



*Trade Cooperation and Exchange Program  
Between  
the State of Michigan, United States of America  
and the  
County of Västra Götaland, Sweden*

*During the Society of Automotive Engineers World Congress, held in Detroit, Michigan, on February 25, 1998, Governor John Engler and Deputy Governor Göran Bengtsson have engaged in productive discussions on opportunities for future cooperation between the State of Michigan and the County of Västra Götaland, Sweden.*

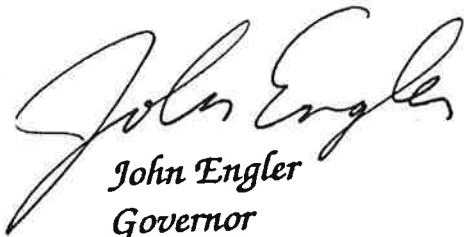
*Both Governor Engler and Deputy Governor Bengtsson agree that these discussions are critical in a global economy, and that the citizens of both regions seek the stimulation of economic development and job creation.*

*Both Governor Engler and Deputy Governor Bengtsson agree that the cooperative effort between their respective regions should focus on the exchange of research and education opportunities and the promotion of business opportunities of mutual benefit.*

*Both Governor Engler and Deputy Governor Bengtsson share the view that the Trade Cooperation and Exchange Program should be carried out under the direction of the Michigan Jobs Commission, International and National Business Development Division and the County of Västra Götaland, and with the participation of other agencies of the State of Michigan and the County of Västra Götaland, such as the Göteborg Region Trade and Industry Development Agency.*

*By signing this document, Governor Engler and Deputy Governor Bengtsson wish to memorialize their February 25, 1998 discussions and initiate a program of mutual cooperation between the State of Michigan and the County of Västra Götaland.*

*Signed on February 25, 1998, in the City of Detroit, Michigan,  
United States of America.*



*John Engler  
Governor  
State of Michigan*



*Göran Bengtsson  
Deputy Governor  
County of Västra Götaland*



## *Trade Cooperation and Exchange Program State of Michigan and County of Västra Götaland 1998-1999*

### *Statement of Purpose*

*The purpose of this program is to stimulate mutual economic development and to create jobs for the citizens of Michigan and Västra Götaland.*

### *Target Areas*

*♦ Promotion of mutual business opportunities, including, but not limited to, trade, joint ventures, co-production, and alliances meant to promote related activities to the common interest of both parties.*

*♦ Cooperative efforts to link respective institutions of higher education for the voluntary exchange of technology and educational opportunities.*

*These target areas are by no means exclusive, and nothing precludes the parties, upon joint agreement, to broaden or narrow the scope of the program.*

## *Representatives*

*Each party shall appoint at least three representatives, one of which shall be designated as the primary contact person. The representatives are charged with the maintenance and implementation of the program. The representatives are charged with initiating concrete activities of mutual benefit within the framework of the program.*

## *Meetings*

*The representatives will convene a joint meeting at least once per year, either in person, or by telephone conference. The convenor will alternate on a yearly basis. The first meeting will be convened by the Michigan representatives.*

## *Secretariat*

*The joint-secretariat function shall be administered by the convenor.*

## *Reporting*

*The representatives will adopt and issue a yearly report on the success of the program. It shall be the duty of the joint secretariat to compile the report.*

## *Costs*

*Each party shall cover its own travel costs. Projects conducted under this agreement must be approved by the representatives. Budgets and staffing required to complete projects must also be approved by the representatives.*

## *Duration*

*The program will be reviewed every other year and will stay in effect as long as both parties find it to be successful. At any time, either party may decide to discontinue participation in the program by written notice to the other.*