Question Standard Response rate	Options	Total Statewide	Region 1 Regi	ion 2 Region 3	Region 4	Region S	Region 6 Region 76 44	1.7 Region 8	Region 9 Reg	ion 10 0-2	Employee Count (Fu 3-5 294	-time    >5   260	0-2 553	3-5	x5 201	<1 year	Busine 1-3 years 206	4-10 years	10+ years 470	< \$25,000 244	15,000 - \$50,000	Business R 2,001 - \$ 100,0 00,001 - 2 93 155	ovenue 50,0050,001 - \$500	102	00 >1000000 158	Indian, Alaskor	Pacific Isla Blac	Cor k Ispanic Orig	mmunities of In	White LC	SBTQSA+ Invic	oe - Enliste Citizen,	Refugig lasting, chiler not	to array Male	Female 509	Non-binary efer not to answ
Percentage  Are you a small business	Yes	100% 97%	6% S	N 5N	15% x 96%	5% 98%	8% 4%	14% 98% 97%	6% :	99% 55N	19% 98% 98	26%	55% 4 97%	18% 98%	20%	5% 96%	20%	27% 98%	46% 96%			9% 15% 100%		10%	16% % 91%		3% 199 100%		2%	64%		4% 1%	5% 7 97% 100%			
owner?	No I have never been a business own	3%	3%	4% 7		2%		2% 3%	6%	15	2% 2 78% 50	N 63	3%	2% 66%	3X	4%	1%	2% 33%	4%	2% 75%	2%	os.	3% :	1% 0 2% 80	N 9N	100%	0%	1% 05 00% 05	0%	4% 80%	3% 83%	0%	3% 0%	3% 100% :	3% 3	x 0x 6x
Select which best applies	I had to close my business for rea I had to close my business during	2%	ox ox	0% 05 50% 665	N 17% N 17%	0%	0% 0%	0% 0%	0%	0% 0%	0% 0 22% 50	K 05	6% 5%	0% 33%	0% 29%	0% 33%	0%	0% 66%	6% 6%	0% 25%	9% 50%	0% 0%	0% ( 20% 21	7% 0 7% 20	% 0N	0% 0%	9%	0% 05 0% 05		0% 20%	0% 17%	0% 0%	0% 0% 0% 0%	0% 0% 3	0% 0 5% 21	K 0% 0%
What was your annual revenue?	\$0-\$25,0000 \$25,001-\$50,000 \$50,001-\$100,000	25%	149	181 171					16% 16%	32% 13%	40% 7: 16% 5:	S 59	1 32%	19%	6% 5%	69% 2%	25% 10%	21%	14%	-	-		-	-	-	36% 12%	11% 15%	53% 189 16% 79	22%	18% 8%	43% 3%	20%	0% 36% 0% 12%	23% 2	0% 29 8% 13	N 0% 21%
	\$50,001-\$100,000 \$100,001-\$250,000 \$250,001-\$500,000	9% 16%	5% 9% 26% 22%	12% 7: 14% 14:	N 7% N 15%	12% 12%	18% 7% 6% 14% 15%	7% 9% 23% 11%	8% 22%	12% 15%	12% 9: 18% 21:	K 45	11%	9% 21%	6% 14%	7% 7%	9% 16%	14% 11% 22% 16%	8% 15%	-	-		-			16% 16% 12%	15% 4% 33%	12% 189 10% 189	5% 17%	8% 9% 16% 16%	3% 23%	9% 23%	0% 10% 50% 30%	6% 19%	7% 12 4% 17	K 0% 0% K 100% 14%
	\$250,001-\$500,000 \$500,001-\$1,000,000 Over \$1,000,000	14% 10% 16%	22% 5% 19%	18% 141 8% 201 18% 91	% 25%	16% 16% 20%	15% 13% 28%	16% 17% 5% 17% 7% 17%	13% 13%	11% 6%	9% 35° 2% 15° 1% 8°	N 235 N 235	6 10% 6 6%	20% 11% 13%	23% 23%	4% 4%	13% 10% 16%	16% 10% 7%	15% 15% 26%	-	-					12% 8% 0%	15% 4% 19%	5% 149 2% 149 2% 119		16% 12% 20%	3% 7%	29% 9% 3%	0% 4% 17% 4% 33% 4%	10% 1 10% 1	5% 12 3% 8 3% 9	K 0% 14% K 0% 14% K 0% 29%
	80%-100% increase 60%-80% increase	79/	8%	4% 45	x sx	8%	7%	2% 7%	9%	8%	10% 4	s 45	9%	5%	4%	16%	14%	6%	5%	16%	14%	2%	5% :	5% Z	N 2N	15%	7%	5% 79	0%	as.	28%	6X	ox sx	8%	8% 7	K 0% 12%
	40%-60% increase 20%-40% increase	3% 7% 12%	8%	8% 91 24% 91	N 7%	4%	9% 12%	7% 7% 14% 11%	13%	6% 10%	7% 7 9% 19	N 85	7%	7% 9%	8% 20%	6% 10%	9%	8% 15%	5% 11%	6% 9%	2% 30% 8%	6% 2%	8% 1 13% 1	N 6	% 8N % 11N	11%	7% 12%	7% 25 7% 75	0% 33%	8% 13%	3% 13%	11%	0% 12% 14% 8%	6% 18%	2% 3 8% 7 2% 11	K 0% 0%
What percentage change do you expect in your revenue between 2020 and 2021?	0%-20% increase I don't expect a change in revenu	20% 12% 8%	17%	22% 33° 6% 13° 12% 9°	N 22% N 9% N 12%	20% 14%	24% 13%	11% 22% 16% 14%	2% 11%	17% 11%	17% 22°	K 285 K 125	19%	22% 13%	24% 9%	4% 21%	17% 10%	18% 11%	25% 13%	11% 15%	15% 10%	22% 10%	19% 25 10% 15	IN 10	% 31N % 12N	19% 11%	20% 12% 8%	9% 99 5% 99	4% 4%	23% 13%	5% 3%	11% 14%	29% 13% 0% 12%	17% 1 13% 1	9% 22 4% 11	N 0% 24% N 0% 6% N 100% 24%
and 2021?	0%-20% decrease 20%-40% decrease 40%-60% decrease	10% 7%	8%	12% 11° 4% 2° 0% 2°	x 2x	6% 6% 20%	5% 7% 9% 5%	16% 16% 7% 6%	6% 3%	10% 13%	10% 13°	N 201 N 75	11%	13% 8%	8% 9%	4% 4%	ax ax	10% 9% 7%	12% 8%	6% 7%	30% 34%	12% 16%	11% 1	5% 11 5% 3	% 10N % 7N	11% 4%	10% 8%	8% 119 15% 119	21% 17%	10% 6% 3%	9% 6%	11% 8%	14% 13% 14% 8%	10% 3 8%	0% 11 6% 10	K 0% 12% K 0% 6%
	60%-80% decrease 80%-100% decrease My business is closed and/or cur	3% 5% 1%	0%	0% 25 2% 45 0% 25	x 4x	6% 4% 0%	5% 8%	5% 4% 11% 3% 0% 1%	8% 8%	7% 7%	5% 5: 7% 5: 2% 1:	% 25 % 25	5% 6% 6 2%	5% 5%	3% 3%	4% 8% 10%	5% 10% 1%	7% 5% 0%	4% 3% 1%	7% 12% 5%	6% 8% 6%	9% 4% 1%	7% 3%	1% 2 1% 2 2% 0	% 1N % 2N % 0N	15% 7% 4%	5% 5% 1%	13% 95 10% 75 2% 25	4% 4%	2% 4% 1%	5% 3%	8% 0% 3%	14% 6% 0% 10% 14% 4%	2% 2%	5% 6 5% 5 1% 1	N 0% 0% N 0% 0%
	Food Service/Restaurant	30%	47%	37% 33	N 24%	37%	22%	25% 24%	38%	30%	23% 42	N 365	18%	14%	61%	31%	35%	37%	23%	21%	15%	29%	37% 41	rs 45	% 21%	19%	43%	21% 369	58%	31%	22%	31%	29% 14%	29% 1	3% 27	N 0% 18%
	Retail Trade Services Arts, Entertainment and Recreati	15% 14% 7%	17% 7% 0%	24% 175 4% 135 4% 95	N 22% N 17% N 7%	10% 10% 2% 12%	8% 17% 3% 7%	25% 16% 11% 13% 11% 6%		19% 8%	20% B 18% 9 10% 3	K 115	19%	31% 2%	6% 6%	8%	18% 6%	17% 14% 6%	15%	23% 21% 13%	27% 12%	25% 8%	10%	N 8	N 8N	22% 33% 15%	14% 4% 4%	17% 135 23% 205 10% 45 10% 45	0% 4%	16% 11% 6%	31% 22% 13%	14%	13% 29% 0% 9%	17% 1	0% 20 6% 7	K 0% 18% K 0% 18%
	Healthcare and Social Assistance Professional or Scientific Services Educational Services	6% 4% 4%	5% 2% 0%	6% 01 4% 21 4% 01	N 4% N 3% N 1%	12% 2% 4%	7% 1% 4%	7% 7% 9% 5% 2% 3%	5% 9% 2%	7% 5% 7	5% 8: 6% 4: 4% 3:	S 25 S 45	6 6% 6 6%	1% 2% 1%	7% 1% 2%	4% 2% 4%	5% 3% 4%	7% 5% 3%	5% 4%	6% 4% 5%	3% 8% 6%	8% 6% 5%	5% :	N 8	N 2N N 2N	7% 7% 15%	0% 4% 0%	10% 49 6% 79 9% 79	8% 0%	5% 5% 2%	9% 0% 3%	3% 3% 6%	14% 11% 0% 4% 0% 11%	7% 3% 6%	5% 7 4% 5 1% 6	K 0% 6% K 0% 0%
	Construction	3% 9% 4%	2% 5%	0% 71 6% 21	N 2% N 11%	2% 12%	3%	2% 4% 5% 12% 2% 5%	0% 6%	4% 6%	3% 67 5% 7	K 25	4% 1 11%	13% 9%	1% 4%	2% 10%	3% 6%	1% 9%	4% 11%	2% 5%	2% 7%	1% 3%	3% : 6% :	5% 4 5% 6	% 4N % 28N	7% 0%	0% 14%	2% 45 4% 95	0%	3% 10%	3% 0%	6% 8%	0% 2% 29% 14%	6% 13%	4% 3 3% 4	K 0% 0% K 0% 18%
industry Sector	Real Estate and Rental Leasing Admin, Business Support and Wa Transportation and Warehousing Finance and Insurance	4% 1% 2% 2%	3%	0% 01 0% 21	N 1% N 1%	6% 6%	4% 1% 3%	2% 5% 0% 1% 2% 1%	9% 9%	2% 2%	1% 2° 1% 4°	N 09	5% 2% 4 2%	2% 0% 25%	1% 0% 2%	2% 2%	4% 2% 1%	3% 1% 2%	3% 1% 2%	5% 1% 2%	2% 2%	0% 0%	1% :	05 2 05 1 25 2	N 0N N 4N	15% 0% 4%	0% 0% 4%	3% 05 2% 25	0% 0% 0%	4% 1% 1%	3% 0% 3%	0% 0%	0% 5% 0% 0%	4% 3% 4%	5% 3 1% 1 3% 1	N 0% 0% N 0% 0%
	Accommodations	1%		2% 7: 0% 2:	N 4%	2% 0%	0% 0%	0% 3% 0% 3%	2% 2% 0% 5%	2% 1%	2% 5: 1% 0:	N 25	1 1%	7% 0%	1% 2%	0% 0%	0% 1%	3% 3%	3% 2%	1% 1%	2% 0%	2% 2%	1% 6 1% 6	N 5	N 3N N 1N	0% 0%	4% 0%	3% 45 0% 05 4% 95	0%	2% 1% 2%	0% 0%	3% 0%	0% 2% 0% 0%	1% 1%	3% 2 1% 1 5% 2	N 0% 6% N 0% 0%
	Wholesale Trade Agriculture, Forestry, Fishing and	2% 4%	2% 5%	0% 01 0% 01 8% 21	N 1% N 5%	6% 2%	0% 1% 11%	9% 4% 2% 5%	0% 3%	3%	3% 2° 6% 2°	K 25	3% 5 5%	38% 1%	1% 1%	2% 2%	4% 4%	3% 5%	2% 3%	3% 7%	4% 3%	2% 5%	1% :	1% 1°	% 3N % 2N	0% 4%	4%	4% 25 1% 25	8% 0%	2% 5%	0% 3%	6% 8%	0% 4% 0% 7%	0% 6%	3% 2 6% 2	K 0% 0%
	Other Industry Sector	> 1% 10%	0% 7%	0% 01 6% 151	N 1% N 7%	8%	1% 7%	2% 0% 11% 8%	9%	>1% 12%	0% 2* 12% 6*	N 15	10%	24%	1% 6%	0% 15%	0% 14%	1% 8%	ex ex	1%	9% 18%	13%	7%	2% 0 P% 6	N 1N	19%	11%	1% 05 11% 185	13%	9%	16%	ex ex	0% 0% 14% 7%	1% 18%	1% 0 8% 11	K 0% 0% K 0% 29%
ts your business home based?	No Yes	73% 23%	88% 12%	23% 195	N 77% N 23%	86% 14%	82% 18%	72% 80% 28% 20%	20%	70% 30%	64% 89 36% 11	K 97%	69% 6 31%	89% 11%	95% 5%	77% 23%	64% 36%	77% 23%	83% 17%	48% 52%	66% 34%	72% 28%	88% 91 12% 1	5% 94 5% 6	% 97N % 3N	78% 22%	86% 14%	55% 789 45% 229	92% 8%	83% 17%	81% 19%	72% 28%	71% 56% 29% 44%	82% 8 18% 3	1% 73 9% 27	K 100% 100% K 0% 0%
	Payroll Rent	11% 16%	0% 12%	4% 21	N 8%	0% 12%	4% 9%	16% 5% 11% 12%	8% 13%	21% 29%	12% 11°	K 75	11%	13% 18%	7% 16%	4% 4%	18% 21%	12% 19%	7% 13%	12% 17%	22% 23%	19% 29%	12% I	1% 3 P% 10	% 3N % 7N	16%	14% 25%	26% 169 37% 179	29% 38%	6% 9%	3% 22%	3% 17%	16% 29% 16% 15%	6% 11% :	9% 12 6% 16	K 0% 6% K 0% 12%
Since March 2020, has your business missed payments for any of the following?	Vendor/Supplier Bills Utilities Taxes	13% 13% 13%	12%	6% 21 2% 21 6% 01	N 13% N 10% N 7%	10% 12% 14%		9% 12% 14% 9% 25% 12%		18% 25% 19%	13% 14° 14% 14° 14% 13°	N 125 N 125	12% 14%	14% 13% 13%	14% 13%	85 85	19% 19% 16%	15% 15% 14%	9% 10% 11%	10% 15% 12%	22% 21% 23%	20% 29% 20%	12% 1: 12% 1: 12% 1:	IN 8 IN 7	N 9N N 5N	19% 16% 19%	7%	24% 239 30% 239 28% 199	18%	9% 8%	25% 13% 19%	17% 8% 8%	19% 23% 16% 23% 19% 23%	14% 1 10% 1	1% 14 2% 15 1% 14	K 0% 12% K 0% 12%
following?	Insurance Loans	10% 9%	3% 7%	2% 21 0% 41	N 3N	3% 7%	5% 3% 76%	11% BN 14% 11%	6% 9%	20% 14%	11% 11°	K 25	9% 6 8%	11% 11%	9% 10%	4% 6%	16% 11%	11% 9%	7% 8%	12% 7%	14% 16% 52%	20% 12%	8% 1 10% 1	5% 7 5% 7	% 3N % 4N	31% 16%	11% 14%	29% 239 18% 169	21% 21%	4% 6%	22% 6%	11% 6%	31% 15% 16% 13%	8% 7%	7% 12 8% 10	K 0% 12%
If you have had to reduce	None of these  Yes, our operational hours are sti	70% 44% 27%	75% 36%			75% 35%	38%	55% 33%	50%	52% 56%	66% 68°	N 435	6 69% 6 36%	69% 56%	74% 56%	27%	58% 42%	54% 52%	76% 42%	43X	52% 49%	51% 56%	70% 7:	5	N 27N	50%	56%	61% 609	50% 63%		59% 41%	56%	50% 52% 57% 54%	38% :	5% 65 5% 48	N 100% 71%
your operational hour since March 2020, are they still reduced?	No, our operational hours are no I have not had to reduce hours of My business is closed and/or not	27%	37% 24% 3%	37% 261 33% 301	N 32% N 29%	24% 39%	38% 28% 30% 4%	25% 31% 20% 33%	22% 23%	21% 21%	26% 29° 28% 21°	N 285 N 295	28% 32%	25% 17% 2%	25% 18%	17% 44%	27% 27%	52% 26% 19%	29% 27% 2%	23% 26% 9%	26% 24%	19% 23% 2%	34% 21 21% 22	9% 20 1% 28	N 34N N 39N	15% 27%	18% 25%	20% 189 16% 209 3% 29	25% 4%	37% 28% 32% 3%	34% 19%	22% 17%	0% 29% 29% 17%	20% 2	6% 28 2% 22 6% 2	N 100% 41% N 0% 12%
	Less than 25%	34% 44%	29% 38%	60% 441 33% 331	N 46%	33%	48%	54% 30%	28%	25%	24% 41° 47% 40°	N 35%	46%	35% 43%	50%	15%	34%	29% 52%	29%	13%	24% 59%	19% 62%	40% 5: 40% 3:	FS 53	% 60N	7% 60%	34% 44%	15% 485 49% 105	40%		31% 38%	29%	25% 29% 25% 50%	33% 2	5% 34	N 0% 29%
On average, how much have you reduced your hours of operation since March 2020?	Between 25% and 50% Between 50% and 75% More than 75%	12% 7%	19% 14%	6% 221	x 4x	44% 17% 6%	3% 0%	4% 15% 13% 7%	13% 6%	15% 9%	14% 12° 11% 5°	N 135 N 55	12%	13% 5%	7% 1%	23% 8%	15% 8%	11% 6%	11% 6%	18% 22%	20% 2%	13% 6%	13%	75 26 25 2	% 5N % 2N	13%	12% 7%	19% 157 15% 49		4%	15% 15%	0% 0%	25% 50% 25% 71% 25% 34%	15% :	2% 12 7% 7	K 0% 0%
	100% (e.g. You no longer have re	3% 35%	0% 32%	0% 01 49% 171	X 5%	0%	75	40. 40.		*	12% 27	K 45	4%	4%	9%	11%	7% 40%	25	2%	9X	4%	20%	165 1	IN 0	N 0N	9%	255	3% 49	0%	3%	28%	25%	0% 0% 29% 27%	26%	3% 3 6% 11	N 0% 0%
If your business is operational, how confident are you that your business will fully recover from the pandemic and related	Somewhat Confident Unsure Somewhat Unconfident	32% 23%	31% 25%	24% 351 16% 171		24% 29%	20% 20% 11%	12% 33% 12% 23%	23% 23%	35% 21%	32% 34° 25% 19°	N 325	34%	32% 22%	27% 27%	29% 27%	33% 19%	29% 25%	32% 23%	33% 23%	35% 25%	31% 24%	27% 3: 28% 2i	N 25	% 35N % 14N	44% 15%	29% 25%	36% 299 19% 409	13% 58%	30% 22%	28%	25% 39%	14% 31% 43% 35%	36% 2 18% 2	8% 36 4% 22	N 0% 35% N 0% 12%
pandemic and related economic downturn?	Somewhat Unconfident Very Unconfident	6% 5%	5% 5%	6% 71 4% 41	N 98	10%	7%	9% 4%	5% 6%	38	5% 7°	K 85	5%	3%	9% 5%	0%	4%	6% 6%	5% 5%	5N 5N	7%	9% 6%	4%	FK 5	N 5N	4%	4%	2% 25 2% 25	4%	6%	6%	8%	14% 4%	10%	5% 6	S 0% 6% S 0% 12%
	\$0 Less than \$1,000 \$1,000-\$5,000	7% 18%	3% 15% 17%	2% 41 12% 175	N 28 N 16% N 19%	4% 27%	14%	5% 7% 18% 13%	6% 13%	11% 22%	10% 5º 25% 13° 23% 15°	N 35	20%	6% 18%	2% 9%	23% 25%	27%	19% 22%	12%	36N	30%	27% 25%	9% :	n 3	% 2N	22%	11% 21%	36% 319 24% 169	13%	12% 15%	19% 28%	22%	14% 29%	13%	2% 23	N 0% 24%
How much cash do you have on hand?	\$5,000-\$10,000 \$10,000-\$25,000 \$25,000-\$50,000		15% 10% 7%	10% 91 10% 131	X 7% X 13%	10%	14% 16% 14% 14% 13%	7% 14% 14% 13%	17%	16% 9%	14% 14° 12% 15°	K 20%	12%	14% 15% 11%	15% 11%	13% 2%	13% 15%	12% 11% 12%	14% 11%	9% 8%	16% 14%	14% 2%	19% 1: 17% 1: 12% 2:		K 6N	19%	18% 21% 4%	8% 119 6% 99	8%	14%	9% 19% 6%	11%	0% 17% 29% 13% 0% 8%	17%	5% 11 3% 10	K 0% 6%
	\$25,000-\$50,000 \$50,000 or more	23%	7% 32%	22% 115 27% 335	N 29%	24%	24%	11% 25%	255	9% 16%	9% 18° 8% 20°	N 125	10%	11%	15% 38%	21%	8% 9%	17%	12% 33%	4% 4%	11% 4%	9%	12% 2 <sup>1</sup>	18 18 1% 40	% 10N	19%	14%	a% 75 4% 185	29%	12% 14% 28%	6% 16%	17%	43% 20%	6% 1 25% 2	25 11 9% 16	N 100% 35%
Do you anticipate fully re- staffing to pre-COVID-19 levels in the next year?	Yes No We are fully re-staffed to pre-CO	36% 29% 18%	29% 37% 22%	33% 351 22% 241 24% 151	N 31% N 29% N 23%	22% 37% 25%	29% 30% 17%	11% 34% 23% 21% 14% 27%	34% 33% 13%	34% 33%	35% 43° 30% 22° 16% 17°	N 335 N 305 N 275	34% 27%	40% 34% 16%	38% 31% 22%	42% 21% 13%	44% 22% 13%	35% 30% 15%	32% 31%	43% 25% 11%	38% 32% 15%	41% 30% 15%	35% 3: 34% 3: 20% 2:	1% 35 1% 26 1% 24	N 26N N 28N N 25N	52% 22% 11%	39% 32% 11%	59% 479 24% 339 7% 79	29% 46%	29% 29% 22%	34% 25% 6%	22% 50%	0% 33% 71% 42% 0% 30%	43% 4 25% 1	1% 35 0% 34 5% 20	5 325 355 5 325 265 5 235 155
severs in the next year?	We remained fully staffed throug	18%	12%	20% 265	N 17%	16%	24%	23% 23%	20%	20%	19% 18	K 15%	23%	10%	9%	25%	21%	19%	19%	22%	15%	14%	12% 1	N 19	% 20N	15%	18%	9% 139	8x	21%	34%	11%	29% 15%	22%	4% 12	N 17% 24%
	Unable to find talent Inability to retain talent Current capacity can't accomoda	47% 18% 17%	32% 0%	36% 551 18% 01 9% 01	% 14% % 14%	68% 5% 11%	61% 26% 13% 52%	50% 48% 40% 24% 30% 17%	52% 19% 33%	38% 15% 22%	9% 9% 9	N 245 N 375 N 245	9% 1 17%	22% 22% 20%	74% 29% 13%	31% 0% 19%	41% 11% 24%	46% 17% 11%	51% 23% 18%	13N 3N 18N	31% 9% 29%	50% 18% 18%	48% 61 17% 21 25% 11	78 1% 30 2% 11	N 75N N 40N N 13N	29% 10% 20%	72% 14% 9%	74% 375 37% 95 14% 175	50% 22% 15%	74% 39% 13%	13% 13%	6% 6%	90% 27% 20% 0% 20% 36%	43% : 14% : 10% :	45 43 4% 12 8% 17	N 0% 25% N 0% 0%
If not, why?	Current revenues cannot accome Supply chain problems Loss of major contacts or custom	46% 14% 23%		18% 277 18% 01 9% 181	X 47% X 16% X 16V	16% 32% 26%	52% 9% 30%	70% 38% 30% 21% 40% 28%	48% 24% 14%	9% 29%	50% 37 11% 16 26% 16	K 215	47% 10%	48% 27% 5%	40% 19%	19% 13%	54% 4%	46% 21% 26%	45% 14%	46% 8%	50% 3% 36%	46% 11% 25%	54% 44 19% 22 25% 25	1% 17 1% 19	% 43N % 20N	23% 11% 26%	37% 16% 16%	41% 479 26% 109 22% 239	45% 22% 25%	40% 19% 21%	38% 13% 38%	39% 17% 22%	20% 36% 20% 14% 20% 32%	57% 4 19% 1	6% 45 8% 10	6 0% 50% 6 0% 25% 6 0% ~~
	Other	10%	5%	16% 91		16%	0%	0% 21%	0%	7%	14% 2°	X 45	37%	5%	0%	25%	2%	12%	10%	20%	9%	11%	5%	rs 4	N 5N	5%	2%	4% 159	5X	0%	25%	11%	40% 34%	5%	8% 11	K 0% 25%
easier if you have current financial statements	I have these on hand regularly. I do not have these on hand.	77% 23%		80% 80° 20% 20°	N 77% N 23%	31%	82% 18%	80% 79% 20% 21%		75% 25%	67% 88' 33% 12'	N 925 N 85	74%	78% 22%	89% 11%	40%	58% 32%	74% 26%	85N 15N	56% 44%	75% 25%	56N 33N	84% 81 16% 12	5% 90 5% 10	N 98N N 2N	74% 26%	82% 18%	61% 739 39% 279	71%	81% 19%	72% 28%	72% 28%	86% 63% 14% 37%	19% 1	9% 26 1% 74	N 100% 82% N 100% 18%
Have you applied for a PPP (Paycheck Protection Program) loan?	Yes No	66% 34%	70% 30%	67% 599 33% 419	N 59% N 41%	75% 25%	75% 25%	50% 69% 50% 31%	69% 31%	56% 34%	48% 80° 52% 20°	% 97% % 7%	56% 6 44%	73% 27%	90%	19% 81%	48% 52%	65% 35%	79% 21%	31% 69%	56% 44%	63% 37%	70% S- 30% 21	5% 94 5% 6	N 94N N 6N	56% 44%	54% 36%	54% 625 46% 385	4% 96%	69% 31%	63% 38%	56% 44%	86% 25% 14% 27%	63% 3	0% 61 0% 39	K 100% 76% K 100% 24%
Were you approved for the PPP loan?	Yes No	93% 7%	95% 5%	97% 961 3% 41	N 96% N 4%	97% 3%	89% 1 11%	00% 93% 0% 7%	98%	88% 12%	86% 95°	N 985	90%	93% 7%	97% 3%	89% 11%	82% 18%	92% 8%	96% 4%	68% 32%	89% 11%	86% 14%	95% 96 5% 9	97 1% 3	% 100N % 0N	85% 15%	100%	79% 935 21% 75	87% 13%	96% 4%	85% 15%	95% 5%	92% 96% 8% 4%	58% 1 32% 1	9% 86 1% 14	K 95% 99% K 5% 1%
Have you applied for an EIDL (Economic Injury Disaster Loans) Joan?	Yes No	45% 55%	41% 59%	39% 28°	N 35%	39% 61%		41% 47% 59% 53%		59% 41%	30% 56°	K 495	6 40%	52% 48%	56% 44%	17% 83%	57% 43%	53% 47%	55% 45%	34% 66%	47% 53%	55% 45%	50% 51 50% 4	D) 94	N 94N N 6N	41% 59%	39% 61%	60% 425 40% 585	71%	40% 60%	41% 59%	47% 53%	29% 38% 71% 62%	36% 4 64% 5	2% 49 8% 51	K 0% 35% K 100% 65%
Were you approved for	Yes	72% 28%	92%		N 79%	95%		72% 74%	76%	63%	68% 72	K 785	70%	70%	78%	75%	54%	71% 29%	80%	50%	62%	71%	82% 7s	1% 82	% 100N	54%	81%	50% 847	71%	81%	77%	59%	50% 80%	77% 1	4% 70	K 0% 67%
Have you applied for any other loans in the last 12	Yes	20%	17%	16% 28°	N 19%	24%	21%	16% 21%	25%	18%	18% 28°	N 225	18%	22%	18%	25% 82%	46% 78%	24%	81%	50% 82%	29%	29%	24% 21	n 18	N 22N	22%	18% 32%	21% 229	13%		23% 34%	19%	14% 25%	17%	2% 19	K 100% 12%
months?	No Bank	80% 48%	83% 50%		N 81%	76% 25%	79%	54% 79% 29% 30%	75%	82% 42%	82% 77: 39% 52:	K 58%	82%	78%	82% 56%	18%	22% 34%	76% 48%	19%	18% 34%	82% 36%	77% 38%	76% 8:	N 54	N 78N	78%	33%	79% 785	33%	80%	56% 27%	81% 29%	86% 75% 0% 31%	33% 3	8% 81 6% 14	N 100% 88%
What lender(s) did you apply to?	Credit Union Online non-bank lender	20%	50% 10% 10%	25% 151 13% 151	N 7% N 21%	17% 0%	25% 19%	43% 30% 14% 3%	13% 6%	20%	23% 20° 13% 13° 20% 19°	N 349	24%	10% 3% 13%	17%	56% 22% 56%	19% 8%	17% 16%	19% 10%	32% 11% 23%	16% 11%	19% 14%	11% 1: 24% 1: 16% 1:	FN 31	N 9N	17%	0% 11% 33%	27% 10° 20% 10° 15% 10°	0% 0%	17% 8%	18% 36%	29% 14% 14% 1	0% 46% 0% 25% 00% 25%	25% 2 8% 2	1% 19 0% 14 3% 16	K 0% 0%
	Nonprofit lender Other	12% 16% 31%		13% 15° 25% 31° 0% 8°	N 24%	25% 33%	19% 6% 13%	2% 27%	50%	41%	20% 197 33% 32°	N 285	20%	13% 33%	19% 38%	22%	18% 45%	16% 31% 30%	26%	23% 34%	11% 16% 42%	14% 10% 43%	16% 10 30% 40	N 13	N 11N	33% 17%	22% 22%	20% 109 15% 109 34% 209	67% 0%	8% 16% 34%	36% 36% 9%	14% 1	0% 25% 00% 25% 0% 25%	25% 1 8% 2	0% 14 3% 16 5% 37	N 0% 100% N 0% 0%
	Yes	57%	40%	50% 861	N 38%	300%	86% 1	oon sen	67%	47%	48% 61	K 625	51%	65%	58X	ON6	45%	56%	62%	18%	33%	50%	60% 7:	1% 67	% 71N	0%	100%	18% 509	0%	66%	0%	50%	0% 50%	0% 0	2% 50	K 0% 0%

		Total				Regio	ons			Emplo	yee Count (Full-ti	me)	Employee Count (Pa	rt-time)		Busine	ess Age			Business R	rvenue					Communities of I	nterest					Gender	
Question BANK Were you approved	Options	Statewide	Region 1 Re	gion 2 Region	3 Region 4	Region 5	Region 6 Regio	n 7 Region S	Region 9 Region 10	0 0-2	3-5		0-2 3-5		<1 year	1-3 years	4-30 years	10+ years	< \$25,000 ±5,000 - \$50,0	00,001 - \$ 100,0 00,001 - 2	50,0050,001 - \$500	0,000,001 - \$ 1,000	>1000000	ndian, Alaskor Pacific	tsla Black lispa	nic Origin MENA 50% 100%	White LGS	STQ(A+ prvice - Enlis		g lasting, chaler not to answ			ton-binary efer not to answ
for the loan?	I Don't Know	38% 5%	20%	25% 16	4% 56% 0% 6%	0% 0%	0%	0% 44%	33% 477 0% 57	% 44% % 7%	33% 6%	35%	43% 30 6% 5	X 38X X 4X	100%	55%	44%	31% 7%	82% 335 0% 335	12%	0% 1	8% 33% 9% 0%	25%	100%	0% 73% 0% 9%	50% 100% 0% 0%	29% 5%	200% 501 0% 01		50% 0% 0% 0%	34%	44% 6%	0% 0% 0% 0%
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	\$1,000-\$5,000 \$5,000-\$10,000	5% 11%	0% 20%	0% 0	0% 0% 0% 13%	0%	0%	0% 11%	0% 167	% 11% % 19%	5%	0%	6% 6 20% 17	x 0x	0%	9% 45%	4% 12%	7%	18% 01 36% 01	13%	7%	0% 0%	0%	0%	5% 9% 5% 36%	ON ON	4%	0% 51 33% 111	N 0%	0% 25% 0% 0%	0%	16%	os os
BANK How much money did you apply for?	\$10,000-\$25,000	14%	0%	25% 0	0% 31%	67%	14%	0% 0%	33% 115 0% 115	X 15X	28%	6%			0%	27%	12%	12%	9% 333	13%	27% 1	8% 17%	4%	50% 6		25% 0N	14%	0% 141 0% 161		50% 25%	0%	19%	0% 0%
	\$25,000-\$50,000 \$50,000 or more	16% 54%	40% 40%	25% 100	0% 19% 0% 38%	0%	0% 14% 29% 57%	50% 0%	67% 477	% 26% % 30%	17%	9%	20% 28 9% 17 46% 33	% 25%	100%	18%	12% 12% 60%	17%	18% 335 18% 335	1 38% 1 25%	13% 1 27% 6		8%	50% 3	9% 9% 1% 27%	25% 100% 50% 0%	18% 55%	67% 531	K 0%	25% 0% 25% 50%	0%	22%	0% 0%
	550,000 or more	54%	40%	25% 100	0% 38%					N 30N	33%	82%	46% 33	N SIN	0%	9%	60%	62%	18% 335	25%	27% 6	4% E3%	BIX	50% 3	1% 27%	50% 0N	55%	67% 531	N ON	25% 50%	0%	38%	0% 0%
CREDIT UNION - Were you	Yes	68%	0%	100% 100	0% 67%	100%	75% 25%	67% 67%	100% 509		50%	75%	71% 75	x 50%	80%	57%		82%	57% 679	50% 3	10% 6	7% 80%	100%	100%	0% 36% 0% 64%	67% ON	86%	100% 100%	N 0%	83% 67%	77%	56%	0% 67%
	No L Don't Form	32% 0%	100%	0% 0	0% 33%	0%	25%	33% 33%	0% 507	X 30X	50%	25%	29% 25	x 50X	20%	43%	55%	18%	43% 335	50%	0% 3	3% 20%	0%	0%	54% 54%	33% 0N	14%	0% 07	N 0%	17% 33%	23%	44%	0% 33%
	T DUTT KINDW		- 0.4		0.4	0.4	0.4	0.0	0.0	1 0											-	0.0	0.4		-	0.0		0.4		0.0		0.4	
	\$1,000-\$5,000	10%	0%	0% 0	ox ox	50%	0%	0% 0%	0% 251	N 13%	12%	0%	11% 25	% 12%	20%	29%	9%	ox.	14% 335	25%	0%	0% 0%	0%	0%	5% 18%	ox ox	0%	0% 01	K 0%	17% 10%	5%	17%	17% 10%
CREDIT UNION - How much money did you	\$5,000-\$10,000 \$10,000-\$25,000	15% 20%	0%	0% 0 0% 50	0% 33%	50%	0%	33% 33% 0% 22%		S 13%	12%	25%	14% 25 21% 25	% 0% % 12%	20%	14% 29%		18% 12%	21% 09 21% 09	50%	0% 25% 3	0% 20% 3% 20%	0%	100%	9% 18% 9% 27%	0% 0% 33% 0%	19%	0% 501		17% 15% 50% 20%	18%	11% 28%	11% 15% 28% 20%
apply for?	\$25,000-\$50,000	10%	0%	0% 0	0% 0%	0%	0%	33% 0%	0% 257	N 13%	0%	12%	11% 0	% 12%	0%	0%	18%	12%	7% 01	i oni	25%	0% 20%	0%	0%	9%	0% 0N	14%	0% 0%	K 0%	17% 10%	5%	17%	17% 10%
	\$50,000 or more	45%	100%	100% 50	ON 67%	0%	100%	33% 44%	50% 177	N 39%	38%	63%	43% 25	K 63K	60%	29%	27%	59%	36% 679	6 0%	50% 6	7% 40%	100%	0%	1% 27%	67% ON	57%	300% 01	N ON	0% 45%	59%	28%	28% 45%
	Yes	63%	0%	100% 100	ON 43%	0%	100%	00% 100%	100% 435	x 46%	83%	80%	46% 0	x 5x	soni	25%	60%	77%	0% 1009	25%	19% 7	5% 100%	100%	0% 10	5K 38K	100% ON	5%	50% 1001	N 50%	50% 0%	45%	31%	0% 0%
approved for the loan?	No I Don't Know	37% 0%	100% 0%	0% C	0% 57% 0% 0%	0%	0%	0% 0% 0%	0% 577 0% 09	X 54%	17%	20%	54% 100 0% 0		50%	75%	40%	23%	100% 01	75%	11% 2	5% 0%	0%		0% 63% 0% 0%	ON ON	10%	50% 01 0% 01	K 50%	50% 100% 0% 0%	55%	69%	0% 0%
-	I Don't Know	0.5	0%	0%	0% 0%	0%			9% 97	x ox	0%	9%		5 95		9%	9%	- 0%	05 0	us.	0%	U% U%	0%	9%	25 05	0% 0%	85%	0% 0	N UN	0.0	UN	UN	0.0
	\$1,000-\$5,000	17%		0% 0				0% 0%	0% 299		0%	20%	11% 25		50%	0%	10%	22%	40% 135		0%	0% 0%	0%		5% 25%	0% 0N		0% 1001	N 0%	50% 0%	18%	33%	3% 33%
	\$5,000-\$10,000 \$10,000-\$25,000	29%	0%	0% 50	0% 29% 0% 29%	9%	0% 0%	0% 0%	0% 579 100% 149	% 23% % 38%	67%	9%	14% 25 21% 25	% 17% % 17%	50%	67% 33%		22%	13% 251 7% 251	11%	27%	3% 0%	0%	9%	5% 25% 5% 38%	0% 0% 33% 0%	10%	50% 01 50% 01	K 0%	50% 0% 0% 0%	18% 27%	33%	11% 31%
money did you apply for?	\$25,000-\$50,000	17%	0%	0% 0	0% 14%	0%	33%	100%	0% 09	x 8x	33%	20%	11% 0	% 16%	0%	0%	20%	22%	20% 255	33%	27% 3	3% 0%	0%	0% 10	0% 13%	ox ox	20%	0% 01	K 0%	0% 0%	9%	0%	0% 0%
	\$50,000 or more	17%	100%	0% S0	0% 14%	0%	33%	0% 0%	0% 09	x 8x	0%	60%	43% 25	N 33N	0%	0%	30%	22%	20% 135	22%	27% 3	3% 100%	100%	0%	0%	67% ON	30%	0% 01	K 0%	0% 100%	27%	0%	0% 0%
	Yes	72%	50%	100% 71	5% 67%	300%	100%	0% 100%	0% 441	N 79%	63%	60%	74% 60	N 75%	75%	43%	73%	90%	0% 1001	son :	13% 5	0% 100%	100%	50% 10	5% 33%	100% 100%	80%	75% 1001	N 100%	50% 100%	73%	67%	0% 100%
NON-PROFIT - Were you approved for the loan?	No	28%	50%	0% 25	5% 33% 0% 0%	0%	100% 0%	0% 0%	0% 449 0% 449 100% 119	S 21%	13%	20%	22% 20 4% 20	% 25%	25%	43%	27%	es:	40% 01		17% 2 0% 2	5% 0%	0%		0% 33% 0% 50%	ox ox		25% 01	K 0%	50% 0%	20%	27%	0% 0%
	I Don't Know	0%	0%	0%  0	UN 0%	0%	0%	UN 0%	100% 115	0%	0%	20%	4% 20	. 0x	6%	14%	9%	10%	60% 01	ON ON	uni 2	57N 0%	0%	0%	17%	ON ON	5%	0% 01	0%	0% 0%	7%	7%	6% 6%
	\$1,000-\$5,000	9%	0%	0% 0	ox ox	0%	100%	0% 17% 0% 17%	0% 119	x ox	0%	0%	9% 20		ON.	29%	9%	20%	10% 337		0%	ox ox	0%	0%	ox ox	0% 20%	10%	0% 01	K 0%	9%	13%	7%	0% 50%
NON-PROFIT - How much	\$5,000-\$10,000 \$10,000-\$25,000	19% 22%	0% 0%	0% 21 0% 0	5% 67% 0% 33%	33% 33%	100% 0% 0%	0% 17% 0% 50%	0% 09 0% 229	N 15%	0%	9%	26% 0 22% 20	x 0x	25%	29%		30%	30% 05 20% 335	50%	50% 17% 2	0% 0% 5% 50%	0%	0% 6 0%	7% 17% 0% 33%	100% 0N 0% 20%	20%	50% 1001 25% 01	N 100%	50% 19% 0% 22%	13% 20%	20%	0% 0%
money did you apply for?	\$25,000-\$50,000	13%	0%	50% 21	5% 0%	0%	0%	0% 0%	0% 225	s 0s	25%	0%	13% 20 30% 40	% 20%	0%	0%	27%	0%	10% 135	6 0%	0% 2	5X 50X	0%	0% 3	1%	0% 20% 0% 20%		0% 05	K 0%	0% 22% 0% 13%	13%	13%	0% 0%
	\$50,000 or more	38%	100%	50% S0	ox ox	33%	0%	0% 17%	100% 449	x 8x	38%	100%	30% 40	% 40%	75%	29%	36%	30%	30% 01	50%	13% 5	0% 0%	100%	0%	5% 33%	0% 40%	35%	25% 01	K 0%	50% 38%	40%	33%	0% 50%
	Yes	61%	20%	0% 100	ON 43%	100%	50%	33% 71%	63% 589	x 58%	71%	56%	53% 77	x 61%	50%	50%	84%	48%	65% 631	C 78%	55% 4	0% 80%	40%	100% 10	50%	100% ON	63%	0% 1001	N 0%	0% 0	59%	61%	0% 0%
OTHER - Were you approved for the loan?	No	19% 0%	40%	0% 0	0% 29% 0% 29%	0%	0% 50%	33% 14%	25% 179 13% 259	x 30%	7%	6%	28% 8		ON.	0%	11% 5%	22%	26% 255 9% 125	11%	16% 1	ox ox	0%	0%	0% 36% 0% 14%	on on	14%	300% Of	x ox	50% 0% 50% 100%	11%	25%	os: os:
-	I Don't Know	0%	20%	0% 0	0% 29%	0%	50%	33% 14%	13% 259	N 12%	21%	38%	19% 15	N 28%	50%	50%	5%	30%	9% 125	11%	9% 5	0% 20%	60%	0%	25 145	0% 0%	23%	0% 01	N 0%	50% 100%	30%	14%	0% 0%
	\$1,000-\$5,000	13%	0%	0% 0	ox ox	0%	0%	0% 14%	25% 215	% 24%	0%	0%	22% 8	× 0×	0%	24%	16%	4%	40% 131	11%	0%	0% 0%	0%	0%	5% 29%	ox ox	9%	0% 1001	K 0%	0% 0%	11%	14%	0% 0%
OTHER - How much	\$5,000-\$10,000 \$10,000-\$25,000	11% 21%	20% 0%	0% 0 0% 0	0% 14% 0% 14% 0% 0%	0%	0%	0% 0%	25% 45 0% 255 25% 175	% 15% % 21%	14%	0%	13% 8 16% 23	% 11% % 28%	0% 0%	12% 29%	11% 26%	13% 13%	13% 255 7% 255	11%	19% 1 27% 3	0% 0% 8% 0%	0%	0% S	0% 7% 0% 21%	0% 0% 50% 0%	14 19%	0% 07 0% 07	N 0%	50% 0% 0% 0%	11% 22%	11%	0% 0%
money did you apply for?	\$25,000-\$50,000	19%	40%	0% 0	0% 0%	0%	50%	33% 29%	25% 257	N 27%	14%	6%	25% 23		100%	12%	21%		20% 255	33%		4% 0%	20%	0% 5	0% 29%	50% 0N 0% 0N	16%	200% 01	N 0%	0% 0%	11%	25%	0% 0%
	\$50,000 or more	37%	40%	0% 100	0% 71%	40%	50%	33% 29%	25% 335	x 16%	12%	88%	25% 39	X 56X	0%	24%	26%	57%	20% 135	22%	27% 3	8% 100%	80%	100% S	0% 14%	50% 0N	42%	0% 01	K 0%	50% 100%	44%	31%	0% 0%
	To fund working capital (e.g., to p	62N	71%	29% 27	7% 58%	92%	58%	71% 50%	86% 667	s 688	69%	50%	62% 63	x 64X	60%	71%	57%	60%	73% 759	82%	51% 6	7% 40%	47%	33% 7	85 85 K	50% 100N	56%	63% 679	N 100%	56% 56%	59%	65%	0% 100%
	To purchase equipment	35%	71% 29%	43% 18	8% 21%	58%	33%	43% 23%	50% 385	% 30%	36%	42%	33% 44	% 31%	29%	42%	32%	35%	52% 299	28%	70% 2	4% 40%	40%	33% 2	2% 42%	0% 33N	36%	25% 335	N 0%	11% 56%	33%	36%	0% 50%
If you received the loan, what did you use the capital for?	To purchase real estate, including To construct a new building or re	17%	14%	29% 36 0% 18 0% 0	6% 26% 8% 5%	0% 0% 0% 17%	17%	43% 15% 29% 23%	14% 149 14% 89 7% 29 7% 149	X 18% X 8%	17%	18%	19% 16 11% 13	% 15% % 8%	43% 29%	29%	13% 19%	14%	24% 137 15% 01	25% 6 0%	3% 2	9% 20% 4% 7%	20%	33% 33% 1	0% 24% 1% 9%	40% C	16% 12%	25% 01 13% 01	K 0%	0% 11% 11% 22%	20% 10%	15%	0% 0%
capital for?	To acquire another business	2%	0%	0% 0 29% 27	0% 0%	0%	0%	0% 4%	7% 25	% 1%	3%	2%	1% 3	% 3%	ON.	0%	2% 25%	3%	0% 01	6 0%	0%	5% 7%	3%	0% 1	1% 0%	on on	2%	0% 01	N 0%	0% 0%	3%	0%	0% 0%
	To refinance existing business de	17%	14%	29% 27	7% 32%	17%	17% 8%	14% 15%	7% 149 0% 149	N 15% N 11%	8%	26%	16% 16	% 23%	0%	6%	25%	19%	12% 259	0%	15% 1	4% 27%	27%	67% 1 0% 1	1% 9%	20% 0N	17%	13% 179	K 0%	22% 44%	21%	13%	0% 0%
	Other	8%	14%	29%	95 05	054		UN 404	9% 147	115	374	6%		N 88	- 0%	10%	85	- 85	12% //	us.	1976	UN UN	- ^	95 1	15 95	0% 0%	65	13% 0	N 0%	25 25	676	11%	0.0
	Friends and family	18%	14%	4% 11	1% 17%	22%	13% 3%	14% 15%	13% 259	% 20%	16%	12%	49% 22	% 18%	33%	22%	20% 2% 44%	13%	23% 299	22%	18% 1	7% 18%	4%	20% 2		31% 33N	13% 2% 36%	22% 197	K 14%	25% 14%	17%	18%	0% 6%
	Crowdfunding Personal savings (e.g., 401K with	2% 38%	39%	0% 0 39% 35	0% 1% 9% 32%		34%	0% 2% 34% 40%		S 445	40%	24%	2% 2 38% 39	N 1N N 38N	54%	53%	44%	1% 31%	2% 25 48% 485	46%	2% 4	2% 2% 0% 26%	21%	3% 44% 3	0% 3% 0% 46%	0% 0% 33% 42%	26	6% 31 50% 391	N 14%	0% 0% 42% 14%	40%	37%	0% 0% 0% 14%
Aside from loans, have you accessed capital from any of the following for	Personal asset refinancing (e.g., 2 Federal Grants	6%	5% 29%	2% C	0% 7%	6% 29%	7% 28%	5% 8% 32% 35%	9% 79	% 7%	5%	6%	6% B	x 6x	54%	8%	7%	6%	4% 99 11% 269	2%		8% 9%	4%	7% 1	1% 4% 5% 24%	9% ON	6% 31%	6% 81	K 14%	12% 0%	9%	4%	0% 0%
any of the following for	Federal Grants State Grants	30% 29%	29%	31% 24	9% 24%	29%	26%	32% 35% 32% 35%	30% 325 25% 335	% 21% % 26%	42%	41%	24% 30 25% 30	% 48% % 42%	17%	18% 21%	26%	37% 30%	11% 265 16% 365		17% 4 18% 4	7% 44% 2% 26%	36% 28%	21% 2 26% 1		29% 54% 24% 42%	31%	28% 311 38% 221	N 57%	35% 57% 29% 29%	31% 25%	29% 33%	0% 57% 100% 29%
Jose Samuel	Local/Regional Grants	18%	10%	22% 11	1% 11%	22%	7%	18% 21%	25% 337 14% 267 2% 47	N 16%	28%	16%	25% 30 16% 21	% 23%	8%	16%	21%	17%	13% 187	19%	23% 2	9% 21%	13%	16% 2	1% 23%	22% 21%	10% 16%	31% 111		27% 0%	16%	20%	100% 0%
	Other No, I have not accessed capital fr		7% 29%				3%	5% 4% 30% 31%			44%	30%	43% 46 33% 25	% 42%	21%	59%	49%	35%	50% 509 24% 179		43% 4 21% 2		28%	4% 23% 1	7% 4% 8% 21%	4% 0% 27% 13%	4%	6% 87 16% 257	K 0%	2% 0% 13% 29%	5% 27%	3%	0% 0%
											28%	30%			218	19%		25%					40%						43%			24%	05 295
	Surviving the impact of the pand	54N	55%	37% 48	8% 45%	63%	43%	75% 23%	53% 619		56%	52%	50% 59	% 61%	44%	49%	58%	54%	51% 569	59%	12% S 78% B	7% 50%	50%	56% 6	59X	53% 83% 80% 88%	51%	47% 691		50% 51%	53%	54%	0% 59%
	Growing sales and revenues Hiring additional employees	82% 54%	58%	53% 48	8% 47%	57%	39%	45% 28% 68% 21%	89% 987 50% 627	X 83X X 45X	59%	68%	84% 83 50% 57	% 60%	88% 50%	52%	56%	53%	87% 899 42% 579	6 80% 6 54%	56% S	5% 58%	57%	81% 8 52% 6	2% 90% 6% 60%	53% 50%	52%	97% 831 50% 501		85% 76% 50% 58%	83% 53%	54%	0% 64%
What are your top three business goals for the next	Developing new products or serv	32%	14%	22% 15	5% 34% 7% 13%	19%	53% 39% 14% 12% 18%	25% 8%	31% 349 13% 49	x 36%	26%	27%	34% 33 7% 11	% 23%	33%	46%	32% 7%	25%	40% 433	1 37% 1 13%	29% 2	0% 24%	23%	33% 4 7% 1	6% 40% 1% 2% 8% 41%	44% 33N 18% 17N	29%	56% 311		48% 31%	28% 11%	35%	100% 41%
1-2 years?	Exiting to selling my business Expand my businesses' physical s	22% 22%	25% 20%	6% 7 22% 24	7% 13% 4% 24%	27%	18%	20% 6% 32% 10%	13% 49	% 10% % 25%	21%	17%	7% 11 24% 19	% 17% % 20%	4% 42%	34%	25%	15%	3% 69 32% 229	22%	12% 1 21% 2	6% 15% 2% 17%	15%	33% 1	1% 2% 1% 41%	18% 17% 33% 17%	12%	22% 22° 31% 22°		8% 11% 33% 19%	20%	25%	10% 12% 100% 18%
	Improve my business' physical sp	19%	22%	27% 24	4% 16%	8%	7%	11% 4%	11% 209	% 18%	21%	18%	18% 19	% 19%	13%	22%	18%	18%	18% 215	17%	71% 1	7% 18%	63%	19% 1	1% 22%	24% 29%	17%	16% 197		27% 19%	19%	18%	0% 29%
	Restarting my business or startin	7%	3%	2% 4	4% 5%	9%	8%	14% 4%	9% 79	N 11N	4%	2%	9% 6	% 2%	15%	9%	8%	5%	18% 57	11%	5%	3% 1%	1%	22% 1	15 135	11% 4N	6%	9% 61	N 29%	17% 7%	7%	7%	0% 6%
	Accounting & Finance	32%	36%	33% 15	5% 27%	31%	22%	22% 34%	23% 409	N 37%	30%	22%	35% 28	% 28%	46%	44%	35%	24%	48% 345	42%	12% 2	6% 25%	11%	30% 3	2% 53%	38N 25N	28%	31% 179	N ON	27% 22%	27%	39%	0% 24%
	Marketing Technology & Internet	51% 24%	39%	64% 30	0% 49% 5% 25%	33%	51% 24%	45% 50% 35% 25%	56% 599 27% 279	% 58% % 28%	45%	41%	54% 53 25% 23	% 41% % 20%	67% 31%			45% 20%	61% 613 31% 259	52%	67% 4 25% 1	8% 41% 8% 13%	42% 23°	37% 5 22% 3	6% 70% 2% 39%	47% 50N 24% 13N	37% 20%	56% 441 19% 251		60% 47% 19% 21%	44% 21%	58% 28%	100% 53% 100% 18%
Which resources would	Sales	46% 20%	36%	41% 46	6% 47%	43%	43%	52% 43%	48% 509	X 45X	46%	48%	46% 52 17% 22	x 42x	46%	51%	26% 46% 21%	44%	50% 513	37%	47% 4	7% 40%	46%	37% 6	5% 46%	51% 63%	43%	59% 397	K 57%	58% 44%	50% 21%	42%	100% 53%
most help you achieve these goals?	Numan Resources Operations & Safety	20% 7%	32%	14% 11	1% 20%	22%	26%	14% 20%	20% 187	S 13%	22%	32%	17% 22 7% 4	% 26% % 26%	19%	13%	21%	22%	13% 109 7% 29	12%	23% 2	3% 27% 5% 7%	30%	19% 2	5% 18% 6% 11%	22% 17N 16% 17N	20%	19% 281 6% 61	K 29%	19% 19% 10% 3%	21%	19%	0% 18% 0% 0%
	Law and Legal	13%	10%	2% 2 8% 1 12% 3	6% 47% 1% 20% 2% 7% 7% 10% 7% 11%	10%	13%	20% 14%	20% 183 20% 183 3% 90 9% 163 16% 300	N 15% N 12%	12%	20%	14% 11	N 12N	19%	23%	14%	ax ax	7% 77 20% 199 11% 139	12%	13%	9% 10% 4% 21%	6%	30% 1	6% 11% 6% 26% 6% 22%	24% BN		22% 141	N 14%	21% 11% 24% 7%	10% 12%	16%	0% 12%
	Management Training	15% 12%	10% 15%	8% 1 12% 1 10% 24	7% 11% 4% 15%	10%	8%	9% 14% 9% 11%	16% 309	N 12% N 13%	11%	23%	14% 11 12% 18 13% 8	% 22%	13%	16%	14% 18% 10%	13%	11% 139 9% 109	12% 16% 20%	14% 1 13% 1		20%	30% 1 11% 1 26% 1	6% 22% 1% 9%	24% 8% 27% 17% 18% 17%	13%	22% 145 16% 85 9% 225	N 0%	34% 7% 8% 22%	12% 13%	27%	6% 12%
	poset					10%	8%	9% 11%	17% 99	138	12%	30%						14%					11%									11%	UN 18%
	Access to capital	37%	17%	16% 11	1% 25%	20%	21%	23% 21%		X 35%	26%	17%	32% 25		42%	42%		19%	48% 385		12% 2		9%	48% 3		51% 46N		31% 311		42% 14%	27%	32%	0% 18%
	Financial management (e.g., cash Access to PPE	41% 6%	24%	6% 11 4% 4	3% 17% 4% 5%	24%	24% 3%	9% 6%	14% 349 2% 109	% 30% % 6%	20%	14% 5%	24% 26 6% 8	K 26K	25% 8%	32% 9%	23% 8%	18% 3%	32% 315 7% 105	26% 12%	26% 2 12%	8% 11% 3% 4%	7% 1%	33% 3 19%	2% 44% 6% 17%	27% 25% 18% 17%		28% 221 16% 65	K 14%	27% 19% 19% 4%	19%	28%	0% 24% 0% 12%
At this point in time, what	Miring/locating talent	73%	62%	57% 46	6% 42%	57%	49%	32% 43%	45% 400	S 31%	52%	20%	24% 54	x 54X	54%	41%	42%	50%	21% 399		18% 5	9% 59%	71%	41% 4	31%	47% 46N	57%	31% 361		33% 49%	49%	41%	0% 47%
are the biggest challenges for your business related	Understanding my financial state Lack of customer demand/reven	11% 64%	2% 17%	0% 4 20% 28		0%	49% 5% 26%	7% 3%	2% 65 45% 435	K 6%	2%	2%	4% 5 37% 38		4% 42%	8%	4% 36%	3%	7% 77 42% 551	6 5%	5% 46% 2	2% 0% 8% 28%	2%	7% 37% 4	7% 9% 6% 41%	9% 8% 31% 46%	3% 43%	6% 67 38% 311	N 0%	12% 4% 46% 43%	2%	6%	100% 0%
to the pandemic?	Retaining talent	48%	21%	29% 11	3% 19%	18%	25%	14% 24%	22% 209	N 14%	24%	34%	16% 25	% 25%	15%	16%	21%	24%		23%	23% 2	6% 35%	32%	15% 1	18%	31% 33%	249	16% 177	K 43%	19% 22%	21%	21%	0% 24%
	Supply chain disruption	73% 43%	53%	61% 30 16% 0	3% 19% 0% 35% 0% 21%	49%	41%	36% 40%	22% 209 42% 309 27% 219	% 30% % 21%	46%	49%	35% 38 20 19	X 38X	35% 13%	36%	21% 39% 21%	39%	10% 159 24% 289 22% 219	26% 19%	26% 4 19% 1		55%	33% 4 22% 3	8% 18% 8% 20% 2% 20%	29% 42% 16% 21%		41% 361 16% 141	N 14% N 14%	37% 40% 21% 24%	21% 44% 18%	32%	100% 47%
	Pivoting/adapting business mode Other	43% 26%	12% 7%	8% 15	0% 21% 5% 8%	6%	22% 14%	27% 21% 9% 8%	27% 215 11% 95	% 21% % 11%	16% 9%	19% 6%	11% 7	x 19%	13%	19%	21%	19%	22% 215 11% 95	19%	11%	6% 12%	18% 6%	22% 3 7% 1		16% 21% 11% 13%	7%	9% 179	N 14%	21% 24% 12% 14%	9%	10%	0% 24% 0% 6%
	American Indian, Alaskan Native Asian or Pacific Islander	3% 3%	2% 0%	2% 4 0% 0	4% 0% 0% 1%	6% 4%		2% 3% 11% 4%	3% 35 3% 35	N 3N	1% 3%	2% 3%	3% 2 2% %	x x	4% 7%	38%	15% 26%	42% 37%	36% 123 11% 153	16%	15% 1	2% 8% 5% 4%	0% 19%								41% 61%	52% 32%	0% 7% 0% 7%
	Black	19%	2%	4%	0% 7%	6%			5% 457	% 25%	19%	7%	23% 18		4%	32%	36%	29%	53% 367	12%	10%	5% 2%	2%				-				20%	78%	0% 2%
	Hispanic Origin MENA	4%	0%	2% 4	4% 9%	8%	3%	7% 4%	5% 39	× 4×	6%	4%	4% 6	×	7%	26%	26%	40%	19% 77 22% 97	18%	18% 1	4% 14%	11%		-						38%	58%	0% 4%
[Target Demographics] Do you identify as any of the	White	2% 64%	88%	90% 78	0% 0% 8% 71%	6% 75%	74%	7% 0% 55% 72%	2% 55 78% 405	S 18 S 59%	62%	74%	2% 3 61% 62	×	2%	18%	36% 24%	53%	18% 85	9%	16% 1	5% 12%	20%								55%	45%	0% 0%
following?	LGSTQIA	3%	0%	0% 4	4% 2%	8% 8% 2%	204 004 7404 004 404 004	7% 3%	3% 45 2% 25 0% 15	x 4%	3%	2%	4% 2	×	6%	32%	19%	42%	43% 33	6 3%	23%	3% 7%	17%								28%	59%	3% 9%
	Military Service - Enlisted, Vetera New American Citizen, Refugee, I	4%	10% 0%	2% 4 0% 0	0% 0%	2%	4% 0%	5% 3% 0% 2%	2% 25 0% 15	4% 41%	4% 1%	3% 1%	35 5 <15 1	×	2%	18%	38% 17%	41% 83%	20% 91 0% 01	9%	23% 2	9% 9% 17%	3% 33%								72% 43%	22%	0% 6% 0% 29%
	Person with long lasting, chronic Prefer not to answer	5 S S		2% 2 8% 11	2% 4%	6%	8%	7% 4%	5% 79	N 7%	5%	1%	6% S	×	6%	36%	26% 40%	32%	36% 125	10%	30%	4% 4%	4%		1	-   -			- 1		42%	50%	2% 6%
	Prefer not to answer	7%	8%	8% 11	3% 11%	0%	11%	5% 8%	3% 45	N 7%	6%	7%	7% 7	×	3%	18%	40%	48%	23% 125	6%	19% 1	2% 10%	19%				-				42%	38%	0% 21%
	Female	50%	37%	55% 50	0% 42%		42%	61% 47%	42% 619	x 59%	50%	34%	52% 51	x 45%	5%	22%		43%	29% 139	12%	17% 1	2% 8%	9%		2% 78%	58% 21%		59% 221		50% 38%	-	-	
Gender	Male Non-binary	48% <1%	59% 0%	45% 43	7% 55% 0% 1%	53%	58%	39% 50%	56% 387	% 39% % <1%	51%	64%	47% 46 <1% 0	X 54X	5%	19% 0%	25%	52%	20% 85 0% 05	5 7%	14% 1	5% 13% 0% 0%	23%	41% 6 0%	1% 20% 5% 0%	38% 71% 0% 0%	55%	28% 721 3% 01		42% 42% 2% 0%			
	Prefer not to answer	<1% 2%	3%	0% 4	4% 2%	2%	0%	0% 0% 0% 3%	0% 09 2% 19	x 1%	3%	2%	15 3	x 1%	0%	31%	100%	69%	21% 77	0% 5	14% 1	4% 14%	29%	7%	7% 2%	4% 8N	0%	9% 61	N 29%	6% 21%			