

**REQUEST FOR PROPOSALS
MICHIGAN STRATEGIC FUND
Food Processing and Manufacturing Search
RFP-CASE-358563**

QUESTIONS & ANSWERS

- 1) Is the one-off research requests for the 18 month time period or will they extend past that time period?

Response: It would be for the 18-month time period

- 2) Will the one-off research requests be funded or should they be included as part of the price proposal?

Response: They should be included in the price proposal.

- 3) Should the price proposal be a separate file?

Response: Yes

- 4) Should the Technical Proposal be submitted in a separate email from the Pricing Proposal and then the Signed Independent Price Determination Certificate and Conflicts of Interest Form in a third email? Or should they all be in one email?

Response: The documents do not have to be in separate emails, but the Technical Proposal should be a separate document from the Price Proposal, Signed Price Determination Certificate, and Conflicts of Interest Form.

- 5) Does the database have to consist of Michigan food and beverage processors, manufacturers, and entrepreneurs?

Response: Food processors, manufacturers, farms, producers, small batch businesses and entrepreneurs as well as any other consumer packaged food companies as well.

- 6) Should the database focus on Michigan food and beverage suppliers?

Response: Processors, manufacturers, farms, producers, small batch businesses, entrepreneurs and other consumer packaged food companies as well.

- 7) How does the engagement work with respect to payment? Does the selected vendor deliver the work and then get paid or are payments split up?

Response: The specific payment terms will be negotiated with the selected vendor.

- 8) Please clarify what is meant by “Bidder’s Authorized Expediter”? Is it someone who can shorten the originally provided time frames of the project.

Response: This means the person who is authorized to sign and submit the proposal materials on behalf of the bidder.

- 9) What is the timeline for the delivery of the database? Can it be submitted earlier than the September 2023, which is the understood end of the project?

Response: Yes, it can be submitted once the RFP is awarded.

- 10) Is it a requirement that all subcontractors are based in Michigan? Or is it highly preferred that they are?

Response: There is no requirement or preference that subcontractors be based in Michigan.

- 11) Could a copy of past RFP submissions be provided, even if anonymous?

Response: Request for documents will not be provided during the course of the RFP. Individuals may submit separate requests for public records in accordance with the Freedom for Information Act.

- 12) What is the sweet spot for pricing? Something the MEDC can afford but is also competitive?

Response: See Section III(D) regarding best value. The MEDC will not be providing any additional parameters or guidance around pricing or available budget at this time.

- 13) Will minority-owned businesses be given any kind of priority in the RFP process?

Response: No.