



*Strategic Trade Program
between
the Oblast of Zaporizhzhia, Ukraine
and
the State of Michigan, United States Of America*

WHEREAS, Yuri Shcherbak, Ambassador of Ukraine, and John Engler, Governor of the State of Michigan have engaged in productive discussions during the Ambassador's visit to the State of Michigan, United States of America, on September 6, 1996 in celebration of the fifth anniversary of independence of Ukraine; and

WHEREAS, many of the citizens of the State of Michigan look to Ukraine for the roots of their ethnic heritage; and

WHEREAS, the challenges of stimulating economic growth and creating jobs for their citizens are of the highest concern to both the Ambassador and the Governor; and

WHEREAS, the Ambassador and the Governor have joined together to promote this Strategic Trade Program to promote business opportunities between Michigan and Ukraine, including, but not limited to, trade, joint ventures, investment, joint bids, co-production, transfers of technologies, and other strategic alliances.

WHEREAS, the Ambassador and the Governor wish to memorialize their September 6, 1996 discussions and execute this Strategic Trade Program.

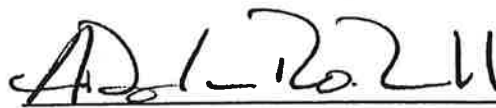
NOW, THEREFOR, THE AMBASSADOR AND THE GOVERNOR HEREBY PRESENT THIS STRATEGIC TRADE PROGRAM:

1. Upon the request of the Oblast of Zaporizhzhia, the State of Michigan shall conduct two searches per month, in Michigan, for strategic opportunity partners for Ukrainian companies. Strategic opportunity partners means any company, organization, or individual interested in entering into a joint venture, investment, joint bid, co-production, transfer of technology, licensing, or other strategic alliance agreement.
2. The State of Michigan shall allow to advertise strategic trade opportunities, at no cost to Zaporizhzhia, in the State of Michigan trade and investment promotional literature.
3. Upon the request of the Oblast of Zaporizhzhia, the State of Michigan shall use its best efforts to organize a one-day seminar in Michigan, to promote strategic trade opportunities between Michigan and Ukrainian companies.
4. Upon the request of the State of Michigan, the Oblast of Zaporizhzhia shall conduct two searches per month, in Ukraine, for strategic opportunity partners for Michigan companies. Strategic opportunity partners means any company, organization, or individual interested in entering into a joint venture, investment, joint bid, co-production, transfer of technology, licensing, or other strategic alliance agreement.
5. The Oblast of Zaporizhzhia shall allow the State of Michigan to advertise strategic trade opportunities, at no cost to Michigan, in the Oblast of Zaporizhzhia trade and investment promotional literature.
6. Upon the request of the State of Michigan, the Oblast of Zaporizhzhia shall use its best efforts to organize a one-day seminar in Ukraine, to promote strategic trade opportunities between Ukrainian and Michigan companies.

EXECUTED THIS 6th DAY OF SEPTEMBER, 1996 IN THE CITY
OF WARREN, STATE OF MICHIGAN, UNITED STATES OF
AMERICA



Yuri Shcherbak
Ambassador of Ukraine



Doug Rothwell
CEO and Department Director
Michigan Jobs Commission

signing on behalf of

John Engler
Governor of the State of Michigan