high-tech infrastructure and talent to support cutting-edge companies.” Overall, the campaign continued to promote Michigan as a great place to live, work, and play. The *Upper Hand* campaign also continued to support the MEDC’s strategic plan that targets emerging industry sectors and identifies key clusters to attract new businesses and expand Michigan’s existing companies.

The marketing effort targeted C-level executives and used their story in a peer-to-peer strategy. The third year of the contract with DP & Company out of Farmington Hills continued to build on the development of numerous success stories, including Adaptive Materials (Ann Arbor), Cascade Engineering (Grand Rapids), and an advertisement highlighting Michigan’s diversification strategy and that the strategy is working. There are now 25 fully produced success story television commercials, 70 print advertisements and 60 in-state radio spots featuring Jeff Daniels and other on-air personalities featuring different sectors and C-level business success stories.

Using an independent research firm, the MEDC conducted a tracking study to generate a pre and post assessment of the effectiveness of the *Upper Hand* advertising campaign during its third year in changing C-level executives’ attitudes and behaviors about Michigan as a place to start and do business. The study was used to determine changes in awareness of the campaign, assess changes in how business leaders feel about Michigan as a place to do business and identify actions taken as a result of the campaign. Overall results from the study showed that there has been a positive increase in unaided and aided campaign awareness which includes reaching 92 percent of the target audience and increasing activity recorded in MEDC customer database in more qualified leads or projects (final projects in 2008 were 21 up from 12 in 2007).

The *Upper Hand* campaign has led to solid perception improvements for Michigan as a place to do business. For example, the *Upper Hand* campaign was instrumental in bringing New York-based Business Intelligence Associates’ (BIA) expansion project to Michigan over competing sites in New York, California, Washington and Missouri. Brian Schrader, the president and co-founder of BIA saw one of the *Upper Hand* television advertisements in June 2008. He immediately contacted the MEDC Customer Assistance team about the prospect of locating his company’s expansion project in Michigan. Sixty days later, BIA was approved for tax credits by the MEGA board and is now is launching an \$8 million project in Kalamazoo expected to create 599 new jobs.

To support the overall advertising campaign and messaging, the MEDC Marketing and Communications team worked on supporting initiatives, including the enhancement of the MEDC websites: www.michigan.org (travel/tourism), www.MichiganAdvantage.org (business marketing) and www.TheMEDC.org (MEDC corporate site). High-quality CEO interviews are now featured on www.MichiganAdvantage.org as part of our *Upper Hand* branding and our efforts to communicate company success stories with other CEOs, the media and Michigan citizens. Hits to the MEDC website have increased by 483 percent (2008 average daily hits at 1,188 versus 2007 average daily hits at 700) and business e-mail activity has increased 246 percent.



MEDC FY2008 ACTIVITIES REPORT

BUSINESS MARKETING FY 2008 *continued*

In addition, the MEDC Marketing and Communications team helped create a clear message in several key events held in Michigan and nationally. These events were used to communicate to prospective businesses the advantages Michigan offers as a place to do business. These events were coordinated with the MEDC's statewide local economic development partners and supported their regional economic development initiatives. The key shows and events MEDC participated in during FY 2008 included:

- **North American International Auto Show (NAIAS):** Promoted Michigan as the global center for automotive R&D and featured 12 Michigan companies or unique collaborations whose cutting edge efforts are represented in the world's most innovative vehicles.
- **Society of Automotive Engineers (SAE):** Highlighted automotive research and development strengths.
- **Center for Automotive Research Reception (CAR):** Showcased Michigan's commitment and close working relationship with domestic and international auto OEMs and suppliers.
- **Investment Mission to Japan:** Coordinated Governor Granholm's three-day investment mission to Japan, during which the governor met with 23 companies engaged in automotive, alternative energy, and medical devices and considering starting or growing operations in Michigan.
- **2008 Detroit Belle Isle Grand Prix:** Hosted Michigan-based CEOs, C-level executives and emerging companies.
- **PGA Championship:** Hosted key prospects and showcased all Michigan has to offer as a business destination for international and national companies.
- **National Association of Seed and Venture Funds Conference:** The MEDC was the successful bidder to bring the 15th Annual NASVF Conference to Detroit. Conference attendees included 325 of the industry's top innovation capital providers representing 40 states and eight countries who learned about Michigan's targeted initiatives to grow the venture capital industry.
- **BIO International Convention:** Highlighted life sciences and medical device strengths in Michigan.
- **American Wind Energy Association (AWEA):** Highlighted Michigan's wind energy development potential (attraction) and manufacturing/R&D capabilities.

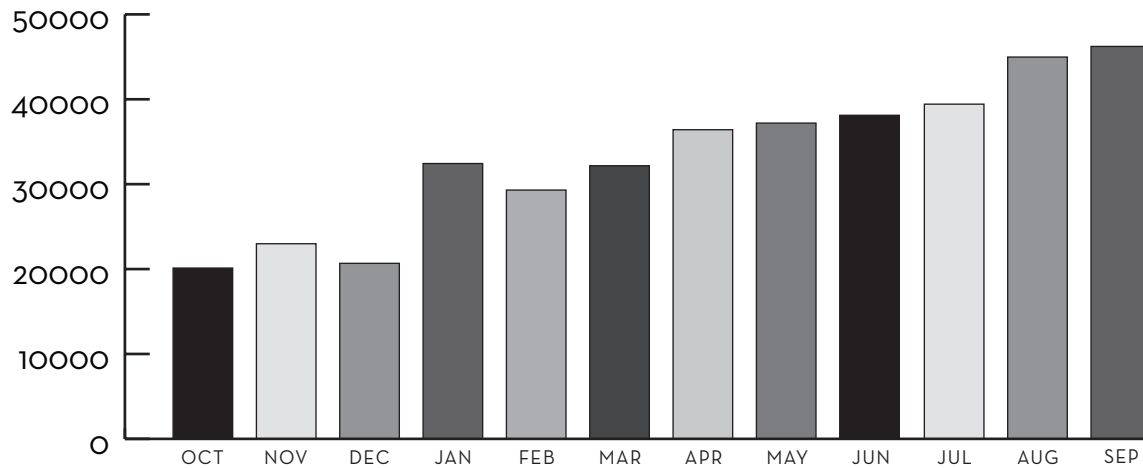


MEDC FY2008 ACTIVITIES REPORT

BUSINESS MARKETING FY 2008

VISITS TO WWW.MICHIGAN ADVANTAGE.ORG

FY2008	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	August	Sept.
Number	20,120	22,985	20,675	32,433	29,308	32,172	36,415	37,195	38,114	39,425	44,973	46,225
TOTAL												400,040



CONTACT THE MEDC, FROM THE WEBSITE, BY CHANEL

FY2008	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	TOTALS
Phone calls	488	361	306	508	548	561	557	590	600	616	599	707	6,441
Sent e-mails	525	315	187	404	403	394	408	493	557	471	453	617	5,227
Initiate chats	63	52	36	70	67	55	67	45	23	28	44	56	606

