MICHIGAN ECONOMIC DEVELOPMENT CORPORATION

MICHIGAN SMARTZONES

SmartZones[™] provide distinct geographical locations where technology-based firms, entrepreneurs and researchers locate in close proximity to all of the community assets that assist in their endeavors. SmartZone technology clusters promote resource collaborations between universities, industry, research organizations, government and other community institutions, growing technology-based businesses and jobs. New and emerging businesses in SmartZone technology clusters are primarily focused on commercializing ideas, patents and other opportunities surrounding corporate, university or private research institute R&D efforts.

TECHNOLOGY BUSINESS ACCELERATION AND INCUBATION

Michigan's SmartZones include technology business accelerators that provide the services identified below and, partnering with tech transfer offices, facilitate the commercialization of technology emerging from research in Michigan universities and private companies. Accelerators help to mine technology from universities and private enterprise, assist companies and entrepreneurs in building business structures around the technology, conduct product development and help companies secure

necessary start up financing. The SmartZones are also home to incubation facilities providing office and wet lab space to technology companies.

Business accelerator services include, but are not limited to:

- Business development mentoring
- Networking events
- Business feasibility studies
- Business planning
- Coaching
- Entrepreneurial training
- Grant writing
- Incubator and wet lab space
- Management recruitment
- Market analysis
- Product development
- Small Business Innovation Research (SBIR) assistance
- Small Business Technology Transfer (STTR) assistance
- Technology assessments
- Technology mining
- Venture capital preparation and introductions

For further information, contact the MEDC customer contact center at 517.373.9808.

SMARTZONE SERVICE AREAS Smart7ones 1. Houghton/Hancock SmartZone **MTEC** www.mtecsz.com 2. Marquette SmartZone Innovate Marquette www.innovatemarquette.org 3. Sault Ste. Marie SmartZone Sault Ste. Marie EDC www.saultedc.com 4. Muskegon SmartZone Muskegon Innovation Hub www.gvsu.edu/mihub 5. Grand Rapids SmartZone 8 Start Garden www.startgarden.com 6. Holland SmartZone 5 Lakeshore Advantage www.lakeshoreadvantage.com 15. Adrian-Tecumseh SmartZone 16 17 10 7. Midland SmartZone Lenawee Now Midland Business Alliance www.lenaweenow.org 13 12 11 14 www.mbami.org 16. Rochester Hills SmartZone

8. Mount Pleasant SmartZone **CMURC** www.cmurc.com

9. Port Huron SmartZone St. Clair County EDA www.startunderground.com

10. Lansing SmartZone Lansing Economic Area Partnership (LEAP) www.purelansing.com

11. Battle Creek SmartZone **Battle Creek Unlimited** www.bcunlimited.org

12. Kalamazoo SmartZone WMed Innovation Center www.med.wmich.edu/node/373

13. Ann Arbor SmartZone Ann Arbor SPARK www.annarborusa.org

14. Jackson SmartZone Enterprise Group of Jackson www.leanrocketlab.info

17. Sterling Heights SmartZone Macomb-OU INCubator www.oakland.edu/macombouinc

www.oakland.edu/ouinc

18. Troy SmartZone **Automation Alley** www.automationalley.com

OU INC

19. Southfield SmartZone Southfield Centrepolis www.centrepolisaccelerator.com 20. Detroit SmartZone Techtown www.techtowndetroit.org

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21. Huron Township SmartZone Pinnacle Aeropark www.hurontwpldfa.com

